

## **KEY GROUP FIGURES**

|  | Ji      | anuary - March |         |
|--|---------|----------------|---------|
| € million / %  | 2023    | 2022           | Change  |
| ROFIT/(LOSS) <sup>1</sup>  |         |                |         |
| Net interest income  | 2,163   | 1,455          | 48.6%   |
| Net fee and commission income  | 937     | 936            | 0.1%    |
| Core income  | 3,449   | 2,646          | 30.4%   |
| Gross income   | 3,101   | 2,658          | 16.7%   |
| Recurring administrative expenses, depreciation and amortisation       | (1,440) | (1,406)        | 2.4%    |
| Pre-impairment income  | 1,659   | 1,244          | 33.4%   |
| Pre-impairment income stripping out extraordinary expenses             | 1,662   | 1,252          | 32.8%   |
| Profit/(loss) attributable to the Group                                | 855     | 706            | 21.1%   |
| MAIN RATIOS (Last 12 months)   |         |                |         |
| Cost-to-income ratio <sup>1</sup>                                      | 48.6%   | 76.4%          | (27.8)  |
| Cost-to-income ratio stripping out extraordinary expenses <sup>1</sup> | 48.2%   | 57.4%          | (9.2)   |
|  |         |                |         |
| Cost of risk (last 12 months)  ROE <sup>1</sup>                        | 0.26%   | 0.23%          | 0.03    |
|  | 8.9%    | 6.5%           | 2.4     |
| ROTE <sup>1</sup>  | 10.5%   | 7.6%           | 2.9     |
| ROA <sup>1</sup>   | 0.4%    | 0.3%           | 0.1     |
| RORWA <sup>1</sup>   | 1.4%    | 1.0%           | 0.4     |
|  | Mauch   | Docombox       |         |
|  | March   | December       | Chara   |
|  | 2023    | 2022           | Change  |
| ALANCE SHEET   |         |                |         |
| Total assets <sup>1</sup>  | 618,708 | 598,850        | 3.3%    |
| Equity <sup>1</sup>  | 33,034  | 33,708         | (2.0)%  |
| USINESS ACTIVITY   |         |                |         |
| Customer funds <sup>1</sup>  | 614,608 | 611,300        | 0.5%    |
| Loans and advances to customers, gross                                 | 361,077 | 361,323        | (0.1)%  |
| ISK MANAGEMENT   |         |                | , ,     |
| Non-performing loans (NPL)   | 10,447  | 10,690         | (243)   |
| Non-performing loan ratio  | 2.7%    | 2.7%           | 0.0     |
| Provisions for insolvency risk   | 7,921   | 7,867          | 53      |
| NPL coverage ratio   | 76%     | 7,867          | 2       |
| Net foreclosed available for sale real estate assets                   | 1,826   | 1,893          | (67)    |
|  | 1,020   | 1,000          | (07)    |
| IQUIDITY   |         |                |         |
| Total Liquid Assets  | 132,867 | 139,010        | (6,144) |
| Liquidity Coverage Ratio (last 12 months)                              | 192%    | 194%           | (2)     |
| Net Stable Funding Ratio (NSFR)  | 139%    | 142%           | (3)     |
| Loan to deposits   | 92%     | 91%            | 1       |
| APITAL ADEQUACY  |         |                |         |
| Common Equity Tier 1 (CET1)  | 12.6%   | 12.8%          | (0.2)   |
| Tier 1   | 15.0%   | 14.8%          | 0.2     |
| Total capital  | 17.8%   | 17.3%          | 0.5     |
| MREL   | 26.2%   | 25.9%          | 0.3     |
| Risk-Weighted Assets (RWAs)  | 215,133 | 215,103        | 30      |
| Leverage ratio   | 5.6%    | 5.6%           | _       |
| HARE INFORMATION   |         |                |         |
| Share price (€/share)  | 3.584   | 3.672          | (0.088) |
| Market capitalisation  | 26,862  | 27,520         | (657)   |
| Book value per share¹ (€/share)  | 4.40    | 4.49           | (0.09)  |
| Tangible book value per share <sup>1</sup> (€/share)                   | 3.69    | 3.77           | (0.03)  |
| Net attributable income per share¹ (€/share) (12 months)               | 0.43    | 0.40           | 0.03    |
|  |         |                |         |
| PER <sup>1</sup> (Price/Profit; times)                                 | 8.41    | 9.18           | (0.77)  |
| PTBV <sup>1</sup> (Price to tangible book value)                       | 0.97    | 0.97           |         |
| THER DATA (units)  | 4.65.   | 44.60=         |         |
| Employees  | 44,654  | 44,625         | 29      |
| Branches <sup>2</sup>  | 4,263   | 4,404          | (141)   |
| of which: retail branches in Spain                                     | 3,684   | 3,818          | (134)   |
| ATMs   | 12,780  | 12,947         | (167)   |

<sup>(1)</sup> The financial information published for 2022 has been restated in accordance with IFRS 17 / IFRS 9. The ratios (12 months) prior to 4Q22 are those reported in accordance with IFRS 4, as there was no historical data available for the restatement.

<sup>(2)</sup> Does not include branches outside Spain and Portugal or representative offices.



## **RESULTS**

## THE GROUP'S INCOME STATEMENT

## YEAR-ON-YEAR PERFORMANCE

| € million  | 1Q23    | 1Q22    | Chg. % |
|--|---------|---------|--------|
| Net interest income  | 2,163   | 1,455   | 48.6   |
| Dividend income  | 68      | 1       |        |
| Share of profit/(loss) of entities accounted for using the equity method | 79      | 51      | 54.9   |
| Net fee and commission income  | 937     | 936     | 0.1    |
| Trading income   | 82      | 142     | (42.7) |
| Insurance service result   | 263     | 213     | 23.6   |
| Other operating income and expense                                       | (491)   | (141)   |        |
| Gross income   | 3,101   | 2,658   | 16.7   |
| Recurring administrative expenses, depreciation and amortisation         | (1,440) | (1,406) | 2.4    |
| Extraordinary expenses   | (2)     | (8)     | (68.0) |
| Pre-impairment income  | 1,659   | 1,244   | 33.4   |
| Pre-impairment income stripping out extraordinary expenses               | 1,662   | 1,252   | 32.8   |
| Allowances for insolvency risk   | (255)   | (228)   | 11.9   |
| Other charges to provisions  | (25)    | (45)    | (44.2) |
| Gains/(losses) on disposal of assets and others                          | (20)    | (9)     |        |
| Profit/(loss) before tax   | 1,359   | 961     | 41.3   |
| Income tax expense   | (504)   | (255)   | 97.9   |
| Profit/(loss) after tax  | 855     | 707     | 21.0   |
| Profit/(loss) attributable to minority interest and others               | _       | 1       |        |
| Profit/(loss) attributable to the Group                                  | 855     | 706     | 21.1   |