













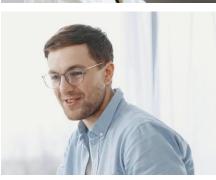




4Q | FY 2022

> Results 3 February 2023

















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Presentation prepared with Group data at closing of 31 December 2022, unless otherwise noted.

From an accounting point of view, Bankia consolidates from 31 March 2021, incorporating assets and liabilities from Bankia at fair value on that date. The results from Bankia are included from 2Q21.







### 4Q22 P&L and Balance Sheet



### FY23 Guidance





HIGHLIGHTS



# Strong operating momentum

| പ്പം<br>പ്പിപ്പി | Solid activity levels throughout the year   | PERFORMING LOANS<br>ytd I qoq<br>+3.3%   -0.1%   | L/T SAVINGS NET INFLOWS <sup>(†)</sup><br>ytd I qoq<br>€3.7 Bn   €0.9 Bn |
|------------------|---|--|--|
|                  | High-quality operating income growth  | TOTAL REVENUES<br>FY yoy I 4Q yoy  | RECURRENT COSTS<br>FY yoy I 4Q yoy                                       |
|                  | –underpinned by core revenues and cost synergies  | +5.5%   +15.0%   | -5.6%   -4.6%  |
| <i>©</i><br>&I   | %NPL at historical lows with higher coverage<br>– % CoR remains at low levels; in line with guidance  | <ul> <li>% NPL I % NPL COVERAGE</li> <li>2.7%   74%</li> <li>-85 bps   +11 pp ytd</li> </ul> | % COR TTM<br><b>25 bps</b><br>Stable yoy <sup>(2)</sup>                  |
| ⊡<br>  @<br>     | <b>Strong capital position further reinforced in the quarter</b><br>–with TLTRO pre-payment enabled by comfortable liquidity                  | % CET1 <sup>(3)</sup>   % MREL <sup>(4)</sup><br>12.5%   26.0%<br>+40 bps I +91 bps qoq      | % LCR I % NSFR<br>194%   142%<br>vs. 100% requirement                    |
| (E)              | <b>High capital distributions</b> with FY22 SBB completed –reiterating strategic target of $\sim \in 9$ Bn capacity in 2022-24 <sup>(5)</sup> | 2022 PAYOUT I DPS <sup>(6)</sup><br>55%   €0.2306  | 2023 PAYOUT TARGET<br>50% - 60%  |

 NET INCOME

 FY22 | % yoy adj.<sup>(7)</sup>

 €3,145 M | +29.7%

 4Q22 | % yoy adj.<sup>(8)</sup>

 €688 M | + 104.2%

(1) Mutual funds, pension plans and saving insurance. (2) Versus CoR ttm as of Dec. 2021 PF including BKIA for 12 months. (3) % CET1 including IFRS 9 transitional adjustments at 12.8%. (4) % MREL includes IFRS 9 TA. % MREL PF January 2023 issuances (\$1.25Bn SNP and £0.5Bn Tier 2) at 26.8%. (5) 2022-24 target for cumulative capital available for shareholder distribution. It includes 2022 SBB plus capital generated in 2022-24 in excess of 12% CET1 ratio (ex IFRS 9 TA). (6) Dividend payable against FY22 results agreed by the Board for proposal to the next AGM. (7) FY22 vs. FY21 PF including 1Q21 of BKIA and excluding M&A one-offs. (8) 4Q22 vs. 4Q21 PF excluding M&A one-offs.



# Full focus on client service –with the integration successfully completed



#### FOCUS ON CLIENTS AND STRATEGIC PRIORITIES

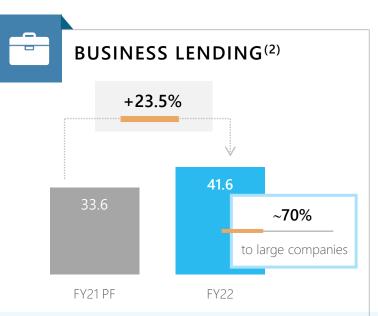


(1) Acquisition of 100% of Bankia Vida in December 2021; merger with VidaCaixa in 4Q22. (2) Pre-tax. 2023e cumulative target, as upgraded in July 2021. (3) Spain and Portugal. (4) Individual clients in Spain. (5) 2020 does not include BKIA. (6) CABK ex BPI. (7) Includes mutual funds and managed portfolios.

HIGHLIGHTS

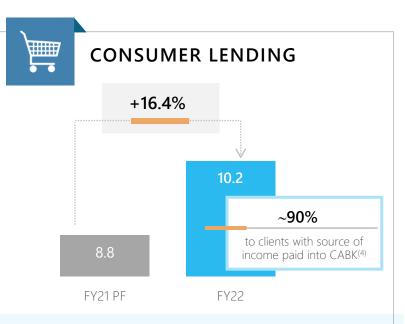


# Strong growth in loan-production -while maintaining strict underwriting criteria



#### Segmentation and specialisation to better serve our business clients

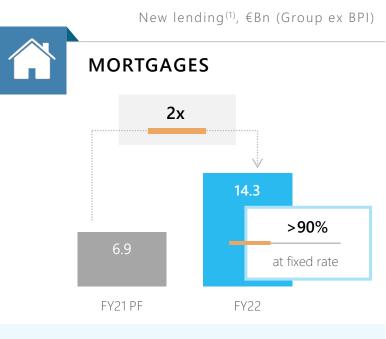




#### Covering the consumer ecosystem through own and third-party solutions



**531K** 49.5% digital



#### *MyHome*: home experience ecosystem



Market share of new mortgage lending<sup>(5)</sup>

**24%** | +11 pp vs. 2021

- (1) FY21 PF including 1Q21 of Bankia.
- Includes Business Banking, RE business, Corporate Banking in Spain, Corporate subsidiaries in Spain and International Branches. Includes loans and credit facilities (excludes working capital). (2)
- (3) In Spain, new factoring & confirming to resident sector; December 2022 TTM with yoy vs. 2021 including BKIA. Source: Spanish Factoring Association.
- (4) % over personal loans by CaixaBank.
- (5) In Spain, new lending to resident sector, December 2022 TTM with yoy vs. 2021 including BKIA. Source: Bank of Spain.

🛃 HIGHLIGHTS

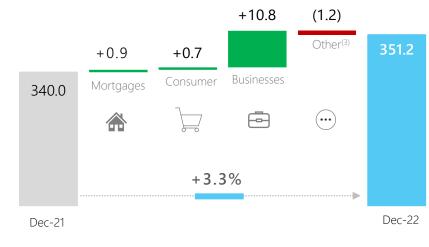


# **Performing loan book up 3.3% ytd** Broadly stable qoq with support from business and consumer lending

| PERFORMING LOAN BOOK % ytd % qoq<br>YE22 |                                  |       |       |  |  |  |  |
|--|----------------------------------|-------|-------|--|--|--|--|
| €351 Br                                  | า                                | +3.3% | -0.1% |  |  |  |  |
| Of which:                                |                                  |       |       |  |  |  |  |
|  | USINESS<br>ENDING                | +7.6% | +0.6% |  |  |  |  |
|  | ONSUMER<br>ENDING <sup>(1)</sup> | +4.1% | +0.5% |  |  |  |  |
| <u> Ч</u> Ш                              | esidential<br>10rtgages          | +0.7% | -0.2% |  |  |  |  |
| <u>total</u> loai                        | N BOOK <sup>(2)</sup>            | +2.4% | -0.3% |  |  |  |  |

LOAN-BOOK GROWTH YTD WITH SUPPORT FROM ALL KEY SEGMENTS

Performing loans waterfall ytd, €Bn



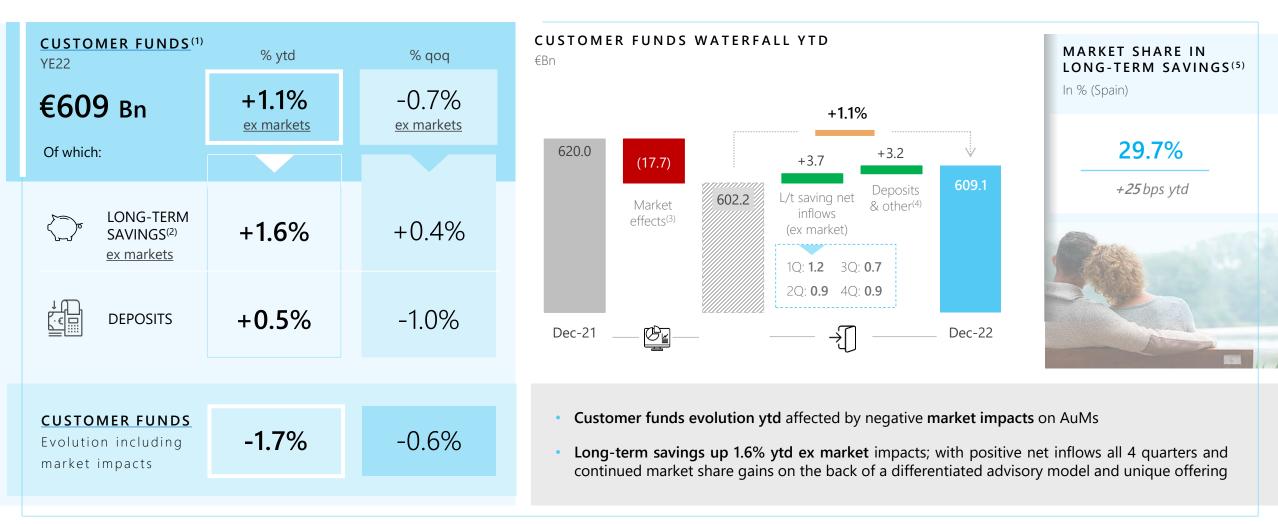


- **Sustained growth in business lending supported loan-growth throughout the year;** with yet another strong 4Q in CIB
- Mortgage book grows ytd, as strong production more than offsets structural deleveraging
- Consumer lending book also grows ytd with slight growth qoq
- Total loan-book evolution ytd and qoq affected by NPL disposals<sup>(4)</sup>

#### HIGHLIGHTS



# **Customer funds up 1.1% ytd (ex markets)** –with positive net inflows into long-term savings throughout the year

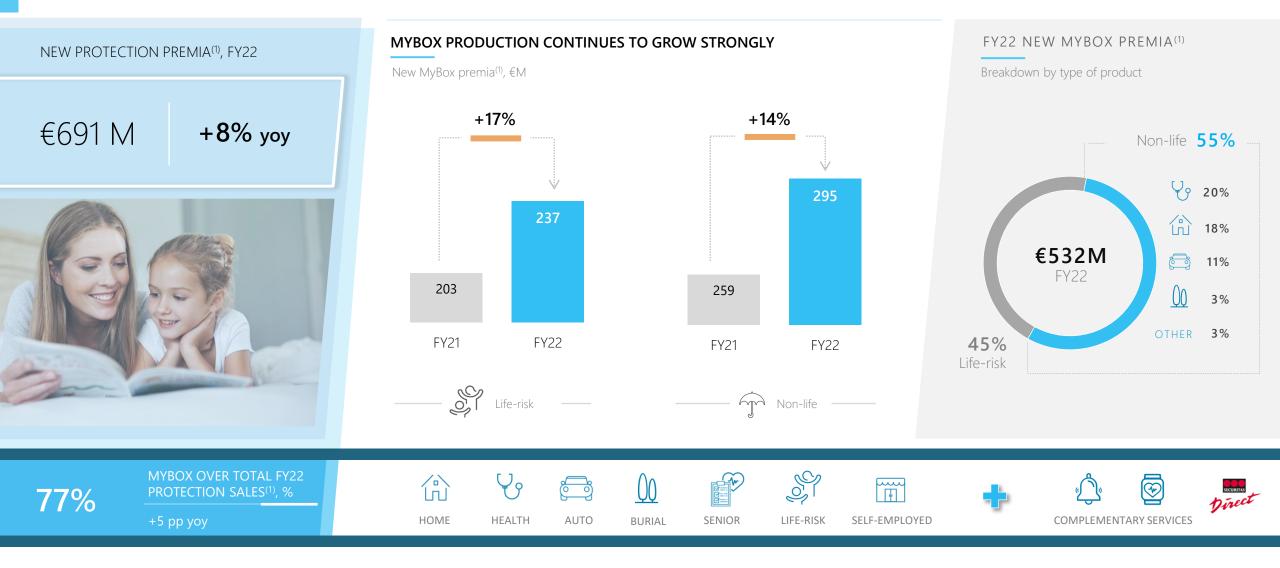


(1) Additional details in the Appendix. (2) Savings insurance (on-balance-sheet and other managed resources), pension plans and mutual funds (including SICAVs and managed portfolios). (3) Includes impact from markets on mutual funds (including managed portfolios and SICAVs), pension plans and unit linked. (4) Includes deposits, other funds and other managed resources (excluding insurance funds). (5) Combined market share as of December 2022, including mutual funds (CaixaBank AM), pension plans and savings insurance. Based on INVERCO and ICEA and including contribution from integration of Sa Nostra in 4Q22. For savings insurance, sector data for December 2022 are internal estimates.

HIGHLIGHTS



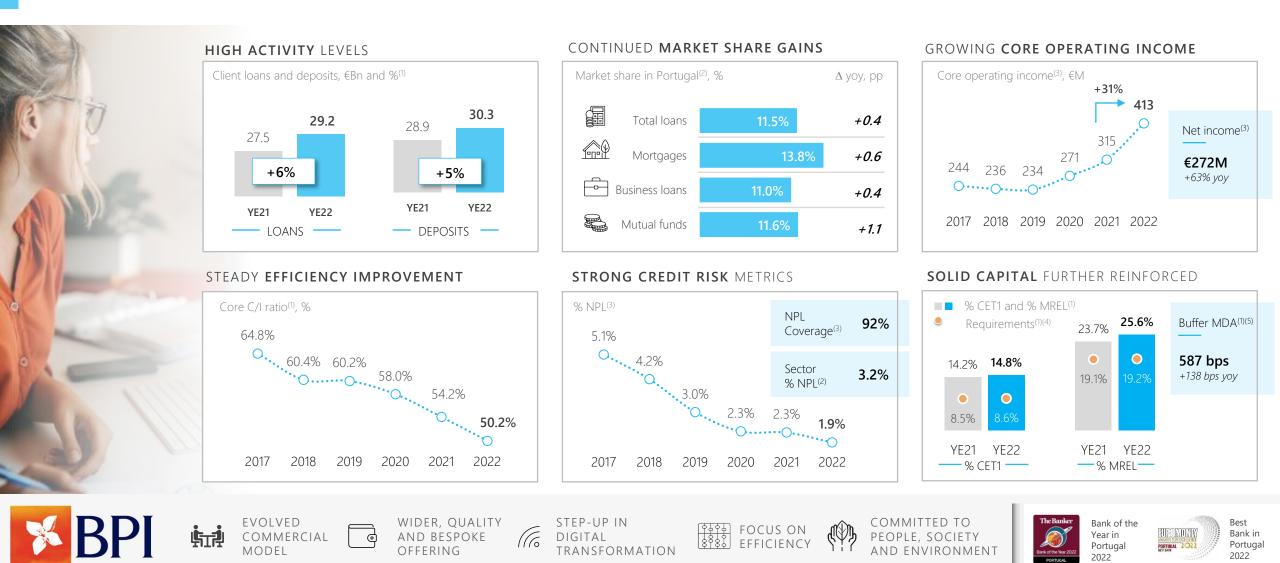
# Continued growth in protection insurance on the back of MyBox offering



(1) Single premium (multiannual tenor) insurance products are presented on an annual basis to facilitate comparisons across all product lines. 2021 data are presented using the same criteria.

#### 🛃 HIGHLIGHTS

# Yet another outstanding performance from BPI



CaixaBank

(1) As reported by BPI. (2) Source: Bank of Portugal (December 2022 for lending market shares; November 2022 for mutual funds; 3Q22 for Sector % NPL). (3) BPI segment (historical figures adjusted for current segment reporting). (4) For %CET1: 12021 and 2022 SREP. For % MREL: requirement for 1 January 2022. (5) Based on 2022 SREP (594 bps based on 2023 SREP).

HIGHLIGHTS

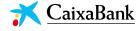
# **Group net income growth** underpinned by positive operating dynamics

FY22 P&L HIGHLIGHTS

| CONSOLIDATED INCOME STATEMENT                             |         |             |
|---|---------|-------------|
| €M  | FY22    | % <b>yo</b> |
| Net interest income                                       | 6,916   | +7.7%       |
| Net fees + other insurance revenues <sup>(2)</sup>        | 5,081   | +3.3%       |
| Income from investments (ex insurance JVs) <sup>(3)</sup> | 222     | -36.6%      |
| Trading   | 338     | +47.0%      |
| Other operating income/expenses                           | (963)   | +3.0%       |
| Gross income  | 11,594  | +5.5%       |
| Recurring operating expenses                              | (6,020) | -5.6%       |
| Extraordinary operating expenses                          | (50)    |             |
| Pre-impairment income                                     | 5,524   | +19.8%      |
| Pre-impairment income ex extraordinary expenses           | 5,574   | +20.9%      |
| LLPs  | (982)   | +2.3%       |
| Other provisions  | (129)   | -68.3%      |
| Gains and losses on disposals and other                   | (87)    | +6.9%       |
| Tax, minority and other                                   | (1,181) | +60.5%      |
| Net income  | 3,145   | +29.7%      |
| Pro-memoria   |         |             |
| Core revenues <sup>(4)</sup>                              | 11,997  | +5.8%       |
|   |         |             |

# **Revenue inflection** –with growth in all core lines $(NII + 7.7\% \text{ yoy}; \text{ fees } + \text{ other insurance rev. } + 3.3\% \text{ yoy})^{(1)}$ Lower costs In line with FY guidance and supporting growth of PPP CoR remains at low levels and in line with 25 bps FY guidance Higher profitability Net income growth with **RoTE at 9.8%** (+2.6 pp yoy)<sup>(1)</sup>

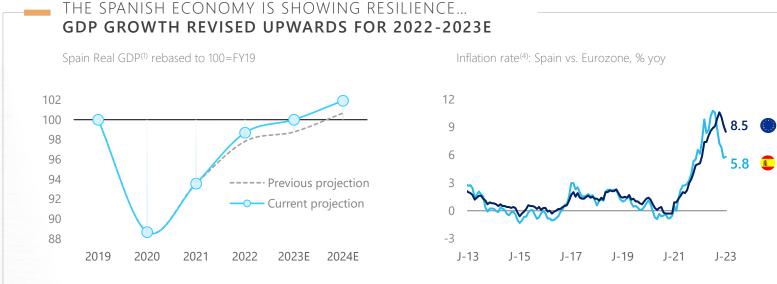
(1) % yoy adjusted: FY22 vs. FY21 PF including 1Q21 of BKIA and excluding M&A one-offs. (2) Includes net fees plus other insurance revenues (including net result from life-risk insurance activities and equity accounted income from SCA and other bancassurance stakes). (3) Includes dividends and equity accounted income from investments, excluding SCA and other bancassurance stakes. (4) NII + net fees + other insurance revenues. % yoy across all core revenue lines affected by consolidation of BKIA Vida.





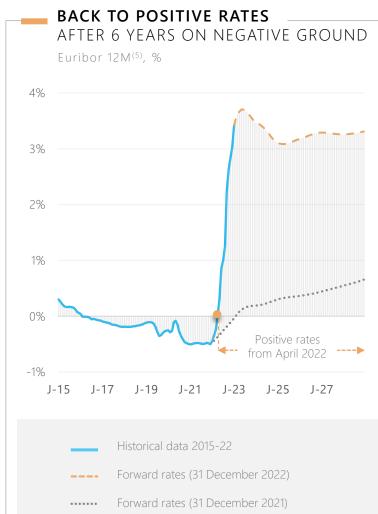


# Facing future macro scenarios from a position of strength



#### ...AND IS BETTER EQUIPPED THAN IN THE PAST TO NAVIGATE FUTURE SCENARIOS

| <u>Spain<sup>(1)</sup></u>              | 2022    | 2023E | 2024E | • Stronger private sector than in previous crisis |
|---|---------|-------|-------|---|
| <b>GDP,</b> % yoy                       | 5.5%    | 1.3%  | 1.9%  | (reduced leverage)                                |
| Unemployment rate <sup>(2)</sup> , $\%$ | 12.9%   | 12.8% | 12.4% | Employment supports activity                      |
| Inflation <sup>(2)</sup> , % yoy        | 8.4%    | 4.2%  | 2.6%  | No real estate bubble                             |
| House prices, % yoy                     | 4.9%(3) | 0.2%  | 1.5%  | Low vulnerability to energy scarcity              |
|   |         |       |       |   |
| GDP Eurozone <sup>(1)</sup> , % yoy     | 3.5%    | 0.5%  | 1.6%  |   |
|   |         |       |       |   |



Source: CaixaBank Research as January 2023. Refer to their website at <u>https://www.caixabankresearch.com/en</u> for additional information on macro projections. (2) Annual average. (3) Estimate (CaixaBank Research).
 Monthly series. (5) Source: Bloomberg.

HIGHLIGHTS

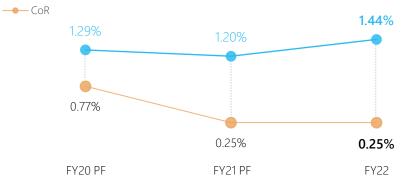
#### <u> CaixaBank</u>

# With fortress financials reinforced even further

#### HIGHER ABILITY TO ABSORB COR

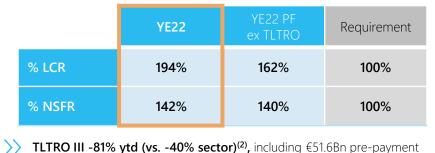


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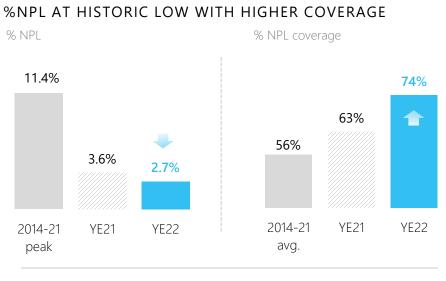


#### AMPLE LIQUIDITY ENABLED TLTRO PRE-PAYMENT

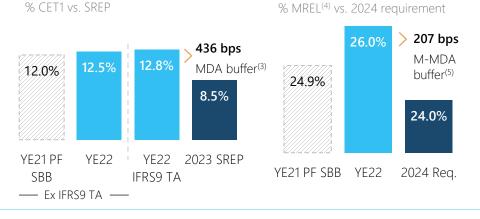
% LCR and % NSFR (31 Dec. 2022) vs. requirement



and €13.5Bn regular amortisation → €15.6 Bn outstanding



#### STRONG CAPITAL POSITION AND WIDE MDA BUFFER



# Looking to the future with confidence

(1) FY20 PF and FY21 PF including BKIA for 12 months. (2) Internal calculation based on ECB data. (3) MDA buffer vs. 2023 SREP (449 bps vs. 2022 SREP). (4) Including IFRS TA. % MREL PF January 2023 issuances (\$1.25Bn SNP and £0.5Bn Tier 2 ) at 26.8%. (5) M-MDA buffer based on 2024 requirement (379 bps vs. 2022 requirement).

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#### 🛃 HIGHLIGHTS



# Strong financials facilitate higher shareholder distributions

# 2022



| 2023                              | 2022-24                   |               |          |   |
|-----------------------------------|---------------------------|---------------|----------|---|
| FY23 RESULTS <b>PAYOUT TARGET</b> | CAPITAL AVAILABLE FOR     |               | ~€3.5 Bn | 2022 SBB + FY22 dividend  |
| <b>50-60%</b> in cash             | DISTRIBUTION (CUMULATIVE) | ~€9 Bn ><br>│ | ~€5.5 Bn | Pending $\rightarrow$ >50% cash payout + Excess %CET1 >12% <sup>(3)</sup> |
|                                   |                           |               |          |   |

# On track to achieve ~€9 Bn target

(1) FY20: payout over the proforma adjusted consolidated net profit of Bankia and CaixaBank. FY21: payout over the consolidated net profit adjusted for the extraordinary impacts related to the merger with Bankia. (2) Rounded to nearest  $\in$  cent. For FY22: dividend payable against FY22 results as agreed by the Board for proposal to the next AGM. (3) Upper bound of internal target for % CET1 (excluding IFRS9 TA) and threshold for considering distributions beyond ordinary cash payout.

CONTENTS



# 4Q22 P&L and **Balance Sheet**

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# **Strong net income growth** driven by higher operating income momentum

4Q22 P&L HIGHLIGHTS<sup>(1)</sup>

#### CONSOLIDATED INCOME STATEMENT

| €M                                   | 4Q22    | 4Q21 PF <sup>(1)</sup> | % <b>yoy</b> <sup>(1)</sup> | % <b>qoq</b> |           |
|--------------------------------------|---------|------------------------|-----------------------------|--------------|-----------|
| Net interest income                  | 2,072   | 1,559                  | 33.0%                       | 22.8%        |           |
| Net fees and commissions             | 1,011   | 1,101                  | -8.1%                       | 0.7%         |           |
| Income and expense insurance/reins.  | 235     | 172                    | 37.2%                       | 7.0%         |           |
| Trading                              | 16      | 90                     | -82.0%                      | -78.4%       | REVENUES  |
| Dividends                            | 32      | 39                     | -19.9%                      |              |           |
| Equity accounted                     | 57      | 70                     | -18.5%                      | -40.3%       |           |
| Other operating income/expenses      | (476)   | (466)                  | 2.1%                        |              |           |
| Gross income                         | 2,947   | 2,563                  | 15.0%                       | -1.5%        |           |
| Recurring operating expenses         | (1,504) | (1,577)                | -4.6%                       | -0.0%        |           |
| Extraordinary operating expenses     | (15)    |                        |                             | 34.3%        |           |
| Pre-impairment income                | 1,428   | 987                    | 44.7%                       | -3.2%        | COSTS     |
| LLPs                                 | (434)   | (344)                  | 26.2%                       |              | COSTS     |
| Other provisions                     | (6)     | (182)                  | -96.5%                      | -80.5%       |           |
| Gains/losses on disposals and other  | (32)    | (32)                   | 0.2%                        | 59.3%        |           |
| Pre-tax income                       | 955     | 429                    |                             | -23.6%       |           |
| Tax, minority & other                | (267)   | (92)                   |                             | -27.1%       |           |
| Net income                           | 688     | 337                    | 104.2%                      | -22.2%       |           |
| Pro memoria                          |         |                        |                             |              | PROVISION |
| Core revenues <sup>(2)</sup>         | 3,356   | 2,889                  | 16.2%                       | 12.2%        |           |
| Core operating income <sup>(3)</sup> | 1,852   | 1,312                  | 41.1%                       | 24.6%        |           |
|                                      |         |                        |                             |              |           |

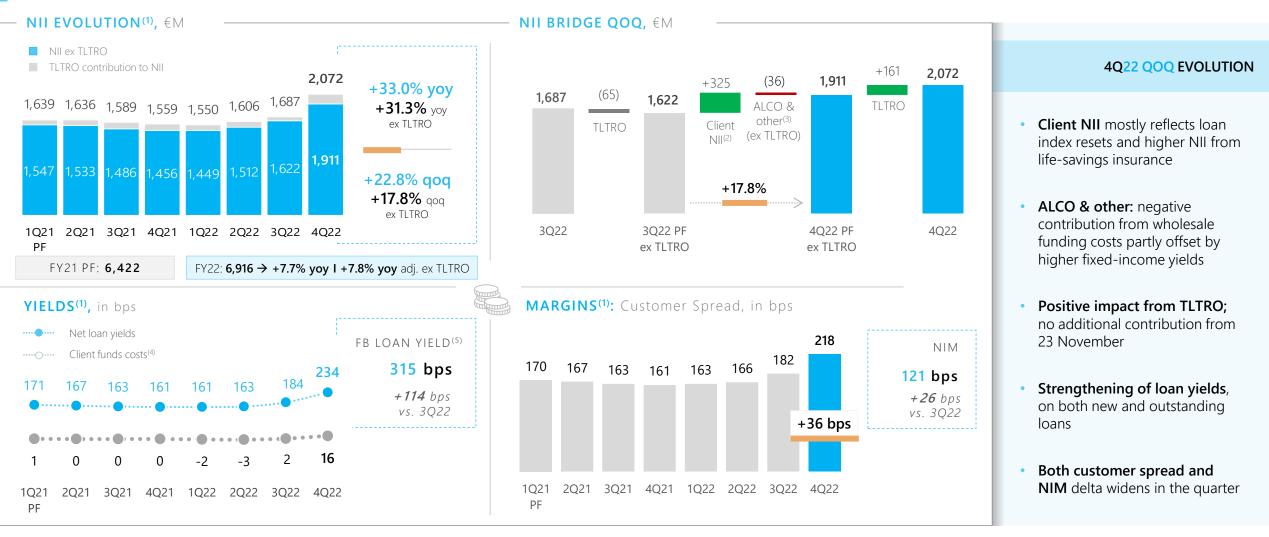
| S  | <ul> <li>Strong revenue growth underpinned by core revenues<sup>(2)</sup> (+16.2% yoy/+12.2% qoq)</li> <li>NII +33.0% yoy/+22.8% qoq supported by loan index resets</li> <li>Fees -8.1% yoy / +0.7% qoq affected by end of corporate deposit fees and seasonality with yoy mainly dragged by market-impacts on AuMs</li> <li>Continued growth in net result from life-risk insurance activities (+7.0% qoq /+37.2% yoy, the latter boosted by consolidation of 100% of BKIA Vida)</li> </ul> |
|----|--|
|    | <ul> <li>Non-core revenues include seasonal items in 4Q (DGF and TEF dividend)</li> </ul>  |
|    |  |
|    | <ul> <li>Lower costs yoy in line with guidance; flat qoq</li> <li>Strong growth yoy in pre-impairment income with support from both revenues and costs</li> </ul>  |
|    |  |
| NS | <ul> <li>LLPs reflect prudent year-end provisioning with CoR TTM at low levels and in line<br/>with guidance</li> </ul>  |

(1) 4Q21 PF excludes M&A one-offs. % yoy vs. 4Q21 PF. (2) NII + fees + other insurance revenues (including net result from life-risk insurance activities and equity accounted income from SCA and other bancassurance stakes). % yoy across all core revenue lines affected by consolidation of BKIA Vida. (3) Core revenues minus recurrent expenses.



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# NII growth accelerates in 4Q supported by margin growth and tail-end of TLTRO



(1) Affected by consolidation of 100% of BKIA Vida from 1 January 2022. 1Q21 PF including 1Q21 of BKIA ( $\leq$ 448M). (2) Includes NII from life-savings insurance. (3) Includes interest income and expenses from the ALCO portfolio, institutional debt issued and interbank facilities. (4) Includes impact from structural hedges. Customer deposit costs excluding hedges (CABK ex BPI) and FX and international branch deposits amount to 6 bps in 4Q22 (1 bp in 3Q22). (5) Group ex BPI and public sector. Front-book yields are compiled from long-term lending production data (loans and revolving credit facilities, including those that are syndicated) of CaixaBank,S.A. and MicroBank.

#### <u> 🛪 CaixaBank</u>

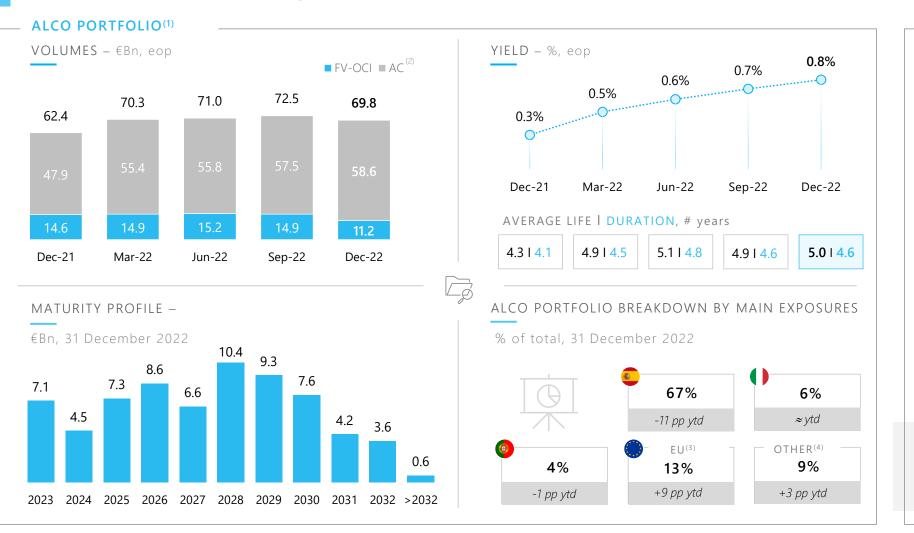
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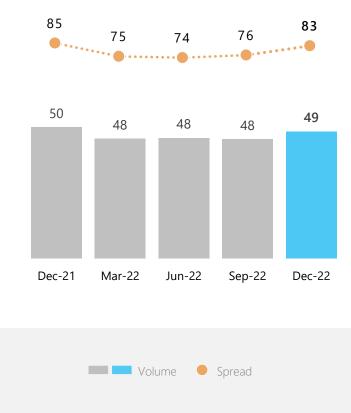
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# ALCO book on stand-by as diversification continues –QoQ affected by ~€4Bn in 4Q maturities



#### WHOLESALE FUNDING COSTS

Group ex BPI wholesale funding back-book volumes<sup>(5)</sup> in €Bn and spread over 6M Euribor in bps



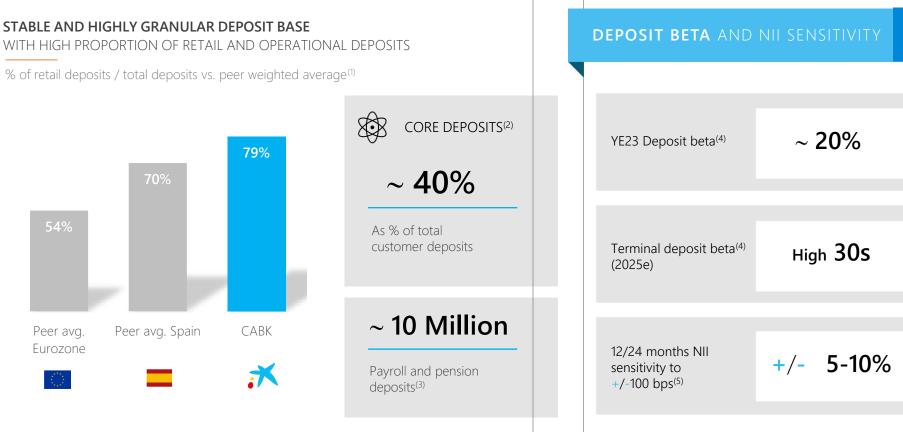
(1) Banking book fixed-income securities portfolio, excluding trading book assets. It includes  $\leq$ 3.5Bn of callable bonds for which yield, average life and duration are calculated based on current market levels. Note that SAREB bonds are not included in the Group's ALCO portfolio (c. $\leq$ 17.5Bn by YE22). (2) Securities at amortised cost. (3) Including EU, France, Austria, supra-nationals and agencies. (4) Mainly includes US Treasuries, Investment Grade corporates and other. (5) It includes securitisations placed with investors. It does not include AT1 issues. Wholesale funding figures in the Quarterly Financial Report reflect the Group's funding needs and as such do not include ABS securities and self-retained multi-issuer bonds but include AT1 issuances.

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# Balance sheet structure poised to continue benefitting from new rate scenario

HIGH PROPORTION OF ZERO-COST DEPOSITS AND FLOATING RATE ASSETS PROVIDE UPSIDE TO RATE CYCLE





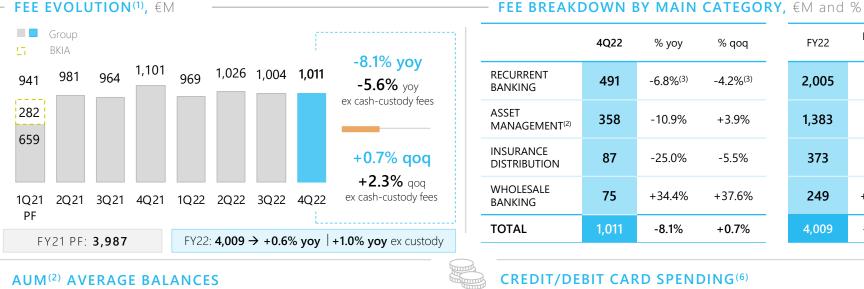
(1) Based on Pillar 3 reporting (as of 30 September 2022). Eurozone peer Group including ABN Amro, BNP Paribas, Commerzbank, Deutsche Bank, Erste Group, Groupe Credit Agricole, ING Group, Intesa, KBC, Nordea, SocGen, Unicredit. Spanish peers include B. Santander, BBVA, B. Sabadell, Bankinter, Unicaja. (2) Internal estimate for the proportion of the customer deposit base that is insensitive to rates (i.e. zero beta). (3) Including unemployment benefits (4) The deposit beta is based on the ECB Deposit Facility Rate ("DFR") and is calculated from when the current rate tightening cycle started in Sep. 2022; once the DFR crossed the 0% threshold (also excludes effect of structural hedges). (5) Sensitivity to ± 100 bps instantaneous and parallel shift in the rate curve vs. 2023e base case scenario.

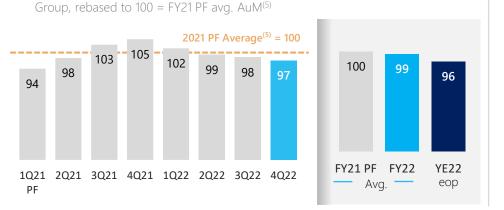


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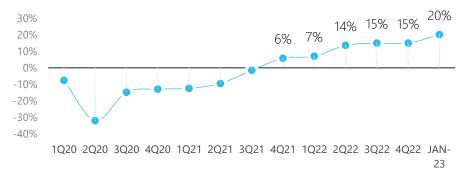
### Fee resilience to markets and cash-custody fee removal -with support from payments and other transactional fees





#### FY22 % Ex cash 4Q22 % yoy % qoq FY22 yoy<sup>(4)</sup> custody RECURRENT -6.8%<sup>(3)</sup> -4.2%(3) -0.3% 491 2,005 +0.6% BANKING ASSET 358 -10.9% +3.9% 1.383 -0.6% MANAGEMENT<sup>(2)</sup> INSURANCE 87 -25.0% -5.5% 373 -1.8% DISTRIBUTION WHOLESALE 75 +34.4% +37.6% 249 +20.5% BANKING TOTAL 1,011 -8.1% +0.7% 4.009 +0.6%+1.0%

#### **CREDIT/DEBIT CARD SPENDING**<sup>(6)</sup> % change vs. same period in 2019



#### 4Q22 EVOLUTION

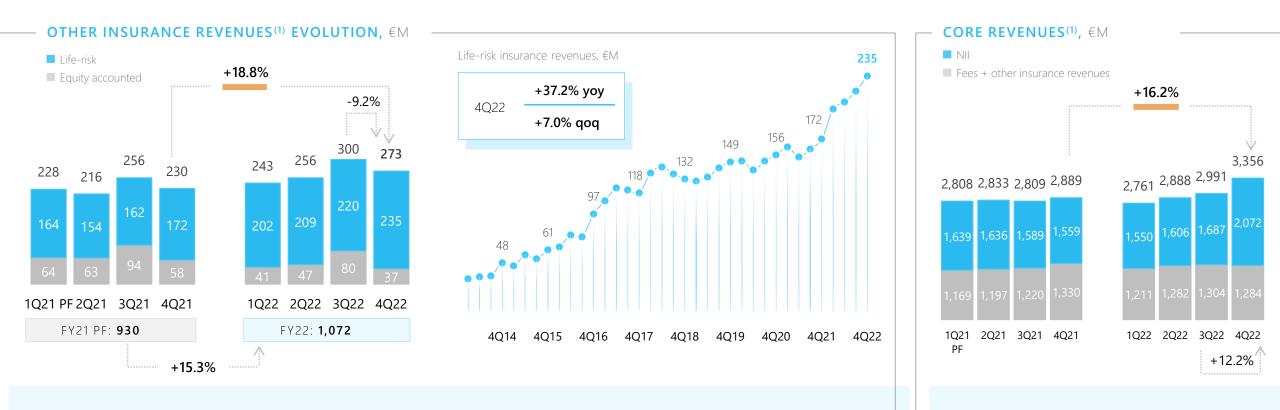
- Recurrent banking: affected by loyalty programmes and end of corporate cash custody fees both yoy and gog; continued improvement in credit card activity, payments and other transaction related fees
- **AM:** gog growth underpinned by success fees; evolution vov mostly reflecting impact from market correction and higher success fees in 4Q21, partly offset by positive net inflows
- Insurance distribution: evolution yoy affected by 2021 outperformance
- Wholesale banking: solid growth despite volatile markets on strong CIB activity

#### (1) Affected by consolidation of 100% of BKIA Vida from 1 January 2022. 1Q21/FY21 PF including 1Q21 of BKIA. (2) Includes mutual funds, managed portfolios, SICAVs, pension plans and unit linked. (3) -1.3% yoy and -1.2% qoq excluding cash-custody fees. (4) Affected by consolidation of 100% of BKIA Vida from 1 January 2022. % yoy adj.: FY22 vs. FY21 PF including 1Q21 of BKIA. (5) PF including BKIA in 1Q21. (6) In Spain. Card turnover (including e-commerce) and cash withdrawals from cards 21 issued by CABK (clients from Bankia or shared with Bankia are excluded) plus turnover (including e-commerce) and cash with foreign cards at CABK ATMs/PoS. January 2023 data corresponds to 1-21 January 2023 (latest available data).

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# Other insurance revenues continue to grow strongly –and provide support to core revenues



- **Continued growth in net result from life-risk insurance activities** supported by steady organic progression with yoy also reflecting acquisition of BKIA Vida
- Equity-accounted income reflects (-) seasonality qoq and non-organic impacts yoy (BKIA Vida and SCA)

**Double-digit growth in core revenues** on the back of NII and other insurance revenues Ììí



# Flat qoq recurrent costs lead to full-year in line with guidance



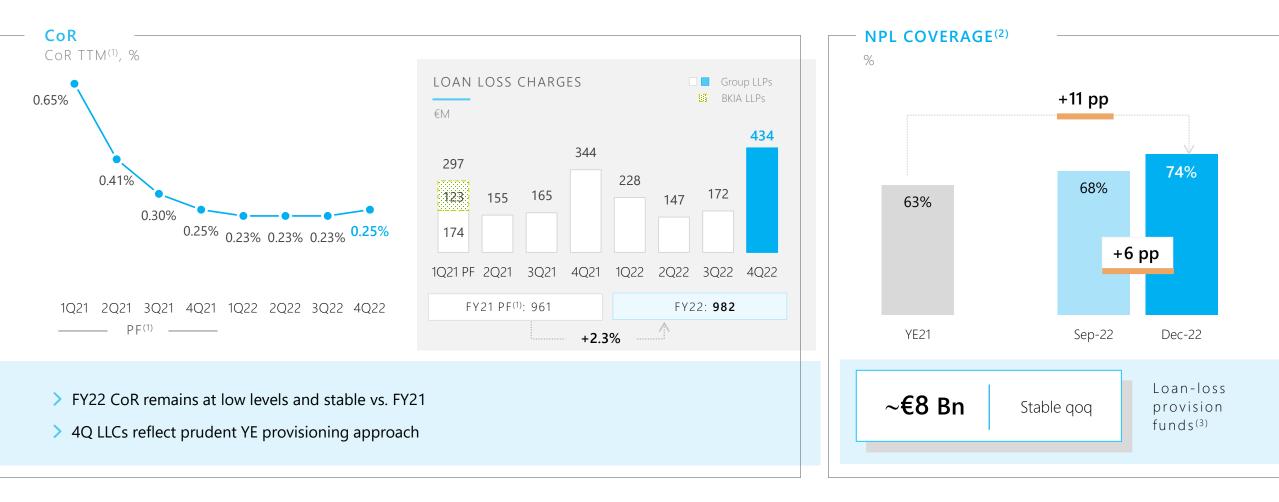
| Recurrent costs<br>breakdown, €M | 4Q22  | % уоу | % qoq | FY22  | FY22 %<br>yoy adj. <sup>(1)</sup> | FY 22 Recurrent costs breakdown, % 26% |
|----------------------------------|-------|-------|-------|-------|-----------------------------------|--|
| PERSONNEL                        | 908   | -7.0% | +0.5% | 3,649 | -8.1%                             | Personnel General                      |
| GENERAL<br>EXPENSES              | 390   | -3.5% | -1.0% | 1,564 | -5.9%                             | €6,020 M                               |
|                                  | 206   | +5.2% | -0.5% | 807   | +8.9%                             | 13%                                    |
| TOTAL                            | 1,504 | -4.6% | -0.0% | 6,020 | -5.6%                             | Depreciation                           |
|                                  |       |       |       |       |                                   |  |

- Significant recurrent cost reduction yoy underpinned by cost-savings from restructuring
- Bulk of cumulative cost-synergies already booked by YE22
- Recurrent costs aligned with cost guidance of €6Bn in FY22
- Significant improvement in recurrent C/I ratio TTM supported by both revenues and costs

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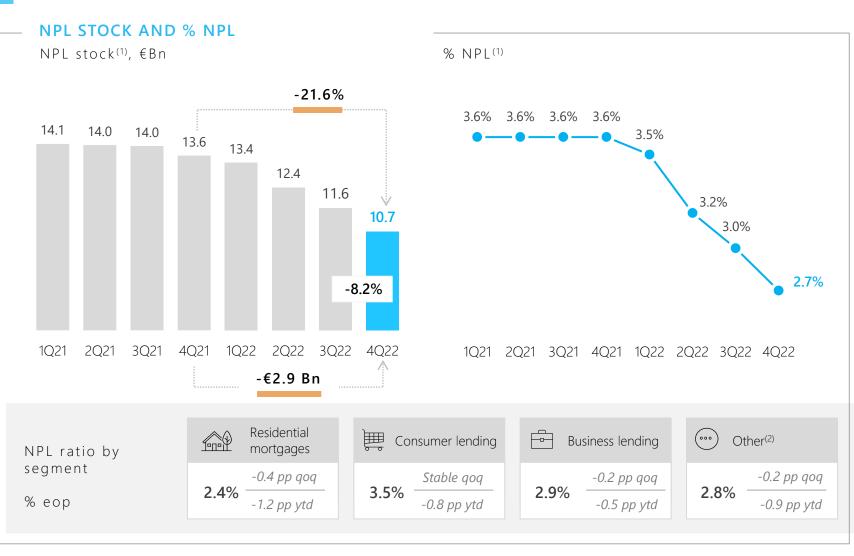
# **FY22 CoR remains at low levels and stable yoy** –with prudent year-end provisioning further **reinforcing strong NPL coverage**



(1) 1Q21-4Q21 PF including 12 months of BKIA. FY21 PF including 1Q21 of BKIA. (2) Ratio between total impairment allowances on loans to customers and contingent liabilities over non-performing loans and advances to customers and contingent liabilities. The ratio of total impairment allowances over total loans and advances to customers and contingent liabilities stands at 2.0% as of year-end 2022 (stable qoq). (3) Including  $\in$  1.1Bn of unassigned collective provisions for macro uncertainties that will be adjusted according to the environment and the recurring half-year recalibration cycles of IFRS9 models and  $\in$  0.3Bn BKIA PPA. The evolution of unassigned collective provision funds qoq mainly reflects the allocation of collective to specific provisions following the recalibration of IFRS 9 models in November.

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# Steady and fast NPL reduction brings %NPL down to historical lows



#### > Steady NPA reduction

 NPLs -21.6% ytd / -8.2% qoq aided by organic evolution and portfolio disposals (€1.3Bn in FY22 o/w €0.4Bn in 4Q)

CaixaBank

- Net OREO exposure (€1.9Bn) → -16.9% ytd / -7.4% qoq
- > %NPL at 2.7%, down to another historical minimum
   → -0.9 pp ytd / -0.2 pp qoq
- 34% of total ICO loans<sup>(3)</sup> granted already amortised<sup>(4)</sup>
   → current outstanding balance at €16.8Bn
  - c.98% of the remainder are repaying principal
  - 4.2% of ICOs are classified under Stage 3<sup>(5)</sup>
- Strong NPL coverage and diversified low-risk portfolio provide comfort in facing future macro scenarios:
  - ~2/3 of loans collateralised or to public sector
  - Residential mortgage portfolio<sup>(6)</sup>: 54% LTV; with average affordability ratios of floatingrate portfolio estimated at <25% (increasing to c.30% with E12M at 4%)<sup>(7)</sup>

Includes non-performing contingent liabilities (€592M by end of December 2022). (2) Includes other loans to individuals (ex consumer lending), loans to the public sector and contingent liabilities. (3) Loans with fixed payment schedules. It excludes products such as revolving credit facilities or reverse factoring with no pre-established payment schedules (€3.8Bn outstanding balance by 31 December 2022). (4) Includes amortisations and cancellations. (5) Outstanding balance under Stage 3 (includes subjective NPLs, ie. NPLs for reasons other than >90 days past due) over amount of total loans granted plus the outstanding balance of revolving credit facilities. Additionally, 0.4% of ICO loans are <90 days past due and remain in Stage 1 or 2.</li>
 (6) CaixaBank ex BPI. (7) Internal estimates referred to floating-rate mortgages of clients with income flows processed through CABK. Refer to the Appendix for additional details.

COMFORTABLE LIQUIDITY

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5.6

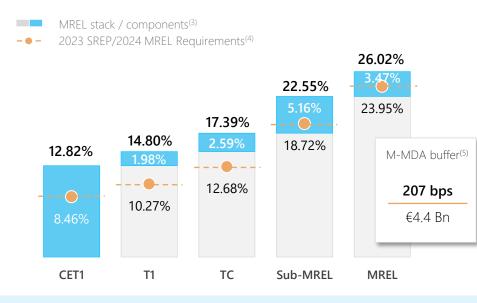
# **Comfortable liquidity and strong MREL position** -with TLTRO pre-payment underscoring balance-sheet strength

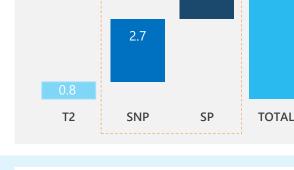
#### Group, 31 December 2022 **Total liquid** HOLAs assets €95 Bn | €139 Bn 194% 162% NSFR NSFR ex TLTRO III % LtD 142% 140% 91% TLTRO III<sup>(2)</sup> Leverage ratio<sup>(3)</sup>, % 5.6% €15.6 Bn

Maintaining ample buffers over requirements after 81% TLTRO reduction<sup>(2)</sup>

#### STRONG MREL/SUB-MREL POSITION -ALREADY COMPLIANT WITH 2024 REQUIREMENTS

Group MREL stack<sup>(3)</sup> vs. requirements<sup>(4)</sup>, 31 December 2022 in % of RWAs





Including 2 Green

2.1

bonds and

1 Social

bond

SUCCESSFUL MARKET ACCESS

THROUGHOUT THE YEAR

CABK issues 2022<sup>(6)</sup>, in €Bn

- Strong MREL position after SBB with sound subordination levels –further reinforced post Q4 issuances<sup>(7)</sup>
- Funding plan in 2023 focused on rollover of upcoming maturities<sup>(8)</sup> and diversification of the investor base  $\rightarrow$  1.7 Bn  $\in$  equivalent already issued in January, including an inaugural issue in US\$



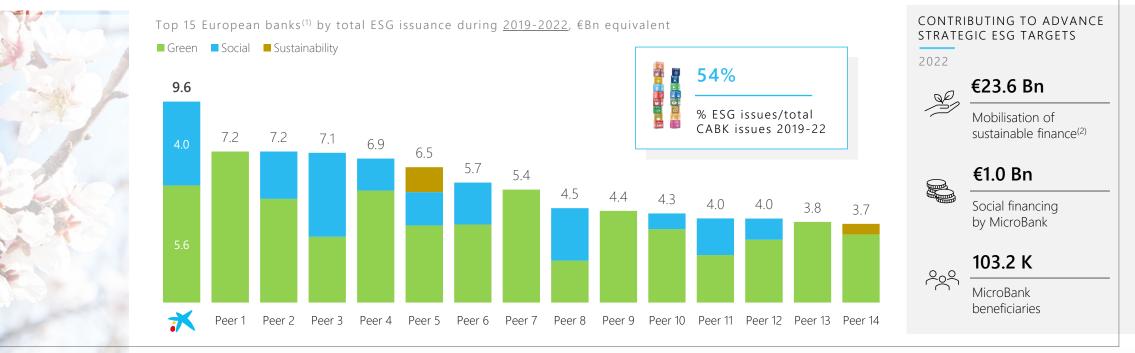
(1) eop. Group average last 12 months: 291%. (2) Total TLTRO III -81% ytd (€65.1Bn including €51.6 Bn pre-payment and €13.5Bn regular amortisation) vs. -40% ytd sector (internal calculation based on ECB data). (3) Ratios include IFRS9 transitional arrangements. Total capital, Sub-MREL and MREL PF January 2023 issuances (\$1.25Bn SNP and £0.5Bn Tier 2) stand at 17.66%, 23.35% and 26.83% respectively. (4) SREP requirements for 2023 received in December 2022 with P2R at 1.65% and the O-SII buffer at 0.50%. Assuming counter-cyclical buffer at 0.03% (estimate as of December 2022). Current MREL (sub-MREL) requirement for CaixaBank Group received on 22 February 2022: 22.23% (16.40%) for 1 January 2022 and 23.95% (18.72%) for 1 January 2024, both including the CBR as of December 2022. (5) Based on MREL requirement for 1 January 2024 (23.95%). M-MDA based on January 2022 requirement stands at 379 bps. (6) €1Bn 6NC5 Social SP; £500M 6NC5 SNP (eq. ~€592M); €1Bn 4NC3 SNP; €1Bn 7yrs Green SP; €1Bn 8NC7 Green SNP; €750M 10.25NC5.25 Tier2; ~219M Euro eq. in €, JPY and AUD private placements (JPY 4Bn 4.3NC3.3 SNP; €1Bn SNP; €75M 12yr SP; JPY 5Bn 4.5NC3.5 SNP). (7) €1Bn Green SNP; €75M 10.25NC5.25 Tier2; ~219M Euro eq. in €, JPY and AUD private placements (JPY 4Bn 4.3NC3.3 SNP; €125 NP). (7) €125 NP (20 ± 556 MP) (20  $\pm 556 MP)$  (20  $\pm 55$ €750M Tier2 and a private placement of JPY 5 Bn SNP. (8) Maturities might include call dates and loss of MREL eligibility for bullet issuances entering their last year of life. (9) \$1.25Bn 6NC5 SNP (eq. ~€1,166M); £500M 10.75NC5.75 Tier2 (eq. ~€564M)

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# ESG commitment reflected in strong sustainability ratings -which facilitate ESG issuances

#### **#1 EUROPEAN BANK BY TOTAL ESG ISSUANCES 2019-22**



#### SUPPORTED BY STRONG ESG RATINGS

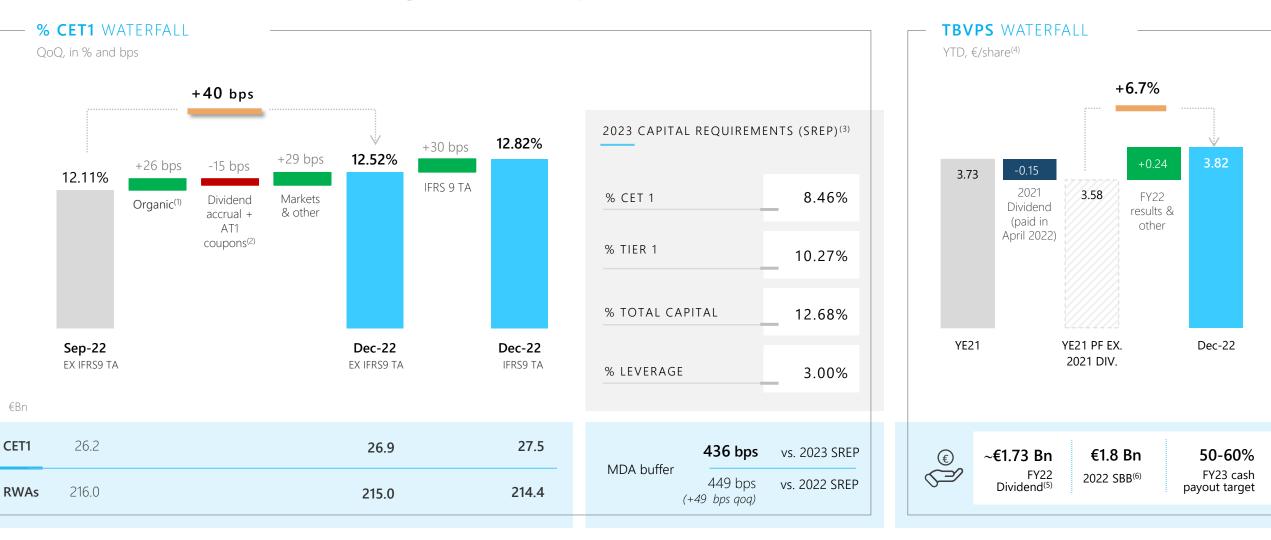


Peer group: ABN AMRO, B. Santander, Bayern LB, BBVA, BNP Paribas, Credit Agricole, Crédit Mutuel, Groupe BPCE, ING, ISP, LBBW, Natwest, Nordea, SocGen. Based on data from Dealogic as of 31 Dec. 2022.
 Refer to the Appendix (Glossary) for the definition.

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# **Continued capital generation enhancing shareholder value** –with % CET1 above target and requirement



(1) Excludes dividend accrual and AT1 coupons. (2) Accrual of dividend at 55% payout. (3) SREP requirements for 2023 received in December 2022 with P2R at 1.65% and the O-SII buffer at 0.50%. Assuming counter-cyclical buffer at 0.03% (estimate as of December 2022). (4) Tangible book value (eop) divided by number of outstanding shares (excluding treasury shares). (5) Dividend payable against FY22 results agreed by the Board for proposal to the next AGM. (6) SBB completed in December 2022.







# FY23 Group guidance

|                |   | FY22  | FY23e  |
|----------------|---|---|--|
|                | NII   | <b>€6.9 Bn</b><br>€6.5 Bn ex TLTRO  | ~€9 Bn   |
| ා<br>දුදු      | Fees + other<br>insurance revenues <sup>(1)</sup> | €5.1 Bn<br>€5.0 Bn ex cash-custody  | €5.1 – 5.2 Bn  |
|                | Recurrent costs                                   | €6.0 Bn   | €6.3 – 6.4 Bn  |
| <i>©</i><br>©I | CoR   | 0.25%   | <0.40%   |
|                |   | Bull   Boll   Boll | Image: NII   €6.5 Bn ex TLTRO     €6.5 Bn ex TLTRO     €5.1 Bn   €5.0 Bn ex cash-custody     €5.0 Bn ex cash-custody     €6.0 Bn     €6.0 Bn |





# CaixaBank Group key figures



#### 4Q22

|           | Customer funds (€ Bn)                            |
|-----------|--|
|           | Customer loans and advances                      |
|           | Market share in loans to indiv                   |
|           | Market share in mortgage len                     |
|           | Market share in mutual funds                     |
|           | Market share in pension plans                    |
|           | Market share in long-term say                    |
|           | Market share in Credit/Debit                     |
|           | Net attributed income (4Q22                      |
|           | Non-performing loan ratio (%                     |
|           | NPL coverage ratio (%)                           |
|           | Total liquid assets (€ Bn)                       |
|           | <b>% LCR</b> (eop)                               |
|           | <b>CET1<sup>(3)</sup></b> (% over RWAs)          |
| CaixaBank | <b>Total capital<sup>(3)</sup></b> (% over RWAs) |
| Culhubun  | MDA buffer (bps)                                 |
|           |  |

| Clients (Total, in Million)   | 20          |  |
|---|-------------|--|
| Total assets (€ Bn)   | 592         | LEADING<br>BANCASSURANCE                       |
| Customer funds (€ Bn)   | 609         | FRANCHISE IN IBERIA                            |
| Customer loans and advances (gross, € Bn)                           | 361         |  |
| Market share in loans to individuals and businesses $^{(1)}$ $(\%)$ | 24%         |  |
| Market share in mortgage lending <sup>(1)</sup> (%)                 | 26%         |  |
| Market share in mutual funds <sup>(1)</sup> (%)                     | 25%         | <u>Ťľ†                                    </u> |
| Market share in pension plans <sup>(1)</sup> (%)                    | 34%         |  |
| Market share in long-term savings <sup>(1)(2)</sup> (%)             | 30%         |  |
| Market share in Credit/Debit card turnover <sup>(1)</sup> (% )      | 31%         |  |
| Net attributed income (4Q22   FY22, €M)                             | 688   3,145 |  |
| Non-performing loan ratio (%)                                       | 2.7%        | FINANCIAL<br>STRENGTH                          |
| NPL coverage ratio (%)  | 74%         | STRENGTH                                       |
| Total liquid assets (€ Bn)  | 139         |  |
| % LCR (eop)   | 194%        |  |
| CET1 <sup>(3)</sup> (% over RWAs)                                   | 12.8%       |  |
| Total capital <sup>(3)</sup> (% over RWAs)                          | 17.4%       |  |
| MDA buffer (bps)  | 449         |  |
| MREL <sup>(3)</sup> (% over RWAs)                                   | 26.0%       |  |
| DJSI - S&P Global   | 80/100      |  |
| MSCI ESG ratings  | A Average   | SUSTAINABLE AND<br>RESPONSIBLE BANKING         |
| CDP   | A List      | <b>^</b>                                       |
| ISS ESG QualityScore: E   S   G                                     | 1 1 1       |  |
| -   |             |  |

(1) In Spain. Latest available data. (2) Combined market share of mutual funds, pension plans and savings insurance (asset management perspective). Based on INVERCO and ICEA data and including contribution from integration of Sa Nostra in 4Q22. For savings insurance, sector data are internal estimates. (3) Ratios including IFRS9 transitional arrangements.

#### <u>K</u>CaixaBank

#### APPENDIX

# Group income statement

€M

|   | 4Q22    |
|---|---------|
| Net interest income                           | 2,072   |
| Dividends                                     | 32      |
| Equity accounted                              | 57      |
| Net fees and commissions                      | 1,011   |
| Trading                                       | 16      |
| Income and expense insurance/reinsurance      | 235     |
| Other operating income/expenses               | (476)   |
| Gross income                                  | 2,947   |
| Recurring operating expenses                  | (1,504) |
| Extraordinary operating expenses              | (15)    |
| Pre-impairment income                         | 1,428   |
| LLCs  | (434)   |
| Other provisions                              | (6)     |
| Gains/losses on disposals and other           | (32)    |
| Pre-tax income                                | 955     |
| Income tax expense                            | (266)   |
| Profit / (loss) after tax                     | 689     |
| Minority interests and others                 | 1       |
| Net income attributed to the Group (reported) | 688     |
| Pro-memoria                                   |         |

1Q21-4Q21 Net income attributed to the Group adj. ex M&A one-offs

| 3Q22    | 2Q22    | 1Q22    | 4Q21    | 3Q21    | 2Q21    | 1Q21    | FY22   | FY21       |
|---------|---------|---------|---------|---------|---------|---------|--------|------------|
| 1,687   | 1,606   | 1,550   | 1,559   | 1,589   | 1,636   | 1,191   | 6,916  | 5 5,975    |
| 0       | 130     | 1       | 39      | 1       | 151     |         | 163    | 192        |
| 95      | 62      | 50      | 70      | 150     | 129     | 77      | 264    | 425        |
| 1,004   | 1,026   | 969     | 1,101   | 964     | 981     | 659     | 4,009  | 3,705      |
| 75      | 104     | 144     | 90      | 50      | 38      | 42      | 338    | 220        |
| 220     | 209     | 202     | 172     | 162     | 154     | 164     | 866    | 651        |
| (90)    | (257)   | (140)   | (466)   | (88)    | (268)   | (70)    | (963)  | (893)      |
| 2,992   | 2,880   | 2,775   | 2,563   | 2,828   | 2,820   | 2,063   | 11,594 | 4 10,274   |
| (1,505) | (1,488) | (1,523) | (1,577) | (1,606) | (1,598) | (1,149) | (6,020 | )) (5,930) |
| (11)    | (16)    | (8)     | (99)    | (49)    | (1,930) | (40)    | (50)   | (2,119)    |
| 1,476   | 1,376   | 1,244   | 888     | 1,172   | (708)   | 874     | 5,524  | 4 2,225    |
| (172)   | (147)   | (228)   | (344)   | (165)   | (155)   | (174)   | (982)  | (838)      |
| (33)    | (45)    | (45)    | (118)   | (204)   | (106)   | (49)    | (129)  | (478)      |
| (20)    | (26)    | (9)     | 129     | (9)     | (18)    | 4,303   | (87)   | 4,405      |
| 1,251   | 1,158   | 962     | 554     | 794     | (987)   | 4,954   | 4,326  | 5 5,315    |
| (366)   | (292)   | (254)   | (128)   | (174)   | 382     | (168)   | (1,179 | ) (88)     |
| 885     | 866     | 708     | 426     | 620     | (605)   | 4,785   | 3,147  | 5,227      |
| 0       | 0       | 1       | 2       | 0       | (0)     |         | 2      | 1          |
| 884     | 866     | 707     | 425     | 620     | (605)   | 4,786   | 3,145  | 5 5,226    |
|         |         |         | 337     | 744     | 764     | 514     |        | 2,359      |

#### APPENDIX



# Group income statement: 2022 vs. 2021 proforma<sup>(1)</sup>

€M

|  |         |         |         |         | 1Q21-4Q21 PF <sup>(1)</sup> |         |         |         |         |                        |
|--|---------|---------|---------|---------|-----------------------------|---------|---------|---------|---------|------------------------|
|  | 4Q22    | 3Q22    | 2Q22    | 1Q22    | 4Q21                        | 3Q21    | 2Q21    | 1Q21    | FY22    | 2021 PF <sup>(1)</sup> |
| Net interest income                            | 2,072   | 1,687   | 1,606   | 1,550   | 1,559                       | 1,589   | 1,636   | 1,639   | 6,916   | 6,422                  |
| Dividends                                      | 32      | 0       | 130     | 1       | 39                          | 1       | 151     | 0       | 163     | 192                    |
| Equity accounted                               | 57      | 95      | 62      | 50      | 70                          | 150     | 129     | 89      | 264     | 436                    |
| Net fees and commissions                       | 1,011   | 1,004   | 1,026   | 969     | 1,101                       | 964     | 981     | 941     | 4,009   | 3,987                  |
| Trading  | 16      | 75      | 104     | 144     | 90                          | 50      | 38      | 52      | 338     | 230                    |
| Income and expense insurance/reinsurance       | 235     | 220     | 209     | 202     | 172                         | 162     | 154     | 164     | 866     | 651                    |
| Other operating income/expenses                | (476)   | (90)    | (257)   | (140)   | (466)                       | (88)    | (268)   | (111)   | (963)   | (934)                  |
| Gross income                                   | 2,947   | 2,992   | 2,880   | 2,775   | 2,563                       | 2,828   | 2,820   | 2,774   | 11,594  | 10,985                 |
| Recurring operating expenses                   | (1,504) | (1,505) | (1,488) | (1,523) | (1,577)                     | (1,606) | (1,598) | (1,593) | (6,020) | (6,374)                |
| Extraordinary operating expenses               | (15)    | (11)    | (16)    | (8)     |                             |         | (1)     |         | (50)    | (1)                    |
| Pre-impairment income                          | 1,428   | 1,476   | 1,376   | 1,244   | 987                         | 1,221   | 1,221   | 1,181   | 5,524   | 4,610                  |
| LLCs   | (434)   | (172)   | (147)   | (228)   | (344)                       | (165)   | (155)   | (297)   | (982)   | (961)                  |
| Other provisions                               | (6)     | (33)    | (45)    | (45)    | (182)                       | (73)    | (80)    | (72)    | (129)   | (407)                  |
| Gains/losses on disposals and other            | (32)    | (20)    | (26)    | (9)     | (32)                        | (12)    | (18)    | (20)    | (87)    | (82)                   |
| Pre-tax income                                 | 955     | 1,251   | 1,158   | 962     | 429                         | 971     | 968     | 792     | 4,326   | 3,160                  |
| Income tax expense                             | (266)   | (366)   | (292)   | (254)   | (91)                        | (227)   | (204)   | (212)   | (1,179) | (734)                  |
| Profit / (loss) after tax                      | 689     | 885     | 866     | 708     | 339                         | 744     | 764     | 579     | 3,147   | 2,426                  |
| Minority interests and others                  | 1       | 0       | 0       | 1       | 2                           | 0       | (0)     | 0       | 2       | 1                      |
| Net income attributed to the Group             | 688     | 884     | 866     | 707     | 337                         | 744     | 764     | 580     | 3,145   | 2,424                  |
| -Bankia net income (ex extraordinary expenses) |         |         |         |         |                             |         |         | (65)    |         | (65)                   |
| +M&A one-offs (CABK), post-tax                 |         |         |         |         | 88                          | (124)   | (1,369) | 4,272   |         | 2,867                  |
| Net income attributed to the Group (reported)  | 688     | 884     | 866     | 707     | 425                         | 620     | (605)   | 4,786   | 3,145   | 5,226                  |



LOAN BOOK

As of 31 December 2022

# Group customer funds and loans

#### CUSTOMER FUNDS

As of 31 December 2022<sup>(1)</sup>

|   | €Bn   | % ytd  | % <b>qoq</b> |
|---|-------|--------|--------------|
| I. On-balance-sheet funds                   | 456.1 | 0.3%   | -0.5%        |
| Deposits                                    | 386.0 | 0.5%   | -1.0%        |
| Demand deposits                             | 359.9 | 2.7%   | -0.4%        |
| Time deposits <sup>(2)</sup>                | 26.1  | -22.8% | -8.2%        |
| Insurance <sup>(3)</sup>                    | 67.5  | 0.1%   | 2.6%         |
| o/w unit linked                             | 18.3  | -5.5%  | 1.4%         |
| Other funds                                 | 2.6   | -20.8% | -12.0%       |
| II. Off-balance-sheet AuM                   | 144.8 | -8.3%  | 0.5%         |
| Mutual funds <sup>(4)</sup>                 | 101.5 | -7.8%  | 0.7%         |
| Pension plans <sup>(3)</sup>                | 43.3  | -9.6%  | 0.0%         |
| III. Other managed resources <sup>(3)</sup> | 8.2   | 17.2%  | -16.9%       |
| Total                                       | 609.1 | -1.7%  | -0.6%        |
| Long-term savings <sup>(5)</sup>            | 212.7 | -6.2%  | 0.8%         |
|   |       |        |              |

|                                   | €Bn   | % ytd | % qoq         |
|-----------------------------------|-------|-------|---------------|
| I. Loans to individuals           | 182.8 | -1.1% | -0.5%         |
| Residential mortgages             | 139.0 | -0.5% | -0.5%         |
| Other loans to individuals        | 43.7  | -2.7% | -0.3%         |
| o/w consumer loans <sup>(6)</sup> | 19.3  | 3.2%  | 0.5%          |
| o/w other                         | 24.4  | -6.9% | -0.9%         |
| II. Loans to businesses           | 157.8 | 7.0%  | 0.4%          |
| Loans to individuals & businesses | 340.6 | 2.5%  | -0.1%         |
| III. Public sector                | 20.8  | -0.1% | - <i>4.3%</i> |
| Total loans                       | 361.3 | 2.4%  | -0.3%         |
| Performing loans                  | 351.2 | 3.3%  | - <b>0.1%</b> |

(1) Includes €259M inorganic growth (including savings insurance funds and pension plans) related to consolidation of Sa Nostra. (2) Includes retail debt securities amounting to €1.3Bn on 31 December 2022. (3) Affected in 4Q22 by takeover and subsequent consolidation of Sa Nostra. (4) Includes SICAVs and managed portfolios. (5) Savings insurance (on-balance-sheet and other managed resources), pension plans and mutual funds (including SICAVs and managed portfolios). (6) Unsecured loans to individuals, excluding loans for home purchases. Includes personal loans as well as revolving credit card balances; excluding float.



# Government guaranteed loans

#### LOAN PORTFOLIO AND GGLs

Customer loans (gross), in €Bn and breakdown in % of total as of 31 December 2022

| I. Loans to individuals 182.                   | 3 0.6%                |
|--|-----------------------|
|  |                       |
| Residential mortgages 139.                     | ) -                   |
| Other loans to individuals 43.7                | 2.6%                  |
| II. Loans to businesses 157.                   | 3 10.9%               |
| III. Public sector 20.8                        | 0.0%                  |
| Total loans 361.                               | 3 5.1%                |
| Pro-memoria                                    |                       |
| Total loans with mortgage guarantee <b>49%</b> |                       |
| Total loans with GGLs <sup>(1)</sup> 5%        | 57%<br>Collateralised |
| Total loans with other guarantees <b>3%</b>    |                       |

#### GOVERNMENT GUARANTEED LOANS<sup>(1)</sup>

Outstanding balance as of 31 December 2022, in €Bn

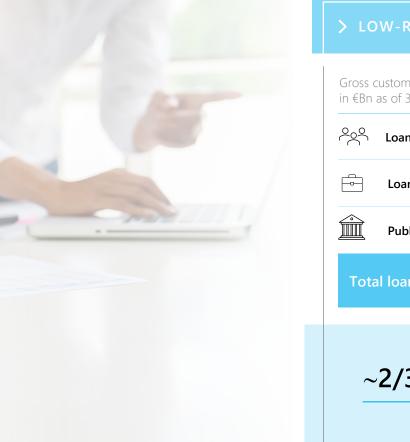
|                            | Total | o/w Spain (ICO) |
|----------------------------|-------|-----------------|
| Loans to individuals       | 1.1   | 1.1             |
| Other loans to individuals | 1.1   | 1.1             |
| Loans to businesses        | 17.1  | 15.7            |
| Public sector              | 0.0   | 0.0             |
| TOTAL                      | 18.3  | 16.8            |

(1) Including loans with public guarantee from ICO in Spain and COVID-19 public support lines in Portugal.

APPENDIX



# Diversified low-risk portfolio provides comfort in facing future macro scenarios



| > LOW-RISK LC                                  | DAN PORTFOLIO                                |                                      | RESIDENTIAL MORTGAGE PORTFO<br>CABK ex BPI, 31 Dec. 2022: breakdown by date   | -                                  | al                        |
|--|--|--------------------------------------|---|------------------------------------|---------------------------|
| Gross customer loans<br>in €Bn as of 31 Deceml |  | o/w<br>collateralised <sup>(1)</sup> | % of total by origination date 58% <2012  | Current LTV<br><b>51%</b>          | % Fixed rate              |
| Constoindiv                                    | viduals 182.8                                | 85%                                  | <b>7%</b> 2012-2015   | 54%                                | 7%                        |
| Loans to busi                                  |  | 32%                                  | <b>近日</b><br>35% >2015  | 60%                                | <b>75%</b> <sup>(2)</sup> |
| Total loans                                    | 361.3  |                                      | <b>€125 Bn</b> TOTAL  | 54%                                | 29%                       |
| ~2/3   | OF LOAN-BOO<br>COLLATERALIS<br>TO PUBLIC SEC | ED OR                                | <ul> <li>New mortgages (FY22)<sup>(3)</sup>: &gt;90% at fixed rat</li> <li>Floating-rate residential mortgage portfol</li> <li>Average monthly installment estimate</li> <li>Average affordability ratio estimated a<br/>Euribor 12M at 4%</li> </ul> | lio:<br>d <sup>(4)</sup> at ~€460. | .30% <sup>(5)</sup> with  |

(1) Including loans with mortgage guarantee, public guarantee from ICO in Spain and COVID-19 public support lines in Portugal and other real guarantees. (2) Floating mortgages only for prime clients in >2015. (3) CABK ex BPI. (4) Internal estimate. CABK ex BPI. (5) Internal estimates referred to floating-rate mortgages of clients with income flows paid into CaixaBank. CABK ex BPI.

# Classification by stages of gross lending and provisions and refinanced loans

(1.4)

(0.1)

(1.4)

(4.7)

(0.4)

(5.1)

(7.4)

(0.5)

(7.9)

#### $-\gg$ classification by stages of gross lending and provisions

Group, 31 December 2022 in €Bn

|   | Loan book exposure |          |         |       |  |  |  |
|---|--------------------|----------|---------|-------|--|--|--|
|   | Stage 1            | Stage 2  | Stage 3 | TOTAL |  |  |  |
| Loans and advances                                  | 322.6              | 28.6     | 10.1    | 361.3 |  |  |  |
| Contingent liabilities                              | 27.3               | 2.0      | 0.6     | 29.9  |  |  |  |
| Total loans and advances and contingent liabilities | 349.9 30.6         |          | 10.7    | 391.2 |  |  |  |
|   |                    | Provisio | ns      |       |  |  |  |
|   | Stage 1            | Stage 2  | Stage 3 | TOTAL |  |  |  |

(1.3)

(0.0)

(1.4)

#### >> REFINANCED LOANS

Group, 31 December 2022 in €Bn

|                            | Total | O/W NPLs |
|----------------------------|-------|----------|
| Individuals <sup>(1)</sup> | 4.5   | 2.7      |
| Businesses                 | 6.2   | 2.7      |
| Public Sector              | 0.2   | 0.0      |
| Total                      | 10.8  | 5.4      |
| Provisions                 | 2.6   | 2.2      |
|                            |       |          |

Total loans and advances and contingent liabilities

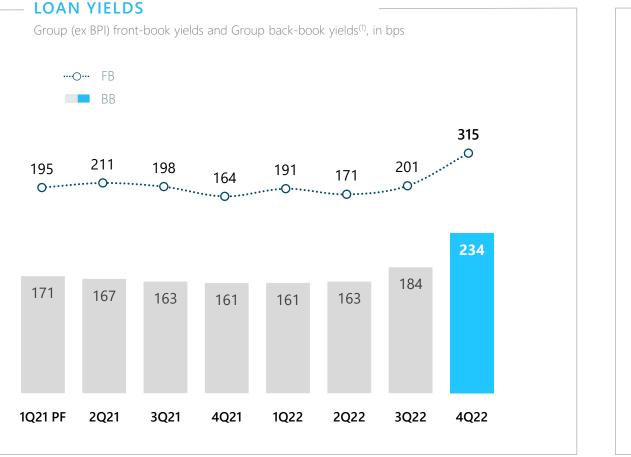
Loans and advances

Contingent liabilities

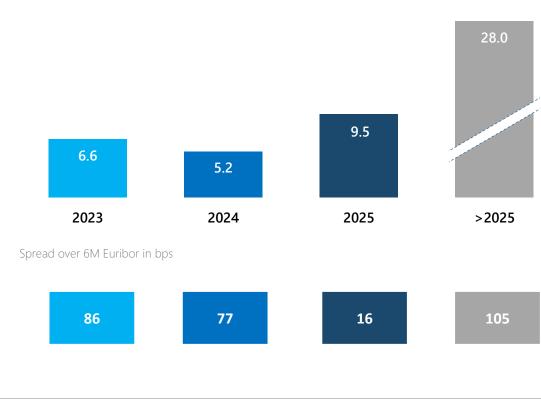
APPENDIX



### Loan yields and wholesale funding maturities



#### WHOLESALE FUNDING MATURITIES



Group ex BPI maturities<sup>(2)</sup>, €Bn

(1) Front-book yields are compiled from long-term lending production data (loans and revolving credit facilities, including those that are syndicated) of CaixaBank,S.A. and MicroBank; excluding public sector. Back book includes all segments. 1Q21 PF including Bankia.

(2) Legal maturities. This figure depicts the impact of wholesale issuances in funding costs of the CaixaBank Banking Book.

### Income statement by segment<sup>(1)(2)</sup>

#### NEW SEGMENT REPORTING FROM 1Q22<sup>(2)</sup>

- **BANKING AND INSURANCE:** including the results from banking, insurance, AM, real estate and ALCO activities, among others, carried out by the Group essentially in Spain. Most of the activity and results from Bankia were included in this business.
- **BPI:** including the results of BPI's domestic banking activity, carried out essentially in Portugal. The income statement includes the reversal of fair value adjustments of assets and liabilities arising upon the business combination.
- **CORPORATE CENTER:** including the stakes allocated to "Investments" segment in previous reporting (i.e. Telefónica, BFA, BCI, Coral Homes and Gramina Homes, as well as Erste Group Bank until its divestment in 4Q21). The results of these stakes net of the cost of financing are included. Additionally, the Group's excess capital is allocated to the Corporate Center, calculated as the difference between the Group's total equity and the capital allocated to Banking and Insurance, BPI and investments in the corporate center<sup>(3)</sup>. The counterpart of the excess capital allocated to the corporate center is liquidity.

The operating expenses of each segment include both direct and indirect expenses, which are allocated based on internal criteria. Specifically, expenses of a corporate nature at Group level are assigned to the Corporate Center.

| €M                                       |         |                           |        |       |        |              |      |                            |              |
|--|---------|---------------------------|--------|-------|--------|--------------|------|----------------------------|--------------|
|  |         | Bancassuranc              | e      |       | BPI    |              |      | Corporate cen <sup>-</sup> | ter          |
|  | 4Q22    | % yoy adj. <sup>(1)</sup> | % qoq  | 4Q22  | % уоу  | % <b>qoq</b> | 4Q22 | % yoy adj. <sup>(1)</sup>  | % <b>qoq</b> |
| Net interest income                      | 1,895   | 31.0%                     | 22.1%  | 172   | 52.1%  | 23.8%        | 6    |                            |              |
| Dividends                                | 1       | 36.4%                     |        |       | 11.8%  |              | 30   | -21.2%                     |              |
| Equity accounted                         | 36      | -36.7%                    | -57.1% | 7     | -4.3%  | -1.3%        | 14   |                            |              |
| Net fees and commissions                 | 935     | -8.1%                     | 0.6%   | 77    | -8.6%  | 2.9%         |      |                            |              |
| Trading income                           | 29      | -67.3%                    | -52.7% | (2)   |        |              | (10) |                            |              |
| Income and expense insurance/reinsurance | 235     | 37.2%                     | 7.0%   |       |        |              |      |                            |              |
| Other operating income & expenses        | (479)   | 1.9%                      |        | 3     | -24.1% |              |      |                            |              |
| Gross income                             | 2,651   | 14.8%                     | -3.8%  | 257   | 23.2%  | 11.1%        | 40   | -12.7%                     |              |
| Recurring operating expenses             | (1,376) | -5.6%                     | 0.2%   | (113) | 8.7%   | -1.9%        | (15) | -4.6%                      | -6.3%        |
| Extraordinary operating expenses         | (15)    |                           | 34.3%  |       |        |              |      |                            |              |
| Pre-impairment income                    | 1,260   | 47.7%                     | -8.2%  | 143   | 37.6%  | 24.2%        | 25   | -16.9%                     |              |
| LLPs                                     | (406)   | 31.4%                     |        | (28)  | -19.4% |              |      |                            |              |
| Other provisions                         | 19      |                           |        | (16)  | -21.0% |              | (9)  |                            |              |
| Gains/losses on disposals & other        | (13)    | -83.4%                    | -35.0% |       | -92.9% | -4.1%        | (19) |                            |              |
| Pre-tax income                           | 860     |                           | -25.8% | 99    |        | -4.7%        | (3)  |                            | -75.2%       |
| Income tax                               | (249)   |                           | -26.8% | (24)  |        | -18.7%       | 7    | 96.7%                      | 68.5%        |
| Minority interest & others               |         | -85.0%                    | -12.3% |       |        |              |      |                            |              |
| Net income                               | 610     |                           | -25.4% | 74    |        | 0.4%         | 4    | -95.0%                     |              |

(2) Historical series have been restated for comparison purposes.

<sup>(1)</sup> For Bancassurance and Corporate Center segments: % yoy vs. 4Q21 PF excluding M&A one-offs.

<sup>(3)</sup> Capital allocation to these businesses and to investments considers both the consumption of own funds (at 11.5% of RWAs) and the applicable deductions.



### Bancassurance segment (I/II): P&L<sup>(1)</sup>

€M

|  |         |         |         |         |         | 1Q21-4  | Q21 PF <sup>(2)</sup> |         |
|--|---------|---------|---------|---------|---------|---------|-----------------------|---------|
|  | 4Q22    | 3Q22    | 2Q22    | 1Q22    | 4Q21    | 3Q21    | 2Q21                  | 1Q21    |
| Net interest income                      | 1,895   | 1,552   | 1,484   | 1,435   | 1,447   | 1,484   | 1,530                 | 1,539   |
| Dividends and equity accounted           | 37      | 84      | 46      | 44      | 57      | 95      | 63                    | 62      |
| Net fees and commissions                 | 935     | 929     | 953     | 897     | 1,017   | 890     | 915                   | 877     |
| Trading income                           | 29      | 60      | 91      | 119     | 87      | 39      | 34                    | 42      |
| Income and expense insurance/reinsurance | 235     | 220     | 209     | 202     | 172     | 162     | 154                   | 164     |
| Other operating income & expenses        | (479)   | (89)    | (228)   | (120)   | (470)   | (91)    | (242)                 | (98)    |
| Gross income                             | 2,651   | 2,756   | 2,554   | 2,578   | 2,310   | 2,579   | 2,452                 | 2,587   |
| Recurring operating expenses             | (1,376) | (1,373) | (1,362) | (1,394) | (1,457) | (1,474) | (1,471)               | (1,462) |
| Extraordinary operating expenses         | (15)    | (11)    | (16)    | (8)     |         |         |                       |         |
| Pre-impairment income                    | 1,260   | 1,372   | 1,176   | 1,176   | 853     | 1,105   | 981                   | 1,125   |
| LLPs                                     | (406)   | (166)   | (141)   | (262)   | (309)   | (151)   | (148)                 | (312)   |
| Other provisions                         | 19      | (27)    | (44)    | (45)    | (161)   | (63)    | (75)                  | (72)    |
| Gains/losses on disposals & other        | (13)    | (19)    | (27)    | (9)     | (76)    | (12)    | (19)                  | (20)    |
| Pre-tax income                           | 860     | 1,159   | 963     | 860     | 307     | 879     | 740                   | 721     |
| Income tax expenses                      | (249)   | (341)   | (275)   | (224)   | (84)    | (217)   | (200)                 | (200)   |
| Minority interest & others               | 0       | 0       | 0       | 1       | 2       | 0       | 1                     | 0       |
| Net income                               | 610     | 818     | 688     | 635     | 221     | 662     | 540                   | 522     |

(1) Historical series have been restated according to new segment reporting for comparison purposes.

(2) P&L proforma including Bankia results pre-merger in 1Q21 and excluding M&A one-offs.



#### APPENDIX

### Bancassurance segment (II/II): Contribution from insurance to bancassurance P&L<sup>(1)</sup>

€M

|  | 4Q22 | 3Q22 | 2Q22 | 1Q22 | 4Q21 | 3Q21 | 2Q21 | 1Q21 |
|--|------|------|------|------|------|------|------|------|
| Net interest income                      | 120  | 102  | 93   | 93   | 84   | 81   | 79   | 81   |
| Dividends and equity accounted           | 36   | 79   | 43   | 41   | 36   | 80   | 46   | 47   |
| Net fees and commissions                 | 8    | (33) | (28) | (31) | 43   | (10) | (16) | (23) |
| Trading income                           |      | (1)  | (4)  | 26   | 1    | 4    | 1    | 2    |
| Income and expense insurance/reinsurance | 232  | 221  | 209  | 201  | 170  | 162  | 157  | 164  |
| Other operating income & expenses        |      | 0    |      | (0)  | (2)  | (0)  | 0    | 0    |
| Gross income                             | 397  | 368  | 313  | 331  | 331  | 317  | 267  | 271  |
| Recurring operating expenses             | (69) | (57) | (54) | (60) | (42) | (34) | (34) | (35) |
| Extraordinary operating expenses         | (7)  | (5)  | (7)  | (2)  | (2)  | (1)  | (1)  | 0    |
| Pre-impairment income                    | 321  | 306  | 251  | 269  | 287  | 281  | 232  | 236  |
| LLPs                                     | 1    |      |      |      |      |      |      |      |
| Other provisions                         |      |      |      |      |      |      |      |      |
| Gains/losses on disposals & other        |      |      |      |      |      |      |      |      |
| Pre-tax income                           | 322  | 306  | 251  | 269  | 287  | 281  | 232  | 236  |
| Income tax expenses                      | (77) | (70) | (62) | (70) | (74) | (59) | (54) | (56) |
| Net income                               | 245  | 236  | 189  | 200  | 213  | 222  | 179  | 180  |



# BPI Segment: P&L<sup>(1)</sup>

#### €M

|  | 4Q22  | 3Q22  | 2Q22  | 1Q22  | 4Q21  | 3Q21  | 2Q21  | 1Q21  |
|--|-------|-------|-------|-------|-------|-------|-------|-------|
| Net interest income                      | 172   | 139   | 120   | 112   | 113   | 111   | 112   | 112   |
| Dividends and equity accounted           | 7     | 7     | 10    | 5     | 7     | 5     | 7     | 6     |
| Net fees and commissions                 | 77    | 75    | 73    | 71    | 84    | 74    | 67    | 64    |
| Trading income                           | (2)   | 11    | 9     | 9     | 0     | (2)   | 3     | 9     |
| Income and expense insurance/reinsurance |       |       |       |       |       |       |       |       |
| Other operating income & expenses        | 3     | 0     | (21)  | (19)  | 4     | 4     | (19)  | (13)  |
| Gross income                             | 257   | 231   | 191   | 178   | 209   | 193   | 170   | 177   |
| Recurring operating expenses             | (113) | (116) | (111) | (114) | (104) | (116) | (110) | (113) |
| Extraordinary operating expenses         |       |       |       |       | 0     |       | (1)   |       |
| Pre-impairment income                    | 143   | 116   | 80    | 64    | 104   | 76    | 59    | 64    |
| LLPs                                     | (28)  | (6)   | (6)   | 34    | (35)  | (13)  | (7)   | 15    |
| Other provisions                         | (16)  | (6)   | (0)   | (0)   | (21)  | (10)  | (5)   | (1)   |
| Gains/losses on disposals & other        | 0     | (1)   | 1     | 0     | (7)   | 0     | 0     | 0     |
| Pre-tax income                           | 99    | 103   | 74    | 98    | 42    | 53    | 47    | 79    |
| Income tax expenses                      | (24)  | (30)  | (19)  | (29)  | (10)  | (12)  | (10)  | (21)  |
| Minority interest & others               |       |       |       |       |       |       |       |       |
| Net income                               | 74    | 74    | 55    | 69    | 32    | 41    | 36    | 58    |



### Corporate Center: P&L

€M

|  |      |      |      |      |      | 1Q21-4 | Q21 PF <sup>(1)</sup> |      |
|--|------|------|------|------|------|--------|-----------------------|------|
|  | 4Q22 | 3Q22 | 2Q22 | 1Q22 | 4Q21 | 3Q21   | 2Q21                  | 1Q21 |
| Net interest income                    | 6    | (4)  | 2    | 2    | (1)  | (6)    | (6)                   | (12) |
| Dividends and equity accounted         | 44   | 5    | 136  | 2    | 44   | 49     | 211                   | 21   |
| Net fees and commissions               |      |      |      |      |      |        |                       |      |
| Trading income                         | (10) | 3    | 4    | 16   | 2    | 12     | 1                     | 1    |
| Income and expense insurance/reinsurar | ice  |      |      |      |      |        |                       |      |
| Other operating income & expenses      |      |      | (7)  |      |      |        | (8)                   |      |
| Gross income                           | 40   | 4    | 135  | 19   | 45   | 56     | 198                   | 10   |
| Recurring operating expenses           | (15) | (16) | (14) | (15) | (16) | (16)   | (17)                  | (18) |
| Extraordinary operating expenses       |      |      |      |      |      |        |                       |      |
| Pre-impairment income                  | 25   | (12) | 120  | 4    | 30   | 39     | 181                   | (8)  |
| LLPs                                   |      |      |      |      |      |        |                       |      |
| Other provisions                       | (9)  |      |      |      |      |        |                       |      |
| Gains/losses on disposals & other      | (19) |      |      |      | 51   |        |                       |      |
| Pre-tax income                         | (3)  | (12) | 120  | 4    | 81   | 39     | 181                   | (8)  |
| Income tax expenses                    | 7    | 4    | 2    | (1)  | 4    | 3      | 6                     | 8    |
| Minority interest & others             |      |      |      |      |      |        |                       |      |
| Net income                             | 4    | (7)  | 122  | 3    | 84   | 42     | 187                   | 0    |

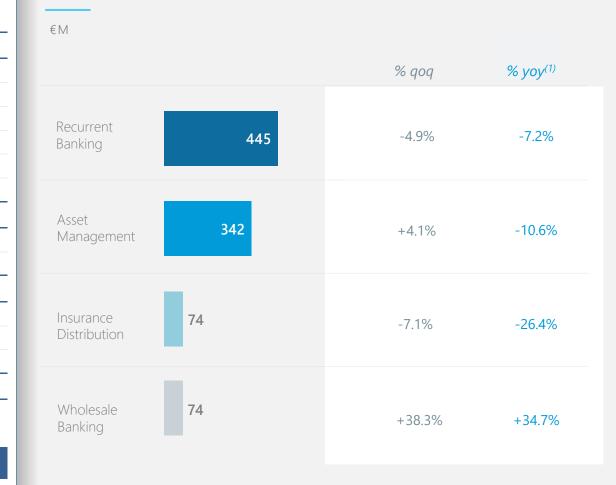


### CaixaBank (ex BPI): additional information (I/II)

-  $\gg$  INCOME STATEMENT: 4Q22

| €M                                       |         |
|--|---------|
|  | 4Q22    |
| Net interest income                      | 1,897   |
| Net fees and commissions                 | 935     |
| Income and expense insurance/reinsurance | 235     |
| Trading                                  | 29      |
| Dividends                                | 31      |
| Equity accounted                         | 33      |
| Other operating income/expenses          | (479)   |
| Gross income                             | 2,681   |
| Recurring operating expenses             | (1,391) |
| Extraordinary operating expenses         | (15)    |
| Pre-impairment income                    | 1,275   |
| LLCs                                     | (406)   |
| Other provisions                         | 19      |
| Gains/losses on disposals and other      | (31)    |
| Pre-tax income                           | 856     |
| Тах                                      | (246)   |
| Minority and other                       | 1       |
| Net income                               | 610     |

FEE BREAKDOWN BY MAIN CATEGORY: 4Q22





### CaixaBank (ex BPI): additional information (II/II)

#### **CUSTOMER FUNDS**

| Breakdown, €Bn                              | 31 Dec 22 | % ytd          | % qoq  |
|---|-----------|----------------|--------|
| I. On-balance-sheet funds                   | 421.7     | 0.0%           | -0.6%  |
| Demand deposits                             | 338.3     | 2.4%           | -0.4%  |
| Time deposits <sup>(1)</sup>                | 17.6      | -30.3%         | -11.3% |
| Insurance <sup>(2)</sup>                    | 63.2      | 0.6%           | 2.5%   |
| o/w: unit linked                            | 14.9      | -4.5%          | 2.6%   |
| Other funds                                 | 2.6       | -20.9%         | -12.1% |
| II. Assets under management                 | 139.3     | -8.1%          | 0.5%   |
| Mutual funds                                | 96.0      | -7.4%          | 0.8%   |
| Pension plans <sup>(2)</sup>                | 43.3      | -9.6%          | 0.0%   |
| III. Other managed resources <sup>(2)</sup> | 8.1       | 26.4%          | -15.4% |
| Total customer funds                        | 569.2     | - <b>1.8</b> % | -0.6%  |

#### LOAN BOOK

| Breakdown, €Bn                     | 31 Dec 22 | % ytd | % qoq |
|------------------------------------|-----------|-------|-------|
| I. Loans to individuals            | 166.8     | -1.8% | -0.6% |
| Residential mortgages              | 124.9     | -1.5% | -0.7% |
| Other loans to individuals         | 41.9      | -2.8% | -0.2% |
| o/w: consumer loans <sup>(3)</sup> | 17.8      | 3.3%  | 0.6%  |
| II. Loans to businesses            | 146.5     | 7.0%  | 0.4%  |
| Loans to individuals & businesses  | 313.3     | 2.1%  | -0.1% |
| III. Public sector                 | 19.0      | 1.5%  | -4.5% |
| Total loans                        | 332.2     | 2.1%  | -0.4% |
| Performing loans                   | 322.7     | 3.1%  | -0.1% |

(1) Includes retail debt securities.

(2) Affected in 4Q22 by takeover and subsequent consolidation of Sa Nostra.

(3) Unsecured loans to individuals, excluding those for home purchases. Includes personal loans, as well as revolving credit card balances excluding float.



### 2022 ESG Highlights



- COMMITTED TO DECARBONISATION: Net Zero carbon emissions by 2050 with new 2030 decarbonisation targets for carbon intensive sectors (Oil & Gas and Electricity) established in 4Q22; carbon neutral Scope 1 and 2 since 2018; 1<sup>st</sup> Spanish bank to adhere to Poseidon principles; the only Spanish financial institution to adhere to the Declaration on Biodiversity promoted by the UN at COP15; CDP Climate Change A list
- ASSISTING OUR CLIENTS IN THEIR TRANSITION: #1 EMEA bank by green financing<sup>(1)</sup> and #3 EMEA bank by sustainable financing<sup>(2)</sup> in 2022; ESG advisory service for CIB clients; AENOR certified in sustainable finance; Top UN rating in sustainable investments (PRI); "Best Bank for Sustainable Finance in Spain, 2022" by Global Finance
- INTEGRATING ESG RISKS: 1<sup>st</sup> Climate Report published in 4Q22; one of the few institutions<sup>(2)</sup> to publish Principal Adverse Indicators in advance of 2023 SFDR requirements

- SOLUTIONS FOR VULNERABLE GROUPS: c.364K clients with social accounts; active social housing; 1<sup>st</sup> Spanish bank to announce adherence to new Code of Good Practices; senior citizen program; 1<sup>st</sup> bank AENOR certified in senior citizen servicing
- PROMOTING FINANCIAL INCLUSION: €1Bn granted by MicroBank in FY22 (+7% yoy); present in >2.2K towns; o/w c.470 as the only bank; also covering 626 with mobile branches;
- FOSTERING EMPLOYMENT AND EDUCATION: Through our own programmes (e.g. Dualiza → c.7K student-beneficiaries in 2022) and actively collaborating with "la Caixa" Foundation
- SOCIAL PROJECTS IN OUR COMMUNITIES: ~10,400 participants in 2022 Social Week; means of transports for refugees from the war in Ukraine
- EXTERNAL RECOGNITION: ranked #1 among Spanish banks by "World Benchmarking Alliance" in terms of contribution to a fair and sustainable economy



- BEST-IN-CLASS GOVERNANCE PRACTICES:
  - Board of Directors: 60% independent; 40% women
  - Corporate Policy for managing sustainability/ESG risks updated in 2022
  - AENOR certification on Good Corporate Governance
- TOP RANKED WORLDWIDE IN GENDER EQUALITY according to Bloomberg Gender Equality Index
- PREMIUM BRAND REPUTATION: "Best Bank for Corporate Responsibility in Western Europe 2022" by Euromoney
- INCLUDED IN LEADING SUSTAINABILITY INDICES AND STRONG SUSTAINABILITY RATINGS:
  - Included uninterruptedly for 12 years in the DJSI
  - The most sustainable bank in Spain according to Sustainalytics (ESG Risk Rating)
  - ISS ESG: top ranked in all categories (E, S, G)



# Credit ratings

|                                  |                  | Long term | Short term | Outlook | SP debt | Rating of covered<br>bond program |
|----------------------------------|------------------|-----------|------------|---------|---------|-----------------------------------|
| Moody's                          | 16 February 2022 | Baa1      | P-2        | stable  | Baa1    | (1)<br>Aa1                        |
| <b>S&amp;P Global</b><br>Ratings | 25 April 2022    | A-        | A-2        | stable  | A-      | (2)<br>AA+<br>stable              |
| FitchRatings                     | 30 June 2022     | BBB+      | F2         | stable  | A-      |                                   |
| DBRS                             | 29 March 2022    | Α         | R-1 (low)  | stable  | Α       | (3)<br>AAA                        |



# Glossary (I/V)

In addition to the financial information prepared in accordance with International Financial Reporting Standards (IFRS), this document includes certain Alternative Performance Measures (APMs) as defined in the guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority on 30 June 2015 (ESMA/2015/1057) (the "ESMA Guidelines"). CaixaBank uses certain APMs, which have not been audited, for a better understanding of the company's financial performance. These measures are considered additional disclosures and in no case replace the financial information prepared under IFRS. Moreover, the way the Group defines and calculates these measures may differ to the way similar measures are calculated by other companies. Accordingly, they may not be comparable. ESMA guidelines define an APM as a financial measure of historical or future performance, financial position, or cash flows, other than a financial measure defined or specified in the applicable financial reporting framework. In accordance with these guidelines, following is a list of the APMs used, along with a reconciliation between certain management indicators and the indicators presented in the consolidated financial statements prepared under IFRS.

| Term                   | Definition  |
|------------------------|---|
| AC                     | Amortised cost.   |
| AGM                    | Annual General Meeting.   |
| ALCO                   | Asset – Liability Committee.  |
| ATM                    | Automated Teller Machine.   |
| AT1                    | Additional Tier 1.  |
| AUD                    | Australian Dollar.  |
| AuM / AM               | Assets under Management, include mutual funds, pension plans and unit linked.   |
| bps                    | Basis points.   |
| BFA                    | Banco de Fomento Angola.  |
| BoD                    | Board of Directors.   |
| CBR                    | Combined Buffer Requirement.  |
| CET1                   | Common Equity Tier 1.   |
| CIB                    | Corporate and Institutional Banking.  |
| Consumer loans (Group) | Unsecured loans to individuals, excluding those for home purchases. Includes personal loans, as well as revolving credit card balances excluding float. |
| COP15                  | 15 <sup>th</sup> meeting of the Conference of the Parties to the UN Convention on Biological Diversity.   |
| CoR / CoR TTM          | Cost of risk. Total allowances for insolvency risk (TTM) divided by gross average lending plus contingent liabilities, using management criteria.       |
| Core operating income  | Core revenues minus recurrent operating expenses.   |



# Glossary (II/V)

| Term                               | Definition   |
|------------------------------------|--|
| Core revenues                      | Sum of NII, Fees and other revenues from insurance (net result from life-risk insurance activities and equity accounted income from SegurCaixa Adeslas and other bancassurance stakes).  |
| Customer spread                    | Difference between: average rate of return on loans (annualised income for the quarter from loans and advances divided by the net average balance of loans and advances for the quarter); and average rate for retail deposits (annualised quarterly cost of retail deposits divided by the average balance of those retail deposits for the quarter, excluding subordinated liabilities).   |
| DFR                                | Deposit Facility Rate.   |
| DGF                                | Deposit Guarantee Fund.  |
| Digital clients                    | Individual clients in Spain with at least one access to CaixaBank Digital Banking in the last 6 months.  |
| DJSI                               | Dow Jones Sustainability Indices.  |
| DPS                                | Dividend per share.  |
| €Bn   €M                           | Billion euros   Million euros  |
| E12M                               | Euribor 12 months.   |
| ECB                                | European Central Bank.   |
| EOP                                | End of period.   |
| ESG                                | Environmental, Social, and Governance.   |
| EMEA                               | Europe, Middle East and Africa.  |
| EU                                 | European Union.  |
| FB / BB                            | Front book / back book.  |
| FV-OCI                             | Fair Value in Other Comprehensive Income.  |
| FX                                 | Foreign exchange.  |
| FY                                 | Fiscal year.   |
| Gains/losses on disposals & others | Gains/losses on de-recognition of assets and others. Includes the following line items: Impairment/(reversal) of impairment on investments in joint ventures or associates; Impairment/(reversal) of impairment on non-financial assets; Gains/(losses) on derecognition of non-financial assets and investments, net; Negative goodwill recognised in profit or loss; Profit/(loss) from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations, net. |
| GGLs                               | Government guaranteed loans.   |



# Glossary (III/V)

| Term  | Definition   |
|---|--|
| HQLA  | High quality liquid assets.  |
| ICO   | Instituto de Crédito Oficial.  |
| IFRS9 TA                                      | IFRS9 Transitional arrangements.   |
| JPY   | Japanese Yen.  |
| JV  | Joint Venture.   |
| LCR   | Liquidity coverage ratio: high quality liquid asset amount (HQLA) / Total net cash outflow amount.   |
| LLCs/LLPs                                     | Loan-loss charges/Loan-loss provisions.  |
| (Loan) Impairment losses and other provisions | Allowances for insolvency risk and charges to provisions.  |
| L/t savings                                   | Long-term savings: include mutual funds (with SICAVs and managed portfolios), pension plans, unit linked and saving insurance.   |
| LTD   | Loan to deposits: quotient between: Net loans and advances to customers using management criteria excluding brokered loans (funded by public institutions); and customer deposits on the balance sheet.  |
| LTV   | Loan to Value.   |
| Μ   | Million  |
| M&A   | Merger & Acquisition. It is uses in reference to merger with BKIA.   |
| M-MDA   | Maximum Distributable Amount related to MREL.  |
| MDA buffer                                    | Maximum Distributable Amount buffer: the capital threshold below which limitations exist on dividend payments, variable remuneration and interest payments to holders of<br>Additional Tier 1 capital instruments. It is defined as Pillar 1 + Pillar 2 capital requirements + capital buffers + possible AT1 and T2 deficits. Either the non-consolidated or the<br>consolidated, whichever is lower.   |
| Minority interests & other                    | Profit/(loss) attributable to minority interests and others. Includes the following line items: Profit/(loss) for the period attributable to minority interests (non-controlling interests);<br>Profit/(loss) after tax from discontinued operations.  |
| Mobilisation of Sustainable Finance           | The mobilisation of sustainable financing is the sum of the following items:- Sustainable mortgage financing (with energy performance certificate "A" or "B"), financing for home energy refurbishment, financing for hybrid/electric vehicles, financing for photovoltaic panels, agricultural ecofinancing and microloans granted by MicroBank; Sustainable financing to Business, Developer and CIB & IB; The sum considered for the mobilisation of sustainable financing is the limit of risk arranged in sustainable financing operations with customers, including long-term financing, working capital and off-balance sheet exposure. Novations and tacit and explicit renewals of sustainable financing are also included CaixaBank's share in the issuance and placement of sustainable bonds (green, social or mixed) by customers;- Net increase of Assets under management in CaixaBank Asset Management, in products classified under Article 8 and Article 9 of SFDR (includes new funds/fund mergers registered as per Article 8 and Article 9, plus net contributions and market effect); Gross increase of Assets under management in VidaCaixa, in products classified under Article 9 of SFDR (includes gross contributions —without considering withdrawals or the market effect— to Pension Funds, Voluntary Social Security Entities (EPSV) and Unit Linked classified under Article 8 and Article 9 of SFDR). |



# Glossary (IV/V)

| Term                      | Definition  |
|---------------------------|---|
| MREL                      | Minimum Requirement for own funds and Eligible Liabilities to absorb losses, includes instruments eligible for total capital, senior debt non-preferred, senior debt preferred and other instruments ranking pari-passu with the latter, at Single Resolution Board's criteria.   |
| Net fees and commissions  | Net fee and commission income. Includes the following line items: Fee and commission income; fee and commission expenses.   |
| NII                       | Net interest income.  |
| NIM                       | Net interest margin, also Balance sheet spread, difference between: Average rate of return on assets (annualised interest income for the quarter divided by total average assets for the quarter); and Average cost of funds (annualised interest expenses for the quarter divided by total average funds for the quarter). |
| NPA                       | Non-Performing Assets.  |
| NPL coverage ratio        | Quotient between: Total credit loss provisions for loans to customers and contingent liabilities, using management criteria; and non-performing loans and advances to customers and contingent liabilities, using management criteria; and non-performing loans and advances to customers and contingent                    |
| NPL ratio                 | Non-performing loan ratio. Quotient between: Non-performing loans and advances to customers and contingent liabilities, using management criteria; Total gross loans to customers and contingent liabilities, using management criteria.  |
| NPL stock / NPLs          | Non-performing loans including non-performing contingent liabilities.   |
| NPS                       | Net Promoter Score.   |
| NSFR                      | Net stable funding ratio.   |
| Operating expenses        | Include the following line items: Administrative expenses; depreciation and amortisation.   |
| OREO                      | Other Real Estate Owned: repossessed real estate assets available for sale.   |
| O-SII buffer              | Other systemically important institution.   |
| P&L                       | Profit and Loss Account.  |
| P2R                       | Pillar 2 Requirement.   |
| Payout                    | Payout ratio. Quotient between: Dividends; and profit attributable to the Group   |
| PF                        | Pro Forma.  |
| PoS                       | Point of Sale.  |
| рр                        | Percentage points.  |
| PPA                       | Price Purchase Allocation.  |
| PPP/Pre-impairment income | Pre-provision profit / pre-impairment income includes: (+) Gross income; (-) Operating expenses.  |



# Glossary (V/V)

| Term                    | Definition  |
|-------------------------|---|
| Recurrent C/I ratio TTM | Recurrent cost-to-income ratio trailing 12 months. Quotient between operating expenses (administrative expenses, depreciation and amortisation) stripping out extraordinary expenses (both, for the last 12 months) over recurrent revenues (for the last 12 months).   |
| Relational clients      | Individual clients in Spain with 3 or more product families.  |
| RoTE                    | Return On Tangible Equity. Quotient between:<br>• Profit attributable to the Group (adjusted by the amount of the Additional Tier 1 coupon, registered in shareholder equity), and<br>• 12 month average shareholder equity plus valuation adjustments deducting intangible assets using management criteria (calculated as the value of intangible assets in the public balance<br>sheet, plus the intangible assets and goodwill associated with investees, net of provisions, recognised in Investments in joint ventures and associates in the public balance sheet). |
| RWAs                    | Risk Weighted Assets.   |
| SBB                     | Share Buy-Back.   |
| SCA                     | SegurCaixa Adeslas.   |
| SFDR                    | Sustainable Finance Disclosure Regulation.  |
| SNP                     | Senior non preferred debt.  |
| SP                      | Senior preferred debt.  |
| SREP                    | Supervisory Review and Evaluation Process.  |
| Sub-MREL                | Subordinated MREL: minimum Requirement for own funds and Eligible Liabilities to absorb losses, includes instruments eligible for total capital and senior debt non-preferred.  |
| TBVPS                   | Tangible Book Value per share.  |
| TC                      | Total Capital.  |
| TEF                     | Telefónica, S.A   |
| T1                      | Tier 1 capital.   |
| TLTRO                   | Targeted long-term refinancing operation conducted by the European Central Bank.  |
| Trading income          | Gains/(losses) on financial assets and liabilities. Includes the following line items: Gains/(losses) on de-recognition of financial assets and liabilities not measured at fair value through profit or loss,<br>net; Gains/(losses) on financial assets not designated for trading that must be designated at fair value through profit or loss, net; Gains/(losses) on financial assets and liabilities held for trading,<br>net; Gains/(losses) from hedge accounting, net; Exchange differences, net.  |
| TTM / ttm               | Trailing 12 months.   |
| UN                      | United Nations.   |
| YE                      | Year End.   |





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