

CaixaBank

3Q 2020 Results

30 October 2020



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3Q20 Highlights

3Q20 Quarterly review

Final remarks



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A strong quarter with progress on all fronts

مہم 1111ء	Gaining market share while positive activity trends continue through Q3	MARKET SHARES % and Δ ytd: L/T SAVINGS ⁽¹⁾ BUSINESS LENDING	23.2% 16.4% +66 bps ytd) (+103 bps ytd)
C I	Credit metrics remain broadly stable despite bulk of moratoria resuming payment obligations –with lower CoR after front-loading of COVID provisions	% NPL NPLs, % qoq CoR annualised 3Q 9M	3.5% -1.5% 40 _{bps} 84 _{bps}
	Core revenue strength and significant cost savings boost core operating income –on track to achieve ambition of positive jaws in 2020e	CORE REVENUES 3Q qoq 9M yoy RECURRENT COSTS 3Q qoq 9M yoy	+3.7% -0.7% -1.5% -3.1%
	Solvency and MREL further reinforced –with % CET1 PF for Comercia at 12.2% (ex transit. IFRS9) and MDA PF for Comercia and AT1 issue at ~460 bps	% CET1 PF ⁽²⁾ % CET1 PF ⁽²⁾ ex transitional IFRS9 	²⁾ 12.7% 12.2% 458 bps (+89 bps qoq)

Net income of €522M in 3Q (-19% yoy +352% qoq) and €726M in 9M (-43% yoy) with RoTE (ttm) at 5%

(1) Including mutual funds, pension plans and savings insurance. (2) PF Comercia disposal closed in October (+20 bps accruing 43% dividend pay-out). (3) PF Comercia disposal and AT1 issuance, both in October.

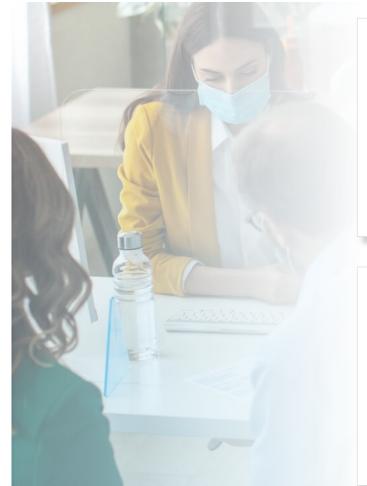


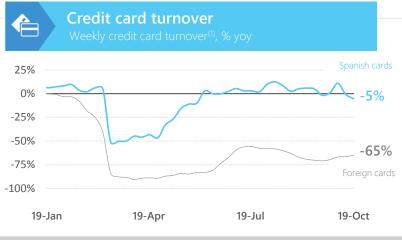
Gaining market-share throughout the 2020 crisis



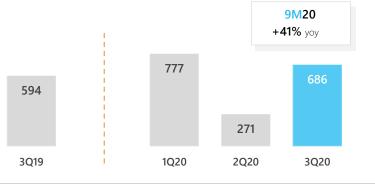
(1) Sources: BoS, INVERCO, ICEA. Latest available data. (2) Own calculations based on INVERCO and ICEA data. Market share in Spain in mutual funds managed by CaixaBank AM, pension plans and estimate in saving insurance market share. (3) Own calculations based on ICEA data. It is noted that the appropriate figures presented for the evolution of life-risk market share between June 2010 and June 2020 contained in page 20 of the presentation of the merger agreement dated 18 September 2020 should have been 10% and 24% respectively, yielding an increase in the life-risk market share during that period of +14 pp. (4) Evolution yoy. (5) Credit to other resident sector. Own calculations based on Bank of Spain data. (6) Individual clients with 3 or more product families. 2019 data restated using the same criteria to calculate 2020 figure (revised in December 2019).

Positive activity trends continue through Q3 –despite summer and COVID flare-ups

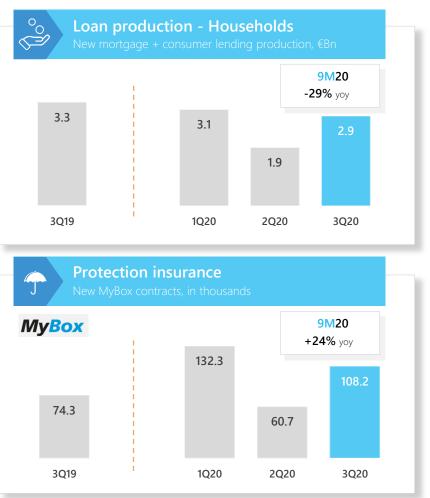




Net inflows into long-term savings Net inflows into long-term savings⁽²⁾ (ex markets), €M



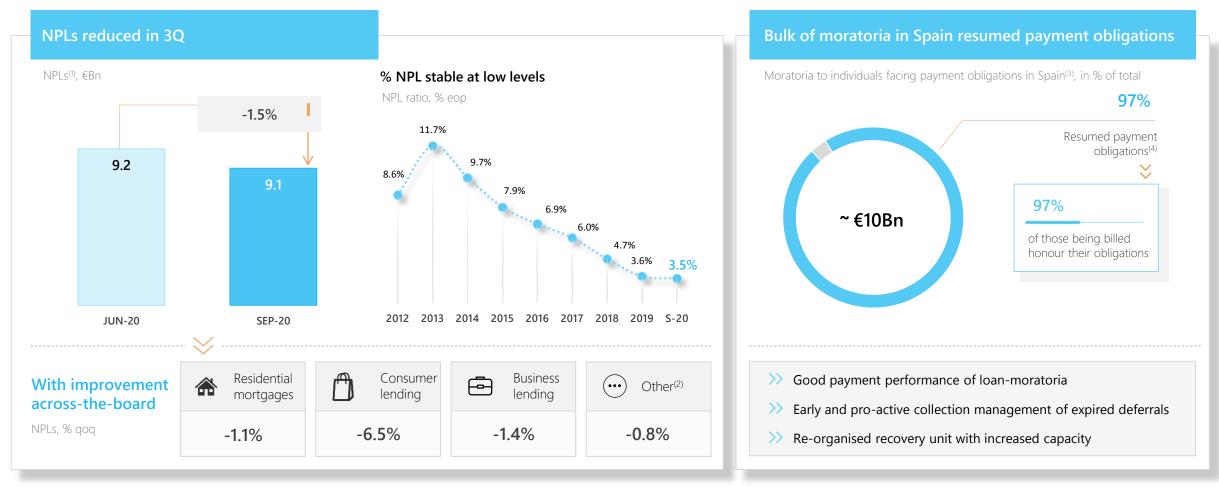
CABK ex BPI – Selected indicators



(1) Including transactions with Spanish/foreign credit/debit cards at CABK PoS terminals (including e-commerce). Source: CaixaBank Research.

(2) Including savings insurance, mutual funds (with managed portfolios and SICAVs) and pension plans.

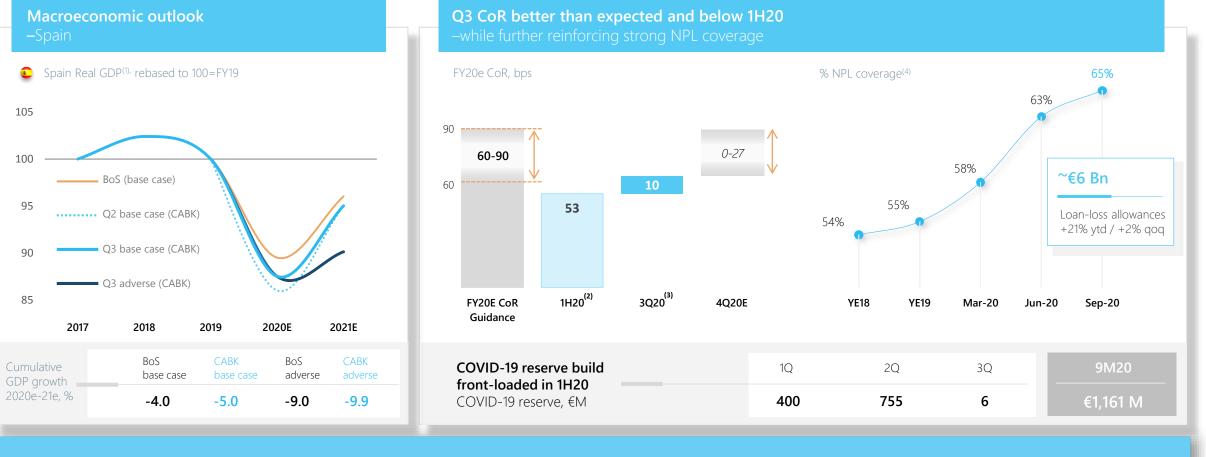
Reduced NPL formation in the quarter despite bulk of moratoria resuming payment obligations



- (1) Includes non-performing contingent liabilities (€352M in 3Q20).
- (2) Includes other credit to individuals (ex consumer lending), credit to the public sector and contingent liability NPLs.
- (3) Additionally, all moratoria to businesses (Spain) related to RDL 25/2020 and RDL 26/2020 face interest payment obligations since day one.
- (4) Including expired deferrals that already resumed normal installments.



Lower CoR after front-loading of COVID provisions in 1H20 –while maintaining a prudent stance

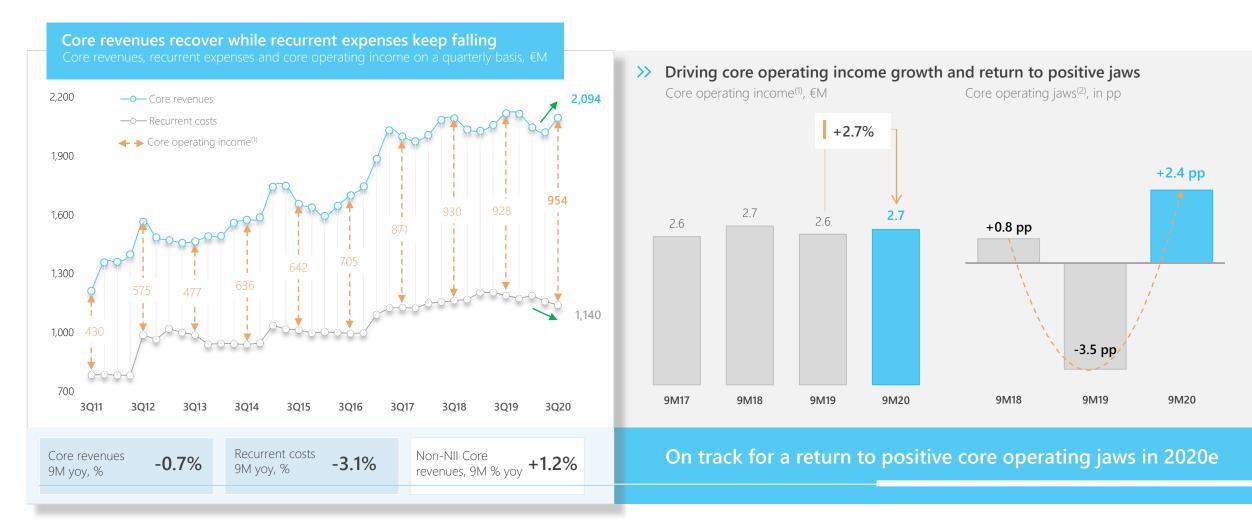


2020e CoR guidance on track with reassuring Q3 trends

(1) Bank of Spain macro forecasts as of 10 September (it does not consider any impact from "Next Generation EU") vs. CaixaBank Research macro forecasts as of October 2020. Refer to the appendix for additional details on IFRS9 macroeconomic scenarios. (2) LLCs in 1H20 over average loans and contingent liabilities in 3Q20. (4) Ratio between total impairment allowances on loans to customers and contingent liabilities.
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Revenue resilience and cost containment boost core operating income

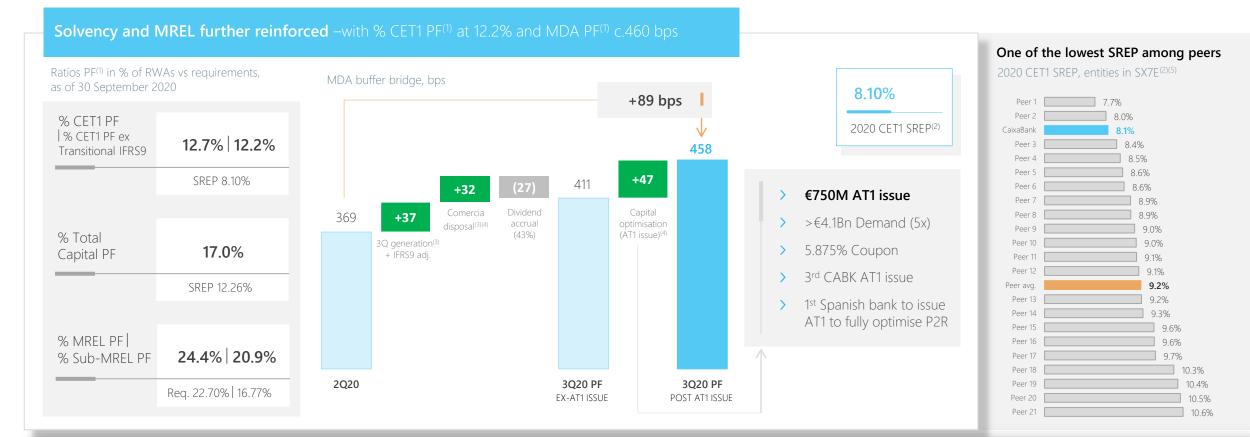


(1) Core revenues minus recurrent operating expenses.

(2) % Growth in core revenues minus % growth in recurrent expenses.



Strong solvency position further reinforced –widening buffers over SREP



Facing the crisis from a reinforced position of strength

-Expect to resume dividend distribution once supervisory recommendation is removed

(1) PF Comercia disposal (all ratios and MDA) and PF AT1 issuance (MDA and all ratios except for CET1), both transactions in October. (2) Based on current 2020 SREP requirement (including the application of Article 104a of CRD V). (3) Excluding dividend accrual. (4) Transactions carried out in October. (5) Peer group includes entities in Eurostoxx Banks index (SX7E) as of 30 September 2020. Sources: based on information reported by companies. SREP at Group level.



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Merger agreement with Bankia: expected timetable on track

Indicative timetable of the transaction





. 3Q20 Highlights

3Q20 Quarterly review

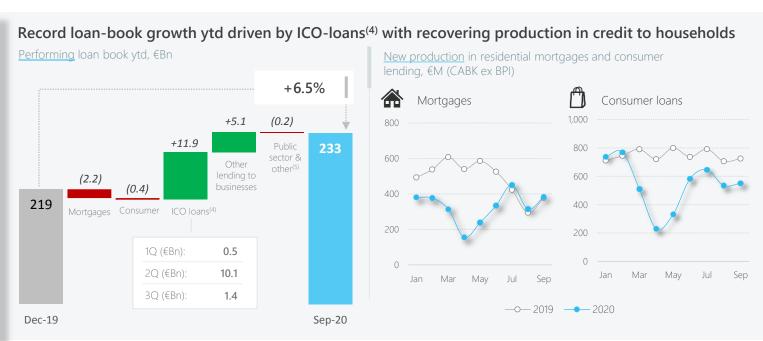


Final remarks



Loan-book broadly stable with consumer lending resuming growth while demand for Government guaranteed loans tapers

30 Sep 20	% ytd	% qoq
121.8	(2.1)	(1.9)
86.3	(2.5)	(0.6)
35.5	(1.1)	(5.0)
14.4	(2.2)	0.6
21.0	(0.4)	(8.5)
107.4	17.6	1.4
101.5	19.0	1.7
5.9	(2.7)	(3.5)
229.1	6.2	(0.4)
12.8	8.5	(1.3)
241.9	6.4	(0.4)
233.2	6.5	(0.4)
cts ⁽³⁾		0.4%
	121.8 86.3 35.5 14.4 21.0 107.4 101.5 5.9 229.1 12.8 241.9	121.8 (2.1) 86.3 (2.5) 35.5 (1.1) 14.4 (2.2) 21.0 (0.4) 107.4 17.6 101.5 19.0 5.9 (2.7) 229.1 6.2 12.8 8.5 241.9 6.4



- Business lending (+17.6% ytd; +1.4% goq) keeps supporting loan growth with ICO-loan production tapering in 3Q –ICO loans outstanding at €11.9Bn with average guarantee at 77%⁽⁶⁾
- Consumer lending resumes growth in 3Q
- 3Q mortgage production at 2019 levels
- Performing loans +6.5% ytd; +0.4% gog adjusting for seasonality⁽³⁾ in "other credit to individuals"

(1) Unsecured loans to individuals, excluding those for home purchases. Includes personal loans from CABK, BPI, MicroBank and CABK Payments & Consumer, as well as revolving credit card balances (CaixaBank Payments & Consumer) excluding float.

- (2) Includes credit to self-employed. Impacted by adverse seasonality in 3Q (pension advances in Jun-20 amounting to €1.8Bn).
- Adjusted for seasonal impacts in "other loans to individuals" in Jun-20.
- Government-guaranteed loans with guarantee from ICO. (4)
- (5) "Other loans to individuals" other than consumer lending and ICO loans to self-employed. Guarantee over total ICO loans granted as of 30 Sep. 2020 (€13.0Bn of which €11.9Bn outstanding). (6)



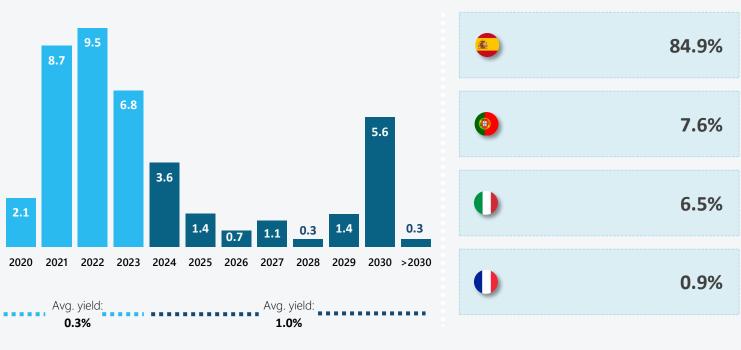
ALCO book reduction mostly reflects maturities in the quarter





Sovereign exposure

Breakdown by main exposures⁽³⁾, 30 September 2020



(1) Banking book fixed-income securities portfolio and liquidity management portfolio, excluding trading book assets.

(2) Securities at amortised cost.

(3) Sovereign exposures account for 93% of total ALCO book.



Customer funds keep growing with support from deposits and I/t savings

Customer funds

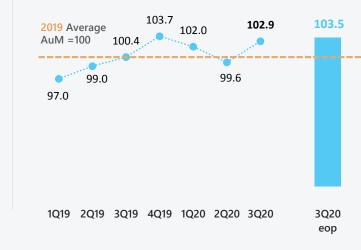
Breakdown, €Bn

	30 Sep 20	% ytd	% qoq
I. On-balance-sheet funds	297.5	7.3	1.1
Demand deposits	213.5	12.6	2.0
Time deposits ⁽¹⁾	24.4	(15.8)	(4.7)
Insurance	58.0	1.0	0.5
o/w unit linked	12.9	5.3	5.5
Other funds	1.6	22.4	(4.9)
II. Assets under management ⁽²⁾	100.8	(1.5)	2.3
Mutual funds ⁽³⁾	67.2	(2.1)	2.4
Pension plans	33.7	(0.2)	2.1
III. Other managed resources	6.1	30.6	(21.5)
Total	404.4	5.2	0.9

Customer funds evolution ytd, €Bn +5.2% +21.1 404.4 (4.3) +0.9 +0.6 384.3 Deposits & other⁽⁵⁾ L/t saving inflows Market Effects(4) 9M20: (2.4) 9M20: +1.4 Dec-19 Sep-20

3Q growth supported by I/t saving inflows, markets and deposits

 $AuM^{(6)}$ avg. balances vs. eop, rebased to 100 = avg. AuM in FY19



• Total customer funds grow by +5.2% ytd (+0.9% qoq)

• 3Q AuM +3% over 2019 average

• Recovery in off-B/S funds continues with support from net inflows and markets

(1) Includes retail debt securities amounting to €1,452M at 30 September 2020.

(2) Off-balance-sheet AuM (excluding unit linked which are on-balance-sheet funds).

(3) Including SICAVs and managed portfolios.

- (4) Market impacts on long-term savings. Long-term savings: saving insurance, pension plans and mutual funds (including SICAVS and managed portfolios).
- (5) Including deposits, other funds and other managed resources.
- (6) Mutual funds (including managed portfolios and SICAVs), pension plans and unit linked.



Better cost and insurance performance lead to improvement in pre-provision profit

Consolidated Income Statement

	2020	2010	0/	0/ 202
	3Q20	3Q19	% уоу	% qoq
Net interest income	1,222	1,242	(1.6)	(0.2)
Net fees and commissions	638	656	(2.7)	4.9
Income and expense insurance/reinsurance	150	143	4.7	6.0
Trading	40	24	61.0	(75.6)
Dividends	2	0		(98.3)
Equity accounted	122	135	(9.6)	
Other operating income/expenses	(30)	(35)	(14.7)	(77.9)
Gross income	2,143	2,165	(1.0)	0.4
Recurring operating expenses	(1,140)	(1,189)	(4.1)	(1.5)
Extraordinary operating expenses				
Pre-impairment income	1,004	976	2.8	2.8
LLPs	(260)	(84)		(68.2)
Other provisions	(23)	(60)	(62.3)	(44.2)
Gains/losses on disposals and other	(42)	(44)	(4.8)	
Pre-tax income	678	788	(13.9)	
Tax, minority & other	(157)	(144)	9.2	
Net income	522	644	(19.0)	
Pro memoria				
Core revenues	2,094	2,117	(1.1)	3.7
Core operating income ⁽¹⁾	954	928	2.8	10.8

>> CORE REVENUES SUPPORTED BY A STRONG QUARTER IN INSURANCE

- Core revenues recover in 3Q with yoy evolution dragged by lower NII and e-payment fees; partly offset by higher insurance revenues
 - NII impacted by lower yields despite higher average volumes and ECB measures; flat qoq
 - Fees recover strongly in 3Q with evolution yoy mainly driven by lower e-payments
 - Strong quarter in other insurance revenues supported by MyBox recurrence and 3Q SCA seasonality
- Trading gains slightly higher yoy offsetting lower income from investments

>> CORE OPERATING INCOME GROWTH SUPPORTED BY SIGNIFICANT COST SAVINGS

- Core operating income improvement accelerates in 3Q (+2.8% yoy;+10.8% qoq) with support qoq from revenues and costs
- Strong decline in recurrent expenses underpinned by restructuring, lower pension liabilities and other saving initiatives

>> LOWER LLPs REFLECT H1 FRONT-LOADING OF COVID RESERVE AND LOW NPL FORMATION

- 3Q20 annualised CoR at 40 bps after front-loading of COVID reserve build in 1H
- Gains/losses impacted by branch network restructuring (branch closures) → in 4Q it will reflect capital gain from Comercia disposal (closed in October)

(1) Core revenues minus recurrent operating expenses

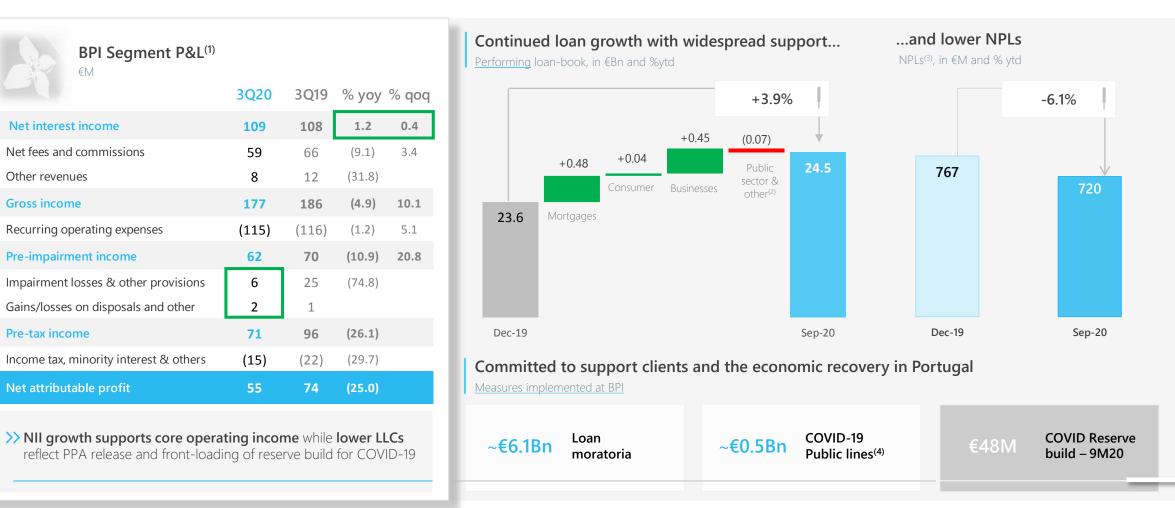
Core operating

+2.7%

income⁽¹⁾



BPI segment total revenues up c.10% qoq with yoy supported by resilient NII



(1) Excludes contribution from BPI stakes, which is assigned to the "Investments" business segment. NII excludes cost from funding BFA and BCI which is included in "Investments" segment.

(2) Credit to public sector and other credit to individuals excluding residential mortgages and consumer lending.

(3) Includes non-performing contingent liabilities.

(4) Total amount outstanding as of 30 September 2020.



FB loan yields⁽²⁾

221 bps

+46 bps vs. 2Q20

NIM

108 bps

-8 bps vs. 2Q20

198

1

2Q20

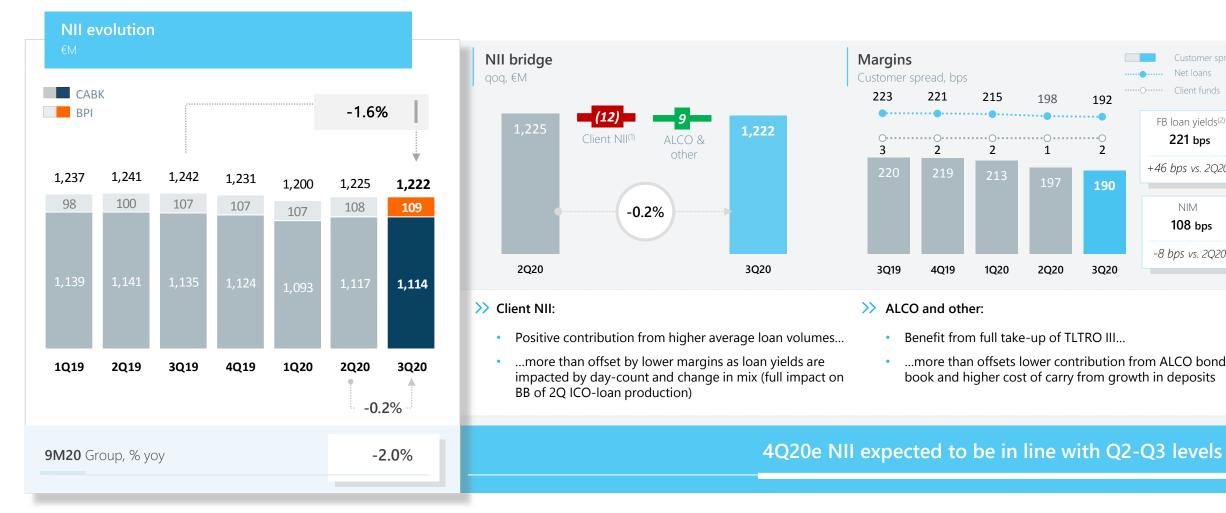
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3Q20

NII stable in the quarter as ECB funding and higher average loan volumes offset lower yields and ALCO contribution



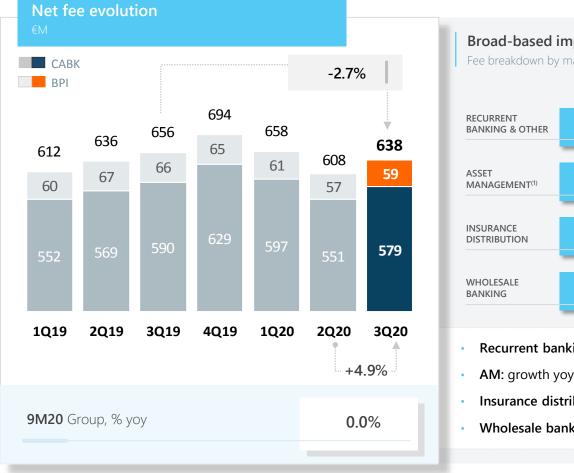
(1) Including NII from life-savings insurance.

(2) CABK ex BPI. Front-book yields are compiled from long-term lending production data (loans and revolving credit facilities, including those that are syndicated) of CaixaBank, S.A. and MicroBank; excluding public sector. Back book includes all segments.

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Fee recovery continues with broad-based qoq improvement and 3Q yoy mostly reflecting e-payment impacts





Recurrent banking & other: strong recovery qoq with yoy mainly reflecting lower e-payment fees (c.-17% yoy; +c.36% qoq)

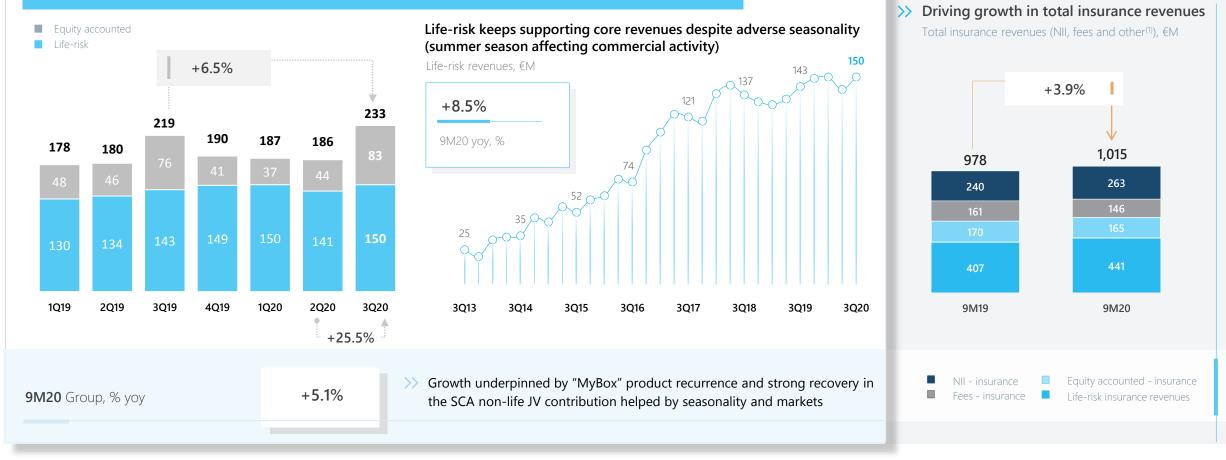
- AM: growth yoy and qoq mainly driven by higher inflows and markets
- Insurance distribution: continued recovery since lock-down
- Wholesale banking: another strong contribution yoy despite summer seasonality affecting qoq activity



Other insurance revenues recover strongly to exceed pre-COVID levels

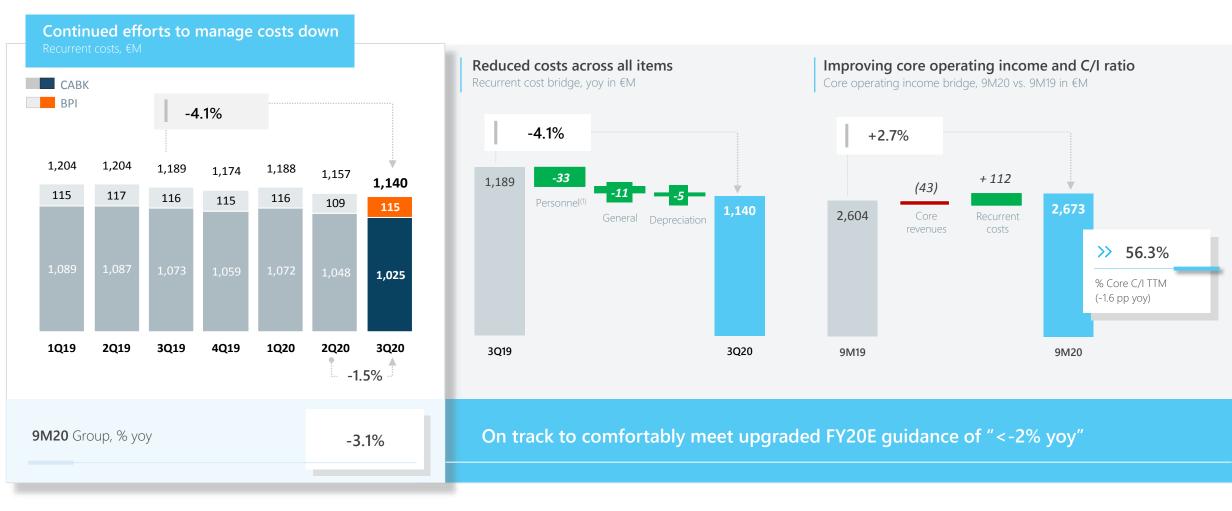
Other insurance revenues exceed pre-COVID levels

Other insurance revenues⁽¹⁾, €M





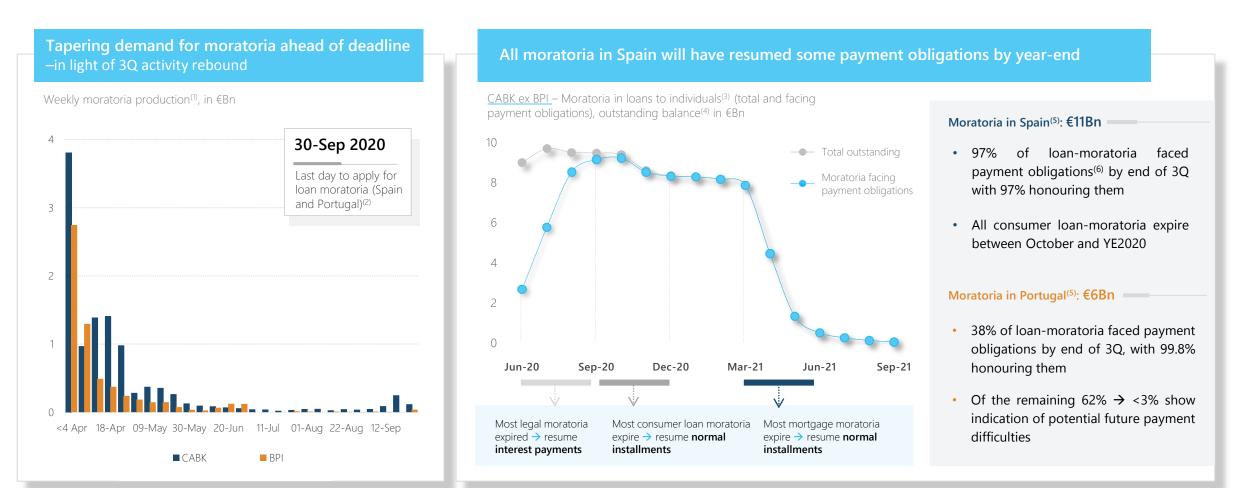
Restructuring and additional cost-savings support better cost trajectory



(1) Impacted by voluntary redundancy programme in 2Q19 (with departures in August 2019) and early retirement programme in 1Q20 (with departures in April 2020).



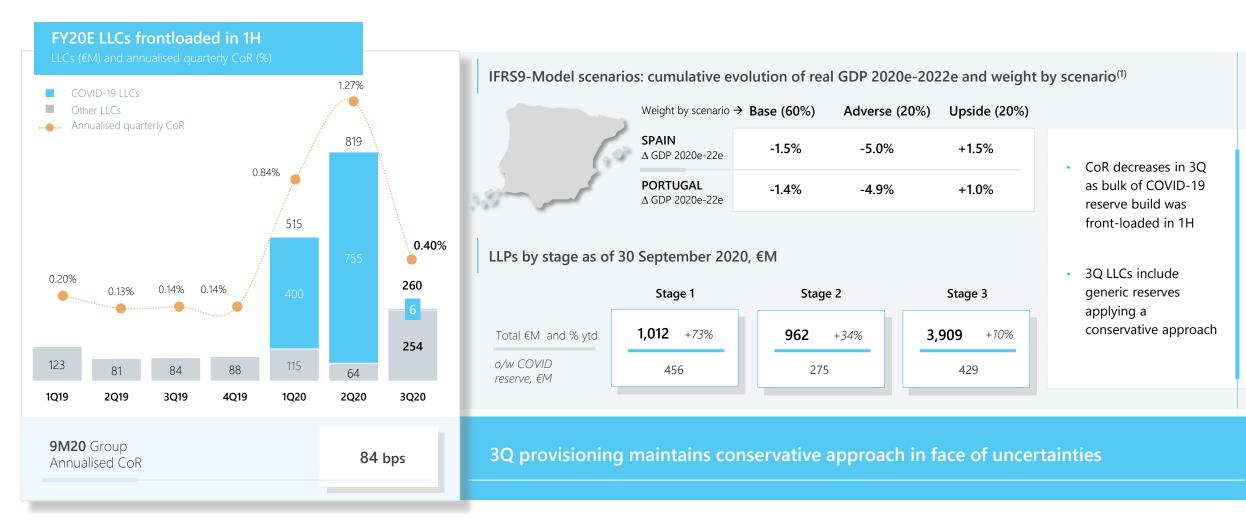
97% of moratoria in Spain resumed some payment by Q3 –with 97% fulfilling their obligations



- (1) Excludes applications rejected by the Bank or declined by the client.
- (2) In Spain: 29 September 2020 for RDL 8/2020, RDL 11/2020 and RDL 19/2020; 30 September 2020 for RDL 25/2020 and RDL 26/2020. In Portugal: 30 September 2020.
- (3) Additionally there are €0.6Bn in moratoria to businesses as of 30 September 2020.
- (4) Excluding those expired and resuming normal installments.
- (5) Outstanding balance as of 30 September 2020. Refer to the appendix for additional details.
- (6) Including expired deferrals that already resumed normal installments.

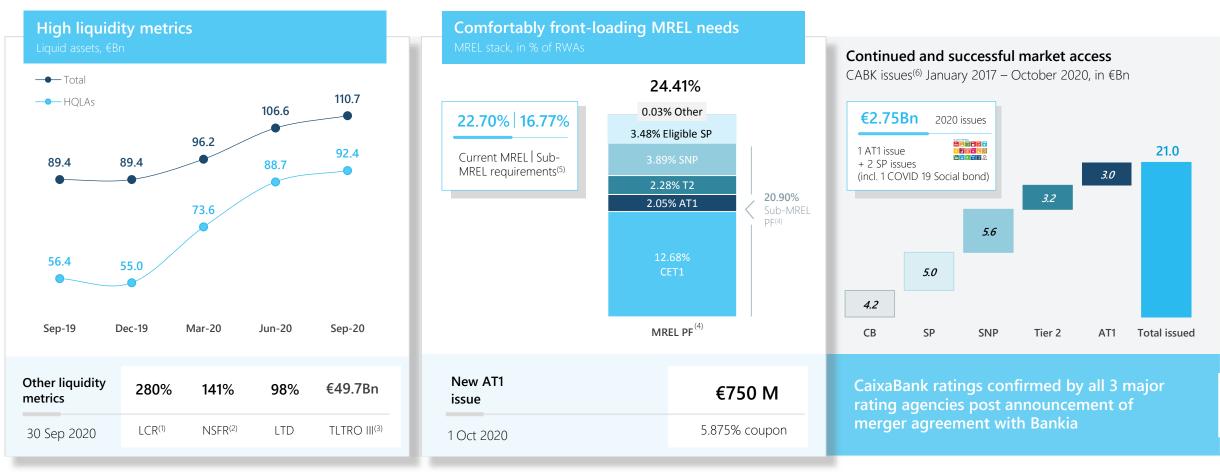


Lower 3Q LLCs as bulk of COVID-19 reserve already booked in 1H





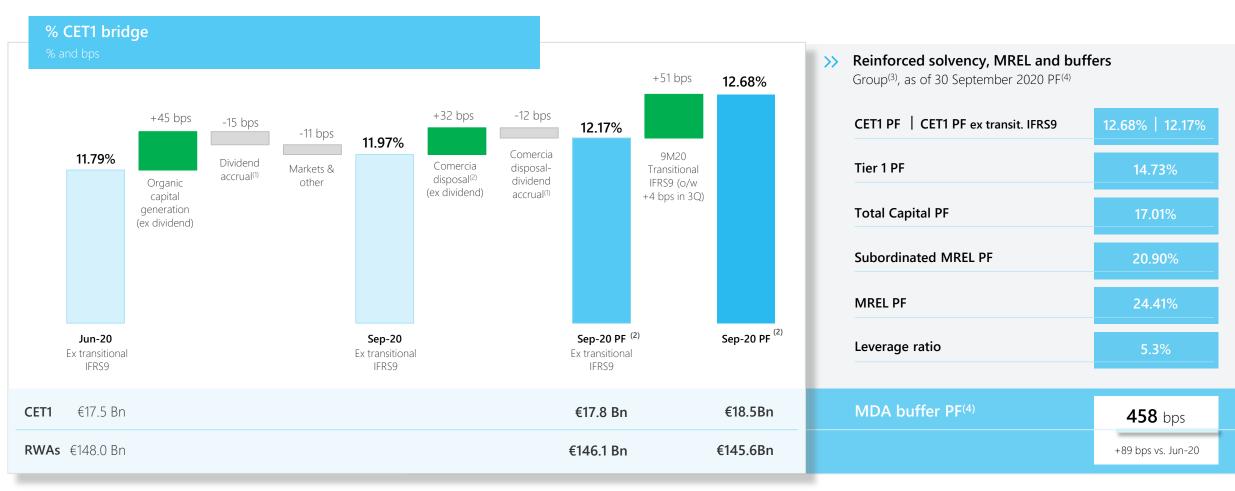
Strong liquidity metrics while comfortably front-loading MREL to optimise capital



(1) Group end of period. Group average last 12 months: 224%. (2) NSFR end of period. Best estimate according to the new CRR criteria (Regulation (EU) 2019/876 of 20 May 2019). (3) \in 40.7Bn maturing in 2023 and \in 9Bn maturing in 2022. (4) PF Comercia disposal and AT1 issuance, both in October. (5) CaixaBank has been required to reach, from 31 December 2020, a minimum amount of own funds and eligible liabilities at a consolidated level of 10.56% of the total liabilities and own funds (TLOF), as of 31st December 2018. Moreover, 7.80% of the TLOF must be comprised of subordinated instruments. The Total MREL at a consolidated level, expressed as a percentage of the risk-weighted assets reported as of 31 December 2018, would be 22.70%, whereas the Subordinated MREL, again as a percentage of RWA, would be 16.77%. For additional information refer to IP#270 at CNMV (5 June 2020). (6) Issues by CABK (ex BPI) in Euro equivalent figures, including private placements.



Strong organic generation and Comercia disposal bring CET1 ratio above 12% with MDA increasing to ~460 bps PF AT1 issuance



- (1) Dividend accrual corresponding to a payout of 43% (maximum between announced dividend policy and the latest 3-year average payout).
- (2) Pro-forma Comercia stake disposal closed in October.
- (3) As of 30 September 2020, CABK CET1 ratio on a solo basis is 14.1% and BPI CET1 ratio is 13.9% (13.6% on a solo basis).
- (4) Pro-forma Comercia disposal (all ratios and MDA) and PF AT1 issuance (MDA and all ratios except for CET1), both transactions in October.



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3Q20 Highlights

3Q20 Quarterly review

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Final remarks





Successfully navigating a challenging environment...



Resilient franchise value

Continued market share gains throughout the crisis with activity levels picking up in 3Q



Supported by pro-active management of NPLs, successful forbearance measures and front-loading of COVID-19 reserve build

Credit metrics broadly stable despite bulk of moratoria resuming payment obligations

03

Widening core operating jaws

Revenue recovery and continued efforts to manage costs down improve operating leverage and efficiency



Further reinforced solvency



Strong organic generation, Comercia disposal and AT1 issuance increase MDA buffer PF to c.460 bps



...and continuing to support our clients and the economic recovery

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APPENDIX







9M20 P&L

Consolidated Income Statement $_{\in \mathbb{M}}$

	9M20	9M19	% уоу	9
Net interest income	3,647	3,720	(2.0)	
Net fees and commissions	1,905	1,904	0.0	
Dividends	96	161	(40.7)	
Equity accounted	218	344	(36.4)	
Trading income	182	285	(36.3)	
Income and expense insurance/reinsurance	441	407	8.5	
Other operating income & expenses	(229)	(211)	8.3	
Gross income	6,260	6,610	(5.3)	
Recurring operating expenses	(3,485)	(3,597)	(3.1)	
Extraordinary operating expenses		(978)		
Pre-impairment income	2,776	2,035	36.4	
LLPs	(1,594)	(288)		
Other provisions	(207)	(151)	36.7	
Gains/losses on disposals and other	(92)	(82)	11.9	
Pre-tax income	883	1,514	(41.7)	
Income tax	(157)	(246)	(36.2)	
Profit for the period	726	1,268	(42.8)	
Minority interests & other	(1)	2		
Net income	726	1,266	(42.6)	

Income statement by perimeter (CABK/BPI) $_{\in \mathbb{M}}$

M20 CABK	% уоу	9M20 BPI	% уоу
3,323	(2.7)	324	6.2
1,727	0.9	178	(7.7)
53	(52.7)	42	(12.5)
199	(36.7)	19	(33.7)
198	(28.2)	(16)	
441	8.5		
(207)	7.1	(22)	22.2
5,735	(5.1)	526	(7.3)
(3,145)	(3.2)	(340)	(2.3)
2,590	42.6	186	(15.3)
(1,582)		(12)	
(206)	36.0	(1)	
(95)	11.7	3	5.3
708	(42.4)	175	(38.8)
(119)	(49.0)	(38)	

(40.8)

(40.6)

588 (1)

589

137

137

(49.9)

(49.9)



Segment reporting: additional information

Income statement by segment

€M

	Banc	assuranc	e	Inv	estments			BPI	
	3Q20	% qoq	% уоу	3Q20	% qoq	% уоу	3Q20	% qoq	% уоу
Net interest income	1,130	(0.7)	(2.6)	(17)	(21.2)	(32.7)	109	0.4	1.2
Net fees and commissions	579	5.1	(2.0)				59	3.4	(9.1)
Dividends and equity accounted	89		10.0	29	(66.4)	(42.1)	5	42.1	29.3
Trading income	38	(76.9)	89.9	(3)	(35.4)	(36.8)	4		(49.0)
Income and expense insurance/reinsurance	150	6.0	4.7						
Other operating income & expenses	(29)	(76.8)	(19.4)				(1)	(90.4)	
Gross income	1,957	2.3	(0.1)	9	(85.1)	(55.3)	177	10.1	(4.9)
Recurring operating expenses	(1,024)	(2.2)	(4.5)	(1)			(115)	5.1	(1.2)
Extraordinary operating expenses									
Pre-impairment income	933	7.8	5.2	8	(86.6)	(58.2)	62	20.8	(10.9)
LLPs	(267)	(66.1)					6		(74.8)
Other provisions	(23)	(43.2)	(62.3)				0		
Gains/losses on disposals & other	(44)		(0.0)				2		
Pre-tax income	599		(10.9)	8	(86.6)	(58.2)	71		(26.1)
Income tax	(146)		(18.6)	5	4.6	(91.5)	(15)		(29.7)
Minority interest & others	1		(67.1)						
Net income	453		(7.9)	13	(79.7)	(83.4)	55		(25.0)



Bancassurance P&L: contribution from insurance

Bancassurance P&L 3Q20: contribution from insurance

€M

	Bancassurance	o/w Insurance ⁽¹⁾	Insurance % qoq
Net interest income	1,130	87	0.2
Net fees and commissions	579	(24)	15.0
Income and expense insurance/reinsurance	150	150	6.0
Dividends and equity accounted	89	78	88.8
Other revenues	9	1	
Gross income	1,957	292	16.2
Recurring operating expenses	(1,024)	(32)	(0.0)
Extraordinary operating expenses			
Pre-impairment income	933	260	18.5
LLPs & other provisions	(290)		
Gains/losses on disposals & other	(44)		
Pre-tax income	599	260	18.5
Income tax & minority interest	(145)	(54)	0.1
Net income	453	206	24.5

(1) VidaCaixa P&L prior to consolidation. Does not include the fees paid by SegurCaixa Adeslas to the bancassurance business for non-life insurance distribution.



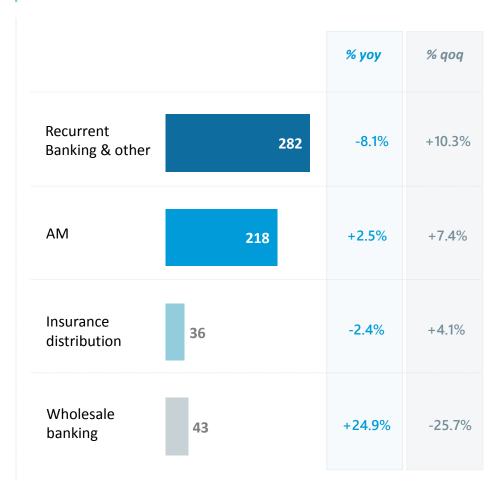
CaixaBank standalone: additional information (I/II)

Income Statement: 3Q20 €M

	3Q20	% уоу	% qoq
Net interest income	1,114	(1.9)	(0.3)
Net fees and commissions	579	(2.0)	5.1
Income and expense insurance/reinsurance	150	4.7	6.0
Trading	38	77.7	(76.5)
Dividends	2		(96.9)
Equity accounted	112	(9.6)	
Other operating income/expenses	(29)	(19.4)	(76.8)
Gross income	1,965	(0.7)	1.5
Recurring operating expenses	(1,025)	(4.5)	(2.2)
Extraordinary operating expenses			
Pre-impairment income	940	3.8	6.0
LLPs	(267)		(66.1)
Other provisions	(23)	(62.3)	(43.2)
Gains/losses on disposals and other	(44)	(0.0)	
Pre-tax income	606	(12.3)	
Tax, minority & other	(142)	(18.5)	
Net income	464	(10.2)	

Fee breakdown by main category: 3Q20

ln €M



APPENDIX



CaixaBank standalone: additional information (II/II)

Customer funds

Breakdown, €Bn

	30 Sep 20	% ytd	% qoq
I. On-balance-sheet funds	268.0	7.2	1.1
Demand deposits	196.7	12.4	2.0
Time deposits	16.0	(22.4)	(7.3)
Insurance	53.7	1.5	0.8
o/w: unit linked	10.2	5.8	6.1
Other funds	1.6	22.8	(4.8)
II. Assets under management	95.8	(1.2)	2.3
Mutual funds	62.1	(1.7)	2.4
Pension plans	33.7	(0.2)	2.1
III. Other managed resources	4.7	51.2	(25.8)
Total customer funds	368.5	5.3	0.9

Loan book Breakdown, €Bn

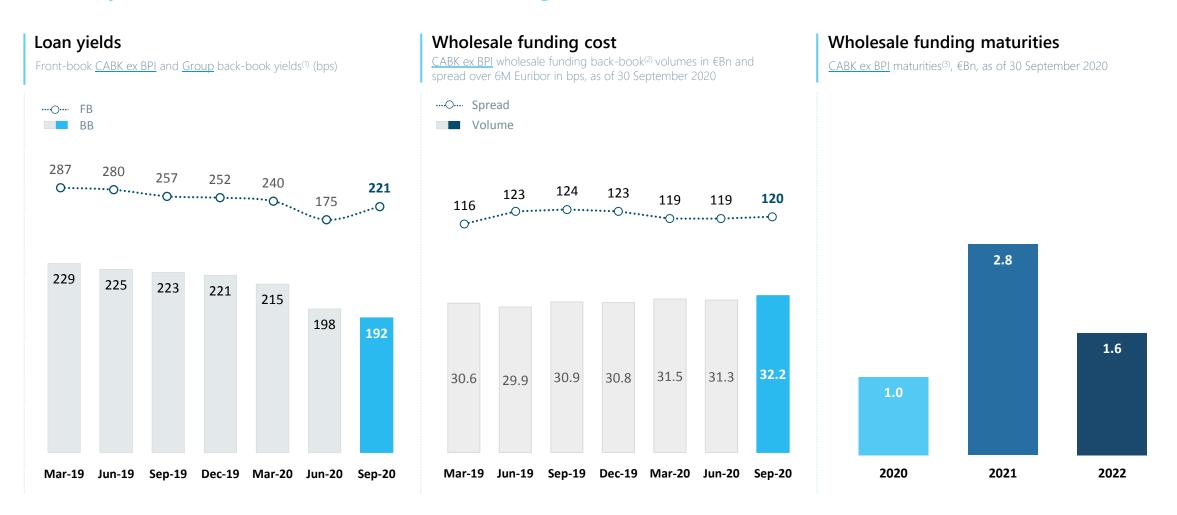
	30 Sep 20	% ytd	% qoq	
I. Loans to individuals	108.3	(2.7)	(2.3)	
Residential mortgages	74.5	(3.4)	(0.9)	
Other loans to individuals	33.8	(1.3)	(5.3)	
o/w: consumer loans ⁽¹⁾	13.0	(2.8)	0.5	
II. Loans to businesses	97.4	19.0	1.4	
Corporates and SMEs	91.7	20.7	1.7	
Real Estate developers	5.7	(2.7)	(3.5)	
Loans to individuals & businesses	205.7	6.5	(0.6)	
III. Public sector	11.0	10.5	(0.5)	
Total loans	216.7	6.7	(0.6)	
Performing loans	208.6	6.8	(0.6)	

(1) Unsecured loans to individuals, excluding those for home purchases. Includes personal loans from CaixaBank, MicroBank and CaixaBank Payments & Consumer, as well as revolving credit card balances (CaixaBank Payments & Consumer) excluding float.

APPENDIX



Loan yields and wholesale funding (cost and maturities)



(1) Front-book yields are compiled from long-term lending production data (loans and revolving credit facilities, including those that are syndicated) of CaixaBank, S.A. and MicroBank; excluding public sector. Back book includes all segments.

(2) Includes securitisations placed with investors and self-retained multi-issuer covered bonds. It does not include the AT1 issued in June 2017 and in March 2018. Wholesale funding figures in the Quarterly Financial Report reflect the Group's funding needs and as such do not include ABS securities and self-retained multi-issuer covered bonds, and include AT1 issuances.

(3) Legal maturities. This figure depicts the impact of wholesale issuances in funding costs of the CaixaBank Banking Book. As of 30 September 2020, the spread over 6M Euribor in bps for 2020-21-22 maturities stands at 114, 150 and 97 bps respectively.



Low risk, diversified and highly collateralised loan portfolio

Low-risk, diversified and highly collateralised loan portfolio Customer loans (gross), in €Bn and breakdown in % of total as of 30 Sep. 2020

	30 Sep 20	o/w GGLs ⁽¹⁾ , %
I. Loans to individuals	121.8	0.9%
Residential mortgages	86.3	0.0%
Other loans to individuals	35.5	3.2%
o/w consumer loans	14.4	0.0%
o/w other	21.0	5.4%
II. Loans to businesses	107.4	10.5%
Individuals & businesses	229.1	5.4%
III. Public sector	12.8	0.0%
Total loans	241.9	5.1%
Performing loans	233.2	5.3%
Pro-memoria		
Total loans with mortgage guarantee	50.0%	» 58%
Total loans with GGLs ⁽¹⁾	5.1%	// 50/0
Total loans with other guarantees	2.9%	Collateralised
Residential mortgages - average LTV	52.9%	

		sectors highly affected by COVID-19 COVID-19 sensitivity ⁽²⁾ , €Bn					
210	€ 217 Bn	 High impact (~11%) Tourism and leisure Transport Automobile 	>>	High impact sec Ex TOURISM & LEISURE	tors posure ⁽³⁾ , €Bn 9.2	o/w with ICO, % c 22%	guarantee other ⁽⁵⁾ , % 35%
		Oil & gasTextileElectronics and house appliances		TRANSPORT	5.1	10%	12%
140		 Moderate impact (~29%) Construction and RE 		AUTOMOBILE	4.3	12%	5%
	N.	 Professional services Consumer lending Other moderate-impact⁽³⁾ 		OIL & GAS	2.4	4%	20%
70		Low impact (~60%)		TEXTILE	1.7	35%	14%
0		 Energy and residual treatment Food industry and distribution Merchandise transport Online distribution Pharmacy and health 		ELECTRONICS & APPLIANCES	0.7	21%	6%
0	3Q20 eop	 Technology and telecoms Mortgages & other loans to indiv.⁽⁴⁾ Public sector lending 		TOTAL HIGH- IMPACT	23.5	17%	20%
	·	s highly affected by COVID-19: ~11% of the loa					000/
>409	% of total exposure in	d ⁽⁶⁾ to high and moderate impact sectors (47% credit to businesses ⁽³⁾ in high and moderate se es centered on sector champions: c.50% of high	ector	rs ⁽²⁾ is collateralise	d c	of ICO-loan Id moderat	

Low risk appetite: LBO or specialised asset lending not material

(1) Including Loans with public guarantee from ICO in Spain and COVID-19 public support lines in Portugal.

(2) CABK ex BPI based on internal criteria. Business lending breakdown differs from Pillar 3 report in that the latter follows CNAE (standard industry code) segmentation.

- (3) Including lending to businesses and credit to self-employed.
- (4) Ex consumer lending and credit for self-employed classified as high, moderate risk or other low impact sectors.
- (5) Including mortgages, ECAs and other guarantees (ex ICO).
- (6) In % of ICO loans to businesses and self-employed outstanding as of 30 September 2020.



Moratoria alleviate temporary customer liquidity problems

Customer loans with moratoria

Customer loans (gross), in €Bn and breakdown in % of total as of 30 September 2020

	Total loans	Loans with r	noratoria ⁽¹⁾	Moratoria ⁽¹⁾ /Total
	€Bn	CABK - €Bn	BPI -€Bn	%
I. Loans to individuals	121.8	10.4	3.2	11.2%
Residential mortgages	86.3	7.2	2.7	11.5%
Other loans to individuals	35.5	3.2	0.5	10.4%
o/w consumer loans	14.4	1.2	0.4	10.8%
o/w other	21.0	2.0	0.1	10.1%
II. Loans to businesses	107.4	0.6	2.9	3.2%
III. Public sector	12.8	0.0	0.0	0.3%
Total loans	241.9	11.0	6.1	7.1%

>> Loan-payment moratoria⁽¹⁾

Breakdown by stages, as of 30 September 2020 in % over total

	Stage 1	Stage 2	Stage 3	TOTAL €Bn	
CREDIT TO INDIVIDUALS	76.3%	18.0%	5.7%	13.6	
CREDIT TO BUSINESSES	84.8%	13.2%	2.0%	3.5	
TOTAL ⁽²⁾	78.1%	17.0%	5.0%	17.1	
95% Performing					

Residential mortgages under moratoria, breakdown by LTV as of 30 September 2020



95% of moratoria are performing (Stage 1 or Stage 2)

CABK ex BPI:

 86% of moratoria in loans to individuals with mortgage guarantee⁽³⁾ – with low average LTV of 55%

(1) Loan moratoria already granted. As of 30 September 2020, there are additionally c.3K applications for moratoria under analysis, for a corresponding outstanding balance of €0.1Bn.

(2) Including €32M in loans to public sector under moratoria, beside moratoria for credit to individuals and households.

(3) As of 30 September 2020. % based on outstanding balance.



Refinanced loans and classification by stages of gross lending and provisions

Refinanced loans

As of 30 September 2020, €Bn

	Group					
	Total	O/W NPLs				
Individuals ⁽¹⁾	4.2	3.3				
Businesses (ex-RE)	2.4	1.4				
RE developers	0.6	0.3				
Public Sector	0.2	0.0				
Total	7.3	5.0				
Provisions	1.8	1.7				

(1) Including self-employed.

Classification by stages of gross lending and provisions As of 30 September 2020, €M

	Loan book exposure					
	Stage 1	Stage 2	Stage 3	TOTAL		
Loans and advances	219,686	13,464	8,727	241,877		
Contingent Liabilities	16,173	632	352	17,157		
Total loans and advances and contingent liabilities	235,859	14,097	9,078	259,034		

	Provision				
	Stage 1	Stage 2	Stage 3	TOTAL	
Loans and advances	996	948	3,812	5,756	
Contingent Liabilities	16	14	97	127	
Total loans and advances and contingent liabilities	1,012	962	3,909	5,883	



IFRS9 scenarios – Spain & Portugal

C			SPAI	N		0			PORTU	GAL			
	2019	2020E	2021E	2022E	∆ Cum. 2020E-22E		2019	2020E	2021E	2022E	∆ Cum. 2020E-22E		
Base case (weight: 60%)												 Slowdown in Q4 and gradual pick-up in 2021 (baland by medical advances and fiscal stimulus) 	
Real GDP (% yoy)	2.0	-12.5	8.6	3.7	-1.5		2.2	-10.0	5.9	3.4	-1.4	(helped by medical advances and fiscal stimulus)Assumes that targeted, temporary measures by	
Unemployment rate (%, annual average)	14.1	17.5	18.9	16.3	2.2		6.5	8.3	10.4	9.0	2.5	sector and region can contain outbreaks	
House prices (% yoy)	3.2	-3.6	-1.9	0.6	-4.9		9.6	2.7	-6.7	2.4	-1.8	 Lasting impact on international tourism (still 30% below normal in 3Q21e) 	
Downside (weight: 20%)													
Real GDP (% yoy)	2.0	-12.5	3.0	5.5	-5.0		2.2	-10.0	1.6	3.9	-4.9	 Zero growth in 1H21e and modest growth in 2H21e as medical advances fall short of expectations 	
Unemployment rate (%, annual average)	14.1	17.5	21.7	18.1	4.0		6.5	8.3	11.4	10.0	3.5	• Assumes that restrictions need to be tightened	
House prices (% yoy)	3.2	-3.6	-5.1	-1.5	-9.9		9.6	2.7	-10.1	1.1	-6.7	significantly to fight outbreaks	
Upside (weight: 20%)													
Real GDP (% yoy)	2.0	-12.5	9.8	5.7	1.5		2.2	-10.0	8.0	3.9	1.0	Positive surprises on the medical front materialize	
Unemployment rate (%, annual average)	14.1	17.5	17.8	14.4	0.3		6.5	8.3	9.5	7.9	1.4	• Full execution of NGEU projects (larger than	
House prices (% yoy)	3.2	-3.6	0.1	3.0	-0.6		9.6	2.7	-2.7	3.2	3.2	expected fiscal stimulus)	

Source: CaixaBank Research.



Credit ratings

		Long term	Short term	Outlook	SP debt	Rating of covered bond program
Moody's	22 September 2020	Baa1	P-2	stable	Baa1	(1) Aa1
S&P Global Ratings	23 September 2020	BBB+	A-2	stable	BBB+	(2) AA stable
FitchRatings	29 September 2020	BBB+	F2	negative	A-	
DBRS	30 March 2020	Α	R-1 (low)	stable	Α	(3) AAA



Glossary (I/V)

In addition to the financial information prepared in accordance with International Financial Reporting Standards (IFRS), this document includes certain Alternative Performance Measures (APMs) as defined in the guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority on 30 June 2015 (ESMA/2015/1057) (the "ESMA Guidelines"). CaixaBank uses certain APMs, which have not been audited, for a better understanding of the company's financial performance. These measures are considered additional disclosures and in no case replace the financial information prepared under IFRS. Moreover, the way the Group defines and calculates these measures may differ to the way similar measures are calculated by other companies. Accordingly, they may not be comparable. ESMA guidelines define an APM as a financial measure of historical or future performance, financial position, or cash flows, other than a financial measure defined or specified in the applicable financial reporting framework. In accordance with these guidelines, following is a list of the APMs used, along with a reconciliation between certain management indicators and the indicators presented in the consolidated financial statements prepared under IFRS.

Term	Definition
AC	Amortised cost.
ALCO	Asset – Liability Committee.
AT1	Additional Tier 1: capital instruments that are continuous (no fixed maturity), including preferred shares and high contingent convertible securities.
AuM / AM	Assets under Management, include mutual funds, pension plans and unit linked.
BoS	Bank of Spain
B/S	Balance sheet.
СВ	Covered Bonds
CET1	Common Equity Tier 1.
Consumer loans (Group)	Unsecured loans to individuals, excluding those for home purchases. Includes personal loans from CaixaBank, BPI, MicroBank and CaixaBank Payments & Consumer, as well as revolving credit card balances (CaixaBank Payments & Consumer) excluding float.
CoR	Cost of risk: total allowances for insolvency risk divided by average lending, gross, plus contingent liabilities, using management criteria.
Core C/I ratio	Core cost-to-income ratio: operating expenses (administrative expenses, depreciation and amortisation) stripping out extraordinary expenses divided by core revenues for the last 12 months.
Core operating income	Core revenues minus recurrent operating expenses.
Core revenues	Group: Sum of NII, Fees and other revenues from insurance (life-risk premia, equity accounted income from SegurCaixa Adeslas and other bancassurance stakes of BPI). CABK ex BPI: Sum of NII, Fees and other revenues from insurance (life-risk premia and equity accounted income from SegurCaixa Adeslas).
CRD-V	Capital Requirements Directive – V.
CRR	Capital requirements regulation.



Glossary (II/V)

Term	Definition
Customer spread	Difference between: Average rate of return on loans (annualised income for the quarter from loans and advances divided by the net average balance of loans and advances for the quarter); and Average rate for retail deposits (annualised quarterly cost of retail deposits divided by the average balance of those same retail deposits for the quarter, excluding subordinated liabilities).
ECA	Export Credit Agency.
EGM	Extraordinary General Shareholders Meeting.
еор	End of period.
FB / BB	Front book / back book.
FV-OCI	Fair Value in Other Comprehensive Income.
Gains/losses on disposals & others	Gains/losses on de-recognition of assets and others. Includes the following line items: Impairment/(reversal) of impairment on investments in joint ventures or associates; Impairment/(reversal) of impairment on non-financial assets; Gains/(losses) on derecognition of non-financial assets and investments, net; Negative goodwill recognised in profit or loss; Profit/(loss) from non-current assets and disposal groups classified as held for sale not qualifying as discontinued operations, net.
GGLs	Government guaranteed loans.
HQLA	High quality liquid assets.
ICO	Instituto de Crédito Oficial.
Income and expenses from insurance	Margin obtained from the difference between premia and claims on life-risk products.
JV	Joint Venture
LBO	Leverage Buy Out.
LCR	Liquidity coverage ratio: High quality liquid asset amount (HQLA) / Total net cash outflow amount.
LLCs/LLPs	Loan-loss charges/Loan-loss provisions.



Glossary (III/V)

Term	Definition
(Loan) Impairment losses and other provisions	Allowances for insolvency risk and charges to provisions.
LTD	Loan to deposits: quotient between: • Net loans and advances to customers using management criteria excluding brokered loans (funded by public institutions); • Customer deposits on the balance sheet.
L/t savings	Long-term savings: also referred to as AuM and insurance funds, include mutual funds (with SICAVs and managed portfolios), pension plans, unit linked and saving insurance.
Liquid assets	Sum of HQLAs (High Quality Liquid Assets within the meaning of Commission Delegated Regulation of 10 October 2014) and the available balance under the facility with the European Central Bank (non-HQLA).
LTV	Loan To Value.
MDA	Maximum Distributable Amount.
Minority interests & other	Profit/(loss) attributable to minority interests and others. Includes the following line items: • Profit/(loss) for the period attributable to minority interests (non-controlling interests); • Profit/(loss) after tax from discontinued operations.
MREL	Minimum Requirement for own funds and Eligible Liabilities to absorb losses, includes instruments eligible for total capital, senior debt non-preferred, senior debt preferred and other instruments ranking pari-passu with the latter, at Single Resolution Board's criteria.
Net fees and commissions	Net fee and commission income. Includes the following line items: Fee and commission income; Fee and commission expenses.
NGEU	Next Generation EU plan.
NII	Net interest income.
NIM	Net interest margin, also Balance sheet spread, difference between: • Average rate of return on assets (annualised interest income for the quarter divided by total average assets for the quarter); and • Average cost of funds (annualised interest expenses for the quarter divided by total average funds for the quarter).
NPL coverage ratio	Quotient between: • Total credit loss provisions for loans to customers and contingent liabilities, using management criteria; • Non-performing loans and advances to customers and contingent liabilities, using management criteria.
NPL ratio	Non-performing loan ratio. Quotient between: • Non-performing loans and advances to customers and contingent liabilities, using management criteria; • Total gross loans to customers and contingent liabilities, using management criteria.



Glossary (IV/V)

Term	Definition
NPL stock / NPLs	Non-performing loans including non-performing contingent liabilities.
NSFR	Net stable funding ratio.
OCI	Other comprehensive income.
Operating expenses	Include the following line items: • Administrative expenses; • Depreciation and amortization.
P&L	Profit and Loss Account.
PoS	Point of Sale.
P2R	Pillar 2 Requirement.
PF	Pro Forma.
Pre-impairment income	(+) Gross income; (-) Operating expenses
ROTE	Return On Tangible Equity. Quotient between: profit attributable to the Group (adjusted by the amount of the Additional Tier 1 coupon, registered in shareholder equity) over 12-month average shareholder equity plus valuation adjustments deducting intangible assets using management criteria (calculated as the value of intangible assets in the public balance sheet, plus the intangible assets and goodwill associated with investees, net of provisions, recognised in Investments in joint ventures and associates in the public balance sheet, plus the intangible assets and
RWAs	Risk Weighted Assets.
SCA	SegurCaixa Adeslas.
SMEs	Small and medium enterprises.
SP	Senior preferred debt.
SNP	Senior non preferred debt.
SREP	Supervisory Review and Evaluation Process.
Subordinated MREL	Minimum Requirement for own funds and Eligible Liabilities to absorb losses, includes instruments eligible for total capital and senior debt non-preferred.
Tier 1	Tier 1 capital is the primary funding source of the bank. This bank's core capital includes disclosed reserves -that appears on the bank's financial statements- and equity capital.



Glossary (V/V)

Term	Definition
Tier 2	Tier 2 capital refers to one of the components of a bank's required reserves. It is designated as the second or supplementary layer of a bank's capital and is composed of items such as revaluation reserves, hybrid instruments, and subordinated term debt.
TLTRO	Targeted long-term refinancing operation conducted by the European Central Bank.
Trading income	Gains/(losses) on financial assets and liabilities. Includes the following line items: • Gains/(losses) on de-recognition of financial assets and liabilities not measured at fair value through profit or loss, net; • Gains/(losses) on financial assets not designated for trading that must be designated at fair value through profit or loss, net; • Gains/(losses) on financial assets and liabilities held for trading, net; • Gains/(losses) from hedge accounting, net; • Exchange differences, net.
Transitional IFRS9	Transitional IFRS9 permits partially mitigating in CABK capital adequacy calculations the pro-cyclicality associated with the provisions model under IFRS9 throughout the established transitional period.
TTM	Trailing 12 months.



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