## Socially responsible banking

3Q 2020





### Disclaimer

The purpose of this presentation is purely informative and should not be considered as a service or offer of any financial product, service or advice, nor should it be interpreted as, an offer to sell or exchange or acquire, or an invitation for offers to buy securities issued by CaixaBank, S.A. ("CaixaBank") or any of the companies mentioned herein. The information contained herein is subject to, and must be read in conjunction with, all other publicly available information. Any person at any time acquiring securities must do so only on the basis of such person's own judgment as to the merits or the suitability of the securities for its purpose and only on such information as is contained in such public information set out in the relevant documentation filed by the issuer in the context of such specific issue having taken all such professional or other advice as it considers necessary or appropriate in the circumstances and not in reliance on the information contained in this presentation.

CaixaBank cautions that this presentation might contain forward-looking statements concerning the development of our business and economic performance. Particularly, the financial information from CaixaBank Group for the year 2020 related to results from investments has been prepared mainly based on estimates. While these statements are based on our current projections, judgments and future expectations concerning the development of our business, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from our expectations. Such factors include, but are not limited to the market general situation, macroeconomic factors, regulatory, political or government guidelines and trends, movements in domestic and international securities markets, currency exchange rates and interest rates, changes in the financial position, creditworthiness or solvency of our customers, debtors or counterparts. These risk factors, together with any other ones mentioned in past or future reports, could adversely affect our business and the levels of performance and results described. Other unknown or unforeseeable factors, and those whose evolution and potential impact remain uncertain, could also make the results or outcome differ significantly from those described in our projections and estimates

Likewise, this document contains information related to the joint merger plan for the merger of Bankia, S.A. (absorbed company) into CaixaBank (absorbing company) announced on 18 September 2020. The completion of the merger is not guaranteed as it still requires the approval of the shareholders' meetings of both entities and the authorisation of the relevant regulatory authorities. CaixaBank can give no assurances that the potential benefits identified when formulating the joint merger plan and made public will materialise or that the Group will not be exposed to operational difficulties, additional expenditures and risks associated with the integration.

Statements as to historical performance, historical share price or financial accretion are not intended to mean that future performance, future share price or future earnings for any period will necessarily match or exceed those of any prior year. Nothing in this presentation should be construed as a profit forecast. In addition, it should be noted that although this presentation has been prepared based on accounting registers kept by CaixaBank and by the rest of the Group companies it may contain certain adjustments and reclassifications in order to harmonize the accounting principles and criteria followed by such companies with those followed by

CaixaBank. Accordingly, and particularly in the case of Banco Português de Investimento ("BPI"), the relevant data included in this presentation may differ from those included in the relevant financial information as published by BPI.

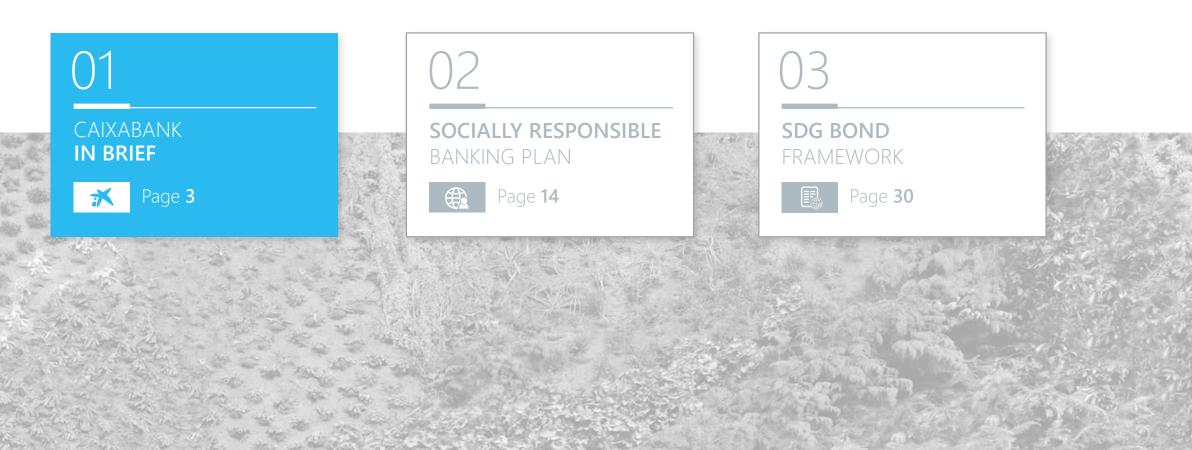
In particular, regarding the data provided by third parties, neither CaixaBank, nor any of its administrators, directors or employees, either explicitly or implicitly, guarantees that these contents are exact, accurate, comprehensive or complete, nor are they obliged to keep them updated, nor to correct them in the case that any deficiency, error or omission were to be detected. Moreover, in reproducing these contents in by any means, CaixaBank may introduce any changes it deems suitable, may omit partially or completely any of the elements of this presentation, and in case of any deviation between such a version and this one, CaixaBank assumes no liability for any discrepancy.

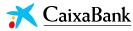
In relation to Alternative Performance Measures ("APMs") as defined in the guidelines on Alternative Performance Measures issued by the European Securities and Markets Authority on 30 June 2015 (ESMA/2015/1057), this presentation uses certain APMs, which have not been audited, for a better understanding of the company's financial performance. These measures are considered additional disclosures and in no case replace the financial information prepared under the International Financial Reporting Standards ("IFRS"). Moreover, the way the Group defines and calculates these measures may differ to the way similar measures are calculated by other companies. Accordingly, they may not be comparable. Please refer to the Glossary section of the Business Activity and Results Report January – September 2020 of CaixaBank for a list of the APMs used along with the relevant reconciliation between certain indicators.

This presentation has not been submitted to the Comisión Nacional del Mercado de Valores ("CNMV"– the Spanish Stock Markets regulatory authority) or to any other securities regulatory authority of any country or jurisdiction for review or for approval. Its content is regulated by Spanish law applicable at the date hereto but might not be in compliance with the applicable laws and regulations in other countries or jurisdictions. Accordingly, it is not addressed and should not be made available to any person or any legal entity located in a jurisdiction where it may be unlawful to do so or where it would be considered as intending or conducting a public offering of securities in any country or jurisdiction where action for that purpose, such as the registration of such public offering, is required.

Notwithstanding any legal requirements, or any limitations imposed by CaixaBank which may be applicable, permission is hereby expressly refused for any type of use or exploitation of the content of this presentation, and for any use of the signs, trademarks and logotypes contained herein. This prohibition extends to any kind of reproduction, distribution, transmission to third parties, public communication or conversion by any other mean, for commercial purposes, without the previous express consent of CaixaBank and/or other respective proprietary title holders. Any failure to observe this restriction may constitute a legal offence which may be sanctioned by the prevailing laws in such cases.







## **CaixaBank Group** at a glance<sup>(1)</sup>

Leading bancassurance franchise in Iberia

Customers (M)	15.4
Preferred bank-Spain <sup>(2)</sup> (%)	24.4%
Digital clients-Spain <sup>(3)</sup> (%)	66.1%
Branches <sup>(4)</sup>	4,315
Balance sheet <sup>(5)</sup> (€ Bn)	449.3



Rote (TTM)	5.0%
9M20 Net profit (€ M)	726
Recurrent costs 9M20	-3.1% уоу
Core C/I (TTM)	56.3%
CoR (TTM)	0.67%

Solid balance sheet metrics					
NPL coverage ratio	65%				
LCR eop	280%				
CET1 PF <sup>(7)</sup> /Total cap. PF <sup>(8)</sup> (%)	12.7%/17.0%				
MREL PF/Sub-MREL PF <sup>(8)</sup> (%)	24.4%/20.9%				
Long Term Ratings <sup>(9)</sup> Baa1	/BBB+/BBB+/A				

A responsible bank with solid heritage and values

- Included in leading sustainability indices<sup>(10)</sup>
- **Highly-rated brand:** based on trust and excellence in quality of service
- **MicroBank:** Spanish and European reference in micro-credit
- Over 115-year history, with deeply rooted values: quality, trust and social commitment



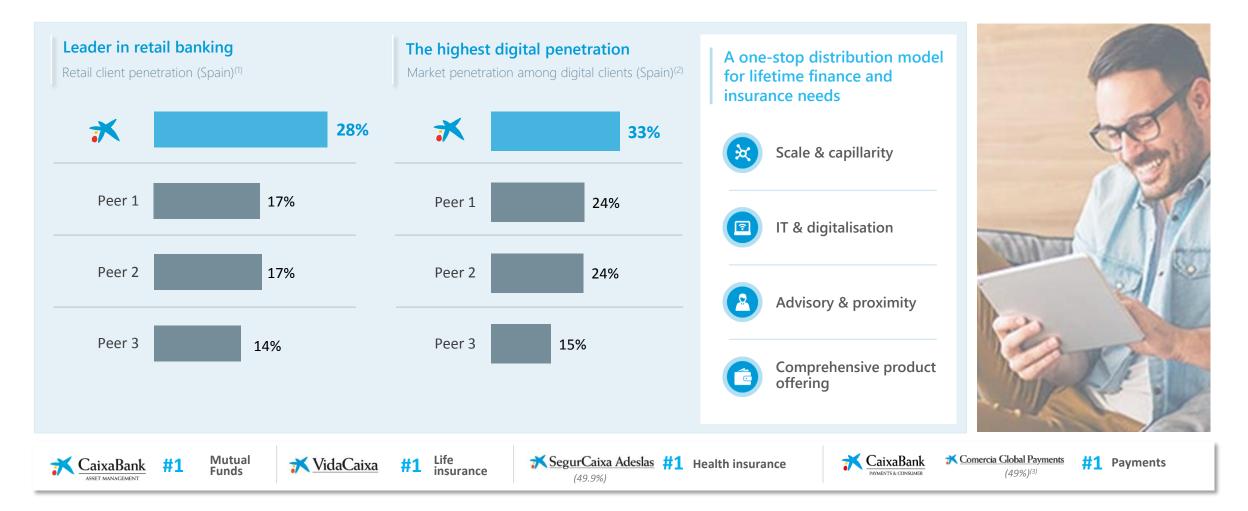


(1) Figures as of 30 September 2020 and referring to CaixaBank Group, unless otherwise noted. (2) Market penetration as primary bank among retail clients in Spain aged 18 or above. Source: FRS Inmark 2019. (3) Individual clients aged 20-74 years old with at least one transaction through digital channels in the last 12 months. (4) # of branches in Spain and Portugal, of which 3,672 are retail branches in Spain. (5) #1 bank by total assets in Spain (based on public information as of September 2020). (6) Core revenues (NII, net fees, insurance revenues) minus recurrent operating expenses. (7) Pro-forma Comercia disposal closed in October and including transitional IFRS9 adjustments (12.2% ex transitional IFRS9). (8) Pro-forma Comercia disposal and AT1 issuance, both in October. Including transitional IFRS9 adjustments. (9) Moody's, Standard&Poor's, Fitch, DBRS. (10) Including among others: MSCI Global Sustainability, DJSI, FTSE4Good, Ethibel Sustainability Index (ESI), STOXX® Global ESG Leaders, CDP A- List.

💉 🛛 IN BRIEF



## The "bank of choice" for Spanish retail customers



(1) Retail clients in Spain aged 18 or above. Peer group includes: Banco Santander (including Popular), BBVA, Bankia. Source: FRS Inmark 2019.

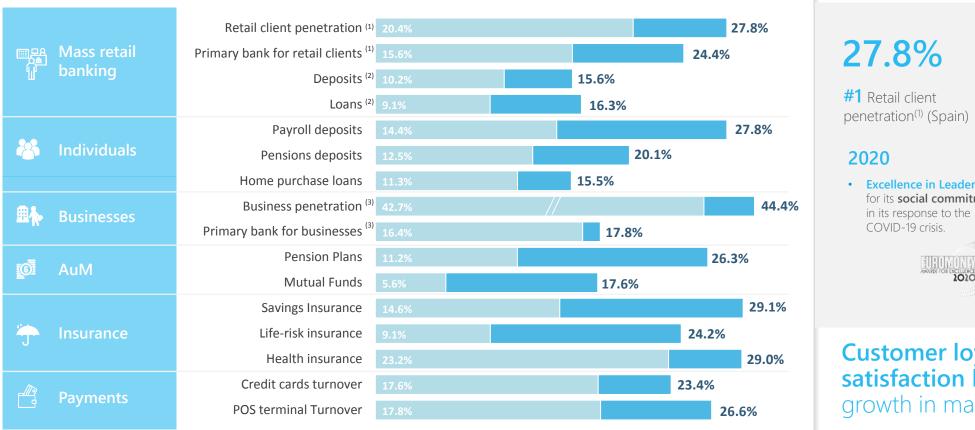
(2) 12 month average, latest available data as of September 2020. CaixaBank ex BPI; peer group includes: Banco Sabadell, Banco Santander, BBVA. Source: Comscore.

(3) On July 30th 2020, CABK reached an agreement with Global Payments Inc. to sell a 29% stake from its current 49% participation in the share capital of Comercia Global Payments, Entidad de Pago, S.L. The transaction is expected to close during 2H20.



## Our leading market position generates valuable network effects

#### Leading franchise in Spanish retail banking with strong market shares across the board



24.4%

**#1** Primary bank for retail clients<sup>(1)</sup> (Spain)

2020

- Excellence in Leadership for its social commitment
- Best Bank in Spain, for the 6<sup>th</sup> consecutive year Best Bank in Western
  - **Europe**, for the 2<sup>nd</sup> consecutive year



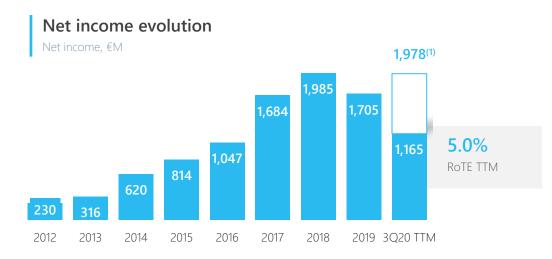
#### **Customer loyalty and** satisfaction lead to sustained growth in market shares

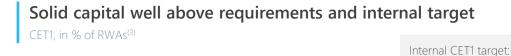
(1) Spanish customers older than 18 years of age. Source: FRS Inmark 2019. (2) Deposit included demand and time deposits and loan data to the other resident sectors as per Bank of Spain data. (3) Businesses: firms with turnover €1M-€100M. Latest data for 2019; initial data for 2008 (bi-annual survey). Source: FRS Inmark survey.

🔲 Growth since 2007 🛛 🔲 Market share 2007

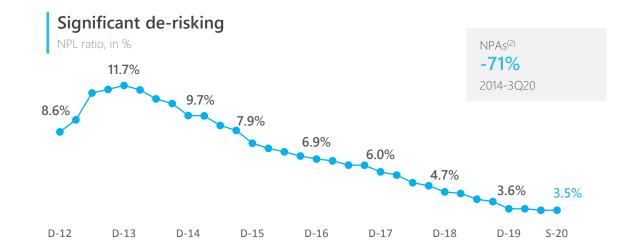


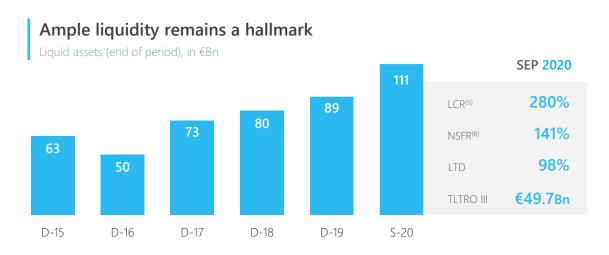
## Financial strength: solid P&L and balance sheet metrics











(1) PF ex COVID reserve (€813M as of September 2020). (2) NPLs (including contingent liabilities) + OREO, all gross value. CABK ex BPI, September 2020 vs. 2014 PF Barclays Spain. (3) September 2020 ratio PF Comercia disposal closed in October (+20 bps accruing 43% dividend pay-out) (12.2% ex transitional IFRS9). YE19 ratio as reported before dividend adjustment announced in March. Including IFRS 9 transitional adjustments in 2019 and 2020; fully loaded until 2018. (4) Based on current 2020 SREP requirement (including the application of Article104a of CRDV). (5) End of period. (6) End of period. Best estimate according to the new CRR criteria (Regulation (EU) 2019/876 of 20 May 2019).

🔀 🛛 IN BRIEF



## **Financial strength to keep supporting our clients and the economic recovery** Committed to people and sustainable development

#### Supporting those most vulnerable and impacted by the crisis

383,768	Loan-moratoria approved (#)				
162,175	ICO-loans granted (#)				
~4,800	Rental waivers (#)				
80,280	Micro-Credit to families and entrepreducing the year <sup>(1)</sup> by MicroBank (#)				
Supporting productive sectors: signing agreement with associations in sectors such as tourism, agriculture, wine, sports,					



Excellence in Leadership in Western Europe 2020

For our social commitment and response to the COVID-19 crisis



## Maximum UN rating in sustainable investment renewed



<mark>∢ <u>VidaCaixa</u></mark>



BPI Gestão de Activos obtains same rating for the first time

Figures as of 30 September 2020. CaixaBank Group ex BPI. (1) Including 3,477 Ioans in sectors with social impact (Social Enterprise, Education, Health, innovation).



## Delivering responsible banking from inception



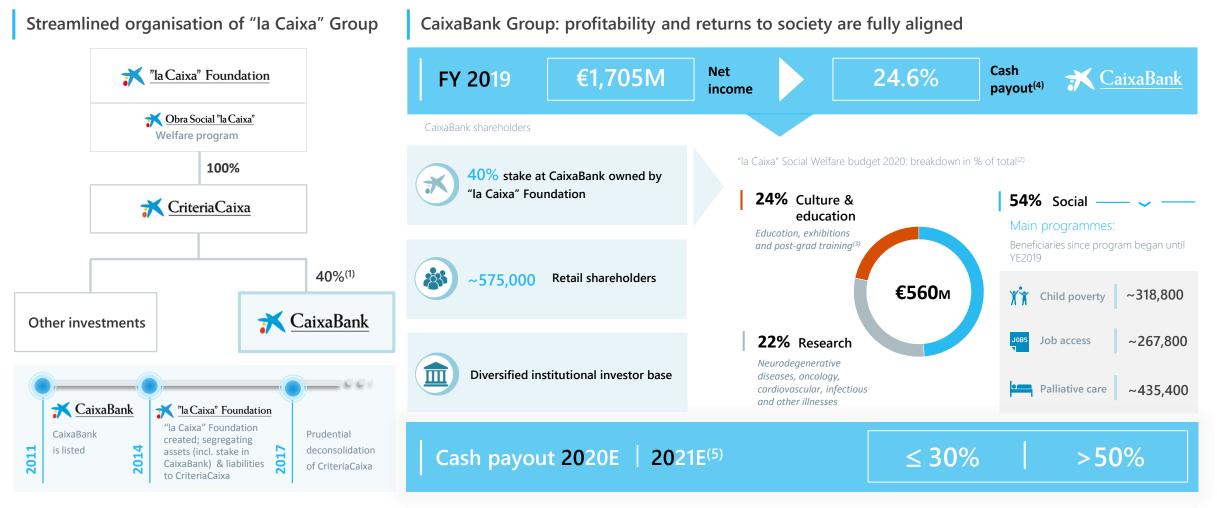


"I am the most ambitions man in the world: having no needs of my own, I made mine those of others"

Francesc Moragas Founded "la Caixa" in 1904



## We are a uniquely differentiated bank: profitability and returns to society are fully aligned



(1) Since February 2017. (2) Source: "Ia Caixa" Foundation Annual Report 2019. (3) ~5,000 scholarships awarded since the program inception (until year-end 2019). (4) Refer to CNMV Inside Information register #119. (5) With regard to the current dividend policy of a cash pay-out of greater than 50% of consolidated earnings, the BoD approved (26 March 2020) to change it, exclusively for the 2020 fiscal year, to a cash pay-out not higher than 30% of reported consolidated earnings. The 10 BoD also declared its intent to allocate, at least, an amount higher than 50% of consolidated reported earnings as cash remuneration in future fiscal years, once the circumstances which have led to this decision are over.

# Our activity cannot be conceived without a strong social and sustainability commitment



Excellence in Leadership in Western Europe 2020 Euromoney

	1   Inclusive banking								
	bankingWeA bank formodel	e strive to pro ost widesprea verage in Spa	d	Accessibility Best-in-class omni- channel platform with maximum accessibility		Microcredit and social accounts Microcredit $\rightarrow$ #1 in Spain	L/t savings financial pl #1 in Spain		Specialised rural network
	2 Sustainability and social awareness in our financial activity								
	Green loans; green bonds; eco- finance: climate action lines:		aging ESG and climate- red risksPublic statement on climate changegrating ESG risks risk managementFostering low-carbon transition		"Code of G Practices" For families mortgage d primary hor	with ebt on	~ <b>27,000</b> Deeds in lieu of foreclosure <sup>(1)</sup>		
	3 Volunteering and social action								
× .	<b>€44.7M allocated t</b> <b>branches</b> From "la Caixa" socia to finance local socia	al budget;	<b>project</b> Carried	han 11,500 social is in 2019 <sup>(2)</sup> out jointly with local nd associations	>`	ocial housing 18,500 units in stock f social housing	Fostering Externally and interna	-	

(2) CaixaBank ex BPI.

IN BRIEF

7



## Creating long-term value for our stakeholders



## Setting the benchmark in responsible banking is and has always been a key priority in the Group strategy



IN BRIEF

#### Strategic Priorities 2015-2018



- . Best-in-class in quality of service and reputation
- 2. Sustainable profitability above cost of capital
- B. Optimisation of capital allocation
- 1. Enhance our leadership in banking digitalisation
- 5. Retain and attract the best talent

#### Examples of recent milestones









- . Offer the best customer experience
- 2. Accelerate digital transformation to boost efficiency and flexibility
- 3. Foster a people-centric, agile and collaborative culture
- 4. Attractive shareholder returns and solid financials
- 5. A benchmark in responsible banking and social commitment



#### CAIXABANK In Brief

Page 3

## 02

**SOCIALLY RESPONSIBLE** BANKING PLAN

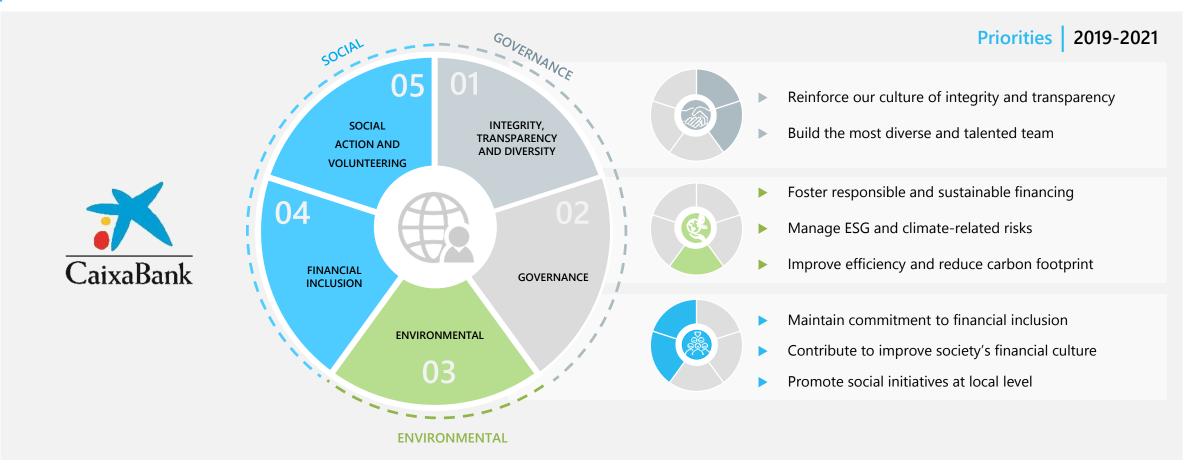
Page **14** 

03 SDG BOND FRAMEWORK Page 30 **A** 



## We are a socially responsible bank and we intend to reinforce it

Responsible Banking Plan<sup>(1)</sup>



(1) Approved by the BoD in December 2017; aligned with 2019-21 strategic plan with updated KPIs.



## Strong corporate culture and governance further reinforced

#### **ESG** – Governance





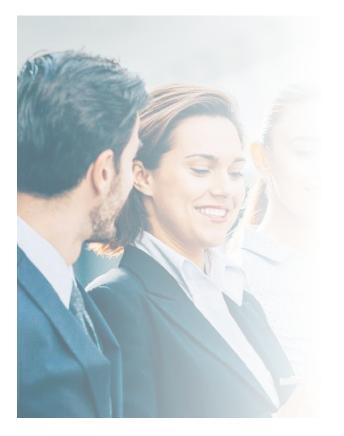
**A** 





## Strengthening our culture of integrity, transparency and diversity

#### 01. Integrity, transparency and diversity



Responsible comr	Responsible commercial <u>practices</u> – focus on responsible advisory						
	99.2%	~ 18,000	Principles for Responsible Investment	🛪 <u>CaixaBank</u>			
	Of CaixaBank Employees with variable remuneration linked to quality of service	Employees (sales force) certified in financial advisory <sup>(1)</sup>	Both AM and Insurance subsidiaries are signatories of UN PRI	Endorsement of UNEP FI Principles of Responsible Banking <sup>(2)</sup>			
Process simplificat	ion and information <u>security</u>						
	~ 100% Digital processes <sup>(3)</sup> with 99% digital signatures	€931M Invested in IT and development in 2019	Advanced information security model with certified standards	APWG.EU			
Fostering <u>diversity</u>	while taking action to raise aw	vareness					
Å_Ť	41.3%		Biomberg Genet Gynth	empowerwomen			
-	Of management positions are carried out by women <sup>(5)</sup> $\rightarrow$ ambition 2021e: ~43%	Programme fostering diversity (gender, function, generation) internally and externally	Included in BBG gender equality index 2019 & 2020	TARGET GENDER EQUALITY			

(1) CaixaBank ex BPI. (2) Moreover, since mid-2019, CaixaBank has been participating in the second UNEP FI pilot project to implement TCFD recommendations in the banking sector. (3) % of documentation related to product acquisition that is digitalised. CABK ex BPI. (4) InfoProtect comprises all initiatives aimed at preparing employees against information security risks. Co-founder of APWG EU, one of the main international alliances in matters of cybersecurity (it represents in Europe the global campaign by topThinkConnect.org). (5) CaixaBank S.A. Considering deputy-director positions in branches type A and B and above.

As of December 2019.

ŧ

02 GOVERNANCE

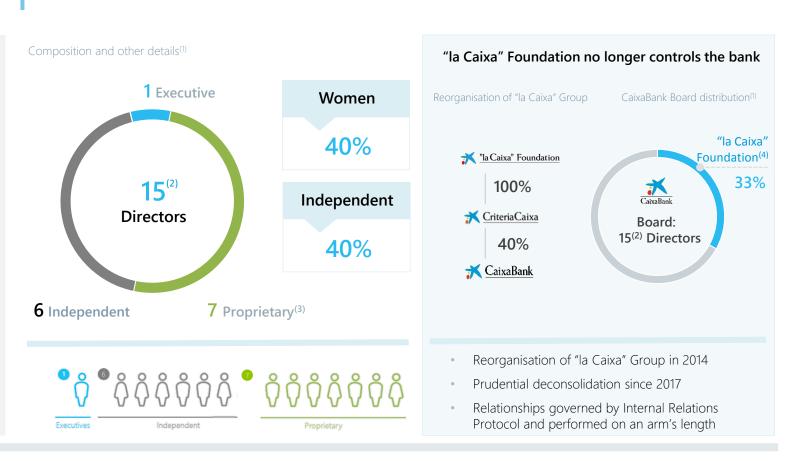


## Best-in-class governance is a corporate priority

**Board of Directors** 

Best-in-class governance practices

- One share, one vote
- Non-executive chairman separate from CEO
- Reduced number of Directors to 15 (vs. 18 in 2018), with currently 1 vacancy
- Lead Independent Director appointed since 2017
- Increased proportion of female Directors: to 40% (vs. 28% in 2018) → % of female Directors on the Board in the upper range of the Ibex 35
- Protection of minority shareholders and incentives to foster their involvement
- Significant resources dedicated to best-in-class Investor Relations programme



(4) Includes 5 directors representing "la Caixa" Foundation.

<sup>(1)</sup> Data as of December 2020.

<sup>(2)</sup> Currently, includes 1 vacancy

<sup>(3)</sup> Includes 5 proprietary directors representing "la Caixa" Foundation, 1 director representing Fundación CajaCanarias and 1 director representing Mutua Madrileña.

GOVERNANCE

Statement

on climate

Statement on

climate change

New 2019

change

X CaixaBank



Environmental

K CaixaBan

K Cais

**Risk Policy** 

Code of Business

Conduct and

Ethics

## CSR commitment supported by a strong governance structure with BoD supervision



Reputational Risk Support Service<sup>(2)</sup>

Transaction Appraisal Unit<sup>(3)</sup>

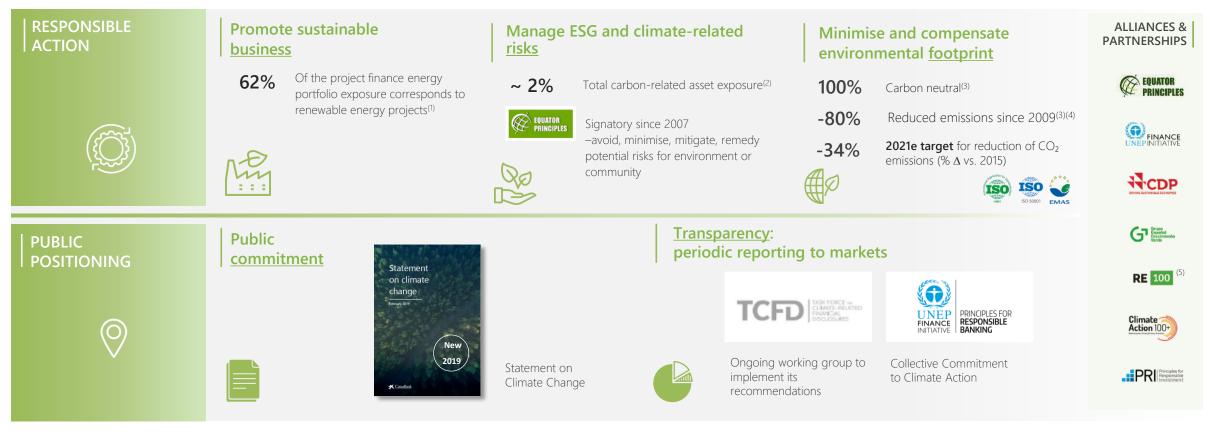
#### **Responsible banking policies**

- CaixaBank Code of Business Conduct and Ethics
- **CSR policy:** strategy & basic operating CSR principles (updated in 2020, first approved in 2015)
- Socially Responsible Banking Plan (2017)
- Statement on Climate Change (2019)
- Environmental Risk Management Policy (2019)<sup>(4)</sup>
- Other responsible policies and principles:
- Anti-corruption; Defence; Human Rights; Tax Risk Mgmt./Control; and Occupational Health& Safety policies
- Environmental and Energy Mgmt. principles; Supplier Code of Conduct; Personal Data Protection/Security protocol
- **Responsible marketing committees:** Transparency; product
- Remuneration policy:
  - Director remuneration policy: aiming at encouraging conduct that will ensure long-term value generation
  - L/t remuneration scheme for exec. directors, C-suite members and other senior managers linked to CaixaBank's Global Reputation index (incl. ESG & customer experience/quality metrics)
  - Employee remuneration linked to training in internal conduct, compliance and quality of service

(1) Corporate Responsibility and Reputation Committee: chaired by the Chief Communication and Sustainability Officer (Executive Director of Communication, Institutional Relations, Brand and CSR); including senior mgmt. members from different areas; cross-departmental management of ESG matters; with the Management Committee, determines policy and main action lines of CSR and reputational mgmt.; it also sets CSR mgmt. and monitoring measures and reviews and approves CSR programmes. Environmental Risk Committee: chaired by the CRO; including senior mgmt. members from different areas; cross-departmental mgmt. of Environmental Strategy; identifying, managing and controlling associated risks. (2) With members of the CSR team and supported by the Compliance department, answering queries from business unit teams concerning possible violation of responsible policies, CSR/Human Rights and Defence Policies. (3) Crossdepartmental, in direct dependence from the Environmental Risk Committee, supporting the Environmental Risk Dept. in the daily decision-making processes. (4) Covering mining, power, infrastructure and agribusiness. https://www.caixabank.com/deployedfiles/caixabank/Estaticos/PDFs/responsabilidad\_corporativa/Environmental\_Risk\_Management\_Policy\_v2\_eng.pdf.



### **Our environmental strategy** Responsible action and public positioning



- (1) The energy portfolio accounts for 51% of CaixaBank (ex BPI) Project finance portfolio. Data as of December 2019.
- (2) Including credit, fixed income and equity exposure; definition based on TCFD recommendation. Data for CaixaBank Group as of December 2019.
- (3) Carbon footprint verified according to ISO 14064. First listed bank in Spain to offset its carbon footprint. Data for CaixaBank S.A. as of December 2019.
- (4) 21,871 tonnes corresponding to total 2019 calculated emissions were offset in 2020 through the purchase of credits in a Verified Carbon Standard (VCS) approved project in Brazil and reforestation in Spain.
- (5) First Spanish organization to adhere to RE100, a global initiative including firms committed to 100% renewable energy. Data for CaixaBank S.A. as of December 2019.

SUSTAINABLE GOALS

CaixaBank

**03** ENVIRONMENTAL

### Environmental Risk Management strategy Roadmap 2019-2021 (I/II)

The Roadmap focuses on the following lines of action:

#### Environmental Risk Management Policy<sup>(1)</sup>:

Implement the Environmental Risk Management Policy and review risk granting procedures taking into account regulatory and market developments

#### 02.

01.

**Risk metrics:** 

Develop indicators to measure CaixaBank Group's compliance with its defined risk-appetite, and ensure it meets current legislation on environmental risk management and climate change and the expectations of stakeholders

03.

#### Governance model:

Implement a coherent, efficient and flexible governance model for managing environmental and climate-change related risks

• The lending portfolio is managed with the intention of aligning its indirect impact on climate change with the Bank's risk appetite and its commitment to sustainability aims.

CaixaBank's main subsidiaries (BPI, Vidacaixa and Caixabank Asset Management) approved their own policies,

Implementation of a questionnaire to assess and classify corporate clients and transactions from an

• The Board of Directors approved the Environmental Risk Management Policy in February 2019.

aligned with that of CaixaBank while taking into account the specific nature of their business.

Definition of the model to integrate environmental-risk analysis into clients' onboarding process.

environmental risk analysis perspective. The roll-out to the SME segment has already been planned.

- The main indicator is based on the definition suggested by the Task Force on Climate-related Financial Disclosures (TCFD) and includes exposures to activities related to energy and utility industries, excluding renewables (carbon related assets, as defined in "Implementing the Recommendations of the TCFD").
- Ongoing development of additional management metrics to monitor ESG/climate risks and their fit within the established risk appetite and stakeholder expectations
- The highest management body for managing environmental risk is the Environmental Risk Management Committee, which was established and approved by the Board of Directors in February 2019. The Committee reports to the Management Committee and is chaired by the Chief Risk Officer (CRO). It is responsible for analysing and, where appropriate, approving proposals made by the Bank's functional areas with regards to its strategic position on Environmental Risk Management.
- A Corporate Directorate for Environmental Risk Management was created in 2018, reporting to the CRO. It is responsible for managing environmental and climate-related risk and it coordinates the implementation of the Roadmap and oversees the analysis of environmental risk within the risk approval processes.

#### Key milestones so far – November 2020

**03** ENVIRONMENTAL

Environmental Risk Management strategy Roadmap 2019-2021 (II/II)

The Roadmap focuses on the following lines of action:

#### 04.

#### Taxonomy:

Structure and categorise customers and products and services in accordance with environmental and climate-change criteria in line with current regulatory requirements.

- In 2019, CaixaBank joined the UNEP FI working group to establish a Taxonomy guide for banking products (High Level Recommendations for Banks on the application of the EU Taxonomy).
- In line with the EU Taxonomy, operational and documentary criteria are being defined and rolled out for the classification of transactions concerning the main sectors.
- CaixaBank's credit processes and IT systems have been adapted to collect information on energy-efficiency certificates for mortgages and developer loans by YE 2020.

#### 05.

06.

#### External Reporting:

Establish an external reporting model to ensure that information on environment and climate change is publicly disclosed in accordance with the regulations applicable at all times

#### Business opportunities:

Ensure that CaixaBank seizes current and future business opportunities related to sustainable financing and investment within the framework established by the Environmental Strategy, including issuance of Social and/or Green bonds

- In February 2019, CaixaBank published its Declaration on Climate Change, approved by the Board of Directors, in which it undertakes to take the necessary measures to comply with the Paris Agreement.
- In April 2019, CaixaBank joined the second phase of the UNEP FI pilot to promote the implementation of the TCFD recommendations of the Financial Stability Board (TCFD Banking Pilot Phase II), with a focus on the analysis of physical and transition risk scenarios. CaixaBank is currently focusing on the analysis and quantification of Transition Risks in the Oil & Gas and Power Utility sectors.
- Dedicated and specialised teams have been incorporated within the Business Areas, including a Sustainable Finance team within CIB.
- Ongoing monitoring and reporting of environmentally-sustainable loan production.
- In December 2019, CaixaBank signed the United Nations Collective Commitment to Climate Action. Under this commitment, announced within the framework of the Principles for Responsible Banking, banks undertake to align their portfolios to reflect and finance the low-carbon and climate-resilient economy that is required to limit global warming to below 2 degrees Celsius.





## Our activity cannot be conceived without a strong social commitment

ESG – Social



04 FINANCIAL INCLUSION



## **Delivering in financial inclusion:** some examples

#### Financial inclusion: a bank for everyone

	Social and micro- <u>financing</u>				
		<b>99,328</b> Micro-credits granted in 2019 for a total of €725M	<b>20,174</b> Jobs created with micro- credit support	<b>€91.2M</b> Ethical fund by MicroBank <b>∭ MicroBank</b>	<ul> <li>MicroBank</li> <li>#1 in micro-finances in Europe<sup>(1)</sup></li> </ul>
	Accessibility, p	proximity and omni-channe	l banking		
Retirar 80 C Sin comprobante		94%/100% Presence in towns/cities with >5,000/>10,000 inhabitants <sup>(2)</sup>	87% Of branches are accessible (physical disability) <sup>(3)</sup>	<b>99%</b> Of ATMs 100% accessible <sup>(3)</sup> , with design considering all impairments/disabilities	Selectone       With Market And Andrew A
Otra Otras cantidad operaciones	Financial <u>cultu</u>	Financial <u>culture</u>			
Seleccione [7] Retirar dinero [4] Extracto [9] Ingresar billetes con sobre [6] Ingresar cheques con sobre [8] Otras opciones		Financial Culture New plan to foster financial culture in society	Aula 30 economics and finance courses/webinars for shareholders → 2,588 participants	CABK Research: creating and through economic & CSR research CABK Chair for CSR at IESE promote and develop responsib	spreading knowledge ch and analysis <sup>(3)</sup> <b>Business School</b> to

(1) Source: "Microfinance in Europe: A survey Report 2016-2017". European Microfinance Network (EMN), December 2018. (2) In Spain. Moreover, CaixaBank is the only bank in 229 towns and villages in Spain (2019). In Portugal, BPI is present in 85% of towns and villages with >10,000 inhabitants. (3) 654 reports published by CaixaBank Research and 84 talks given by CaixaBank research economists.

FINANCIAL INCLUSION

79,789

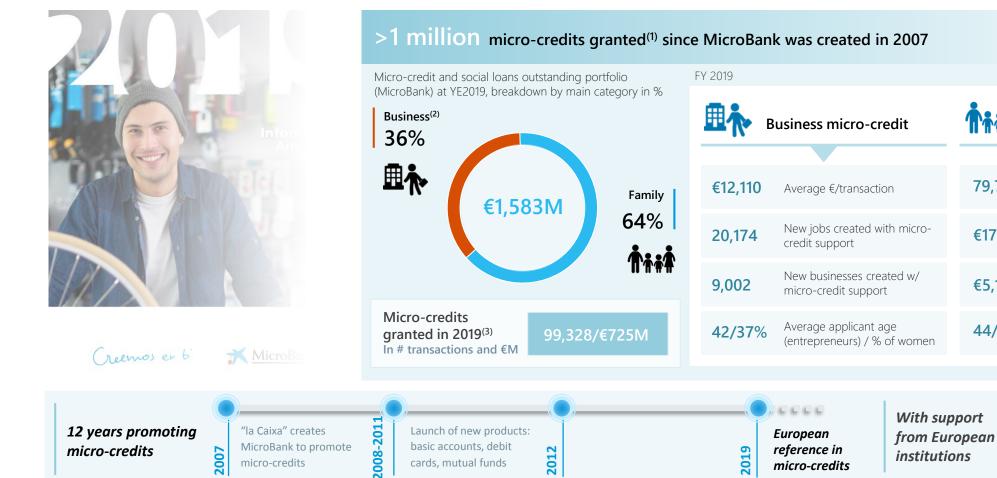
€17,200

€5,172

44/52%



## MicroBank: leading micro-credit institution in Spain and a reference in Europe



#### EUROPEAN INVESTMENT FUND CEB European Investment The EU bank Bank

Family micro-credit

Maximum annual joint

income of applicants<sup>(4)</sup>

Average €/transaction

Average applicant age / % of

women (over total applicants)

Transactions

(1) As of 30 September 2020. (2) Including entrepreneurs, micro-businesses, social businesses and loans with social impact) (3) Including loans with social impact. If excluded, total number of micro-credit granted in 2019 stands at 96,601 for a total amount of €616M. (4) Maximum amount for the joint income of all applicants is €17,200/year. In order to determine income levels, the poverty threshold of the Spanish National Statistics Institute (INE) for a family with two children along with the Public Multi-Purpose Income Indicator (IPREM) has been considered.

As of December 2019 unless otherwise noted.





## **Delivering in social action and volunteering**: some examples

Social action and volunteering: by people, with people, for people

	Decentralised <u>social welfare</u>					
<i>Voluntarios</i> de "la Caixa"		<b>€44.7 M</b> Of "Ia Caixa" Social Welfare budget managed through CABK network for local needs	8,867 Beneficiary entities	10,690>>Activities targeting local social entities	~54% Focused on poverty, health and disability	
de "la Caixa"	Active <u>housing</u> poli	су				
		>18,500 Units in stock of social housing <sup>(1)</sup>	<b>2,629</b> Housing units contributed to the Spanish Government Social Housing Fund (FSVE)	>27,000 Deeds in lieu of foreclosure since 2010 <sup>(1)</sup> ; 981 in 2019	<ul> <li>Customer service for mortgage clients (SACH) since 2013</li> <li>Signatory of Good Practice Code (Spain) since 2012</li> </ul>	
	Participation in "la C	Caixa" <u>volunteering</u> programr	ne			
		>16,800	4,389	>1.6M	Voluntarios	
		Participants in 2 CaixaBank Social Weeks in 2019	Local volunteering activities in 2019 Social Weeks	Beneficiaries since beginr Volunteer Programme <sup>(2)</sup>	ning of "la Caixa"	



## Strong sustainability performance Ample recognition by main ESG analysts and rating agencies (I/II)

ESG Indices - Ratings	<del>ズ</del> <u>CaixaBank</u>	Worst - Rating scale -	Best	Addi
Member of Dow Jones Sustainability Indices Powered by the S&P Global CSA	84	Sustainability score  0	<b>7</b> 84 100	<ul> <li>Included uninterruptedly since 2012, in</li> <li>First inclusion/Last update/Next updat</li> <li>10<sup>th</sup> among the 25 top-ranked banks average score in several categories<sup>(1)</sup></li> </ul>
MSCI () MSCI ESG RATINGS	<b>AA</b> (Leader)	ESG rating CCC B BB BB A Laggard Average	AA AAA Leader	<ul> <li>MSCI<sup>(2)</sup> ESG Leader indices. Reference</li> <li>First inclusion/Last update/Next updat</li> <li>In 2020, CaixaBank received an MSCI above average in 5 out of 7 specific e in Human Capital Development and included in MSCI ACWI obtain higher</li> </ul>
<b>FTSE4Good</b>	4.4	ESG rating 0 0 1 2 3	<b>7</b> ∧ -○○ 4 <b>4.4</b> 5	<ul> <li>FTSE4Good Global; FTSE4Good Europ</li> <li>First inclusion/Last update/Next updat</li> <li>Overall rating above sector average ( dimensions: Environmental: 5 vs. 2.8 s vs. 3.3 sector avg.</li> </ul>
SUSTAINALYTICS ESG REPORT	Medium-risk (22.6)		0 ow Negligible 	<ul> <li>STOXX Global ESG; included in ESG ST</li> <li>First inclusion/Last update/Next updat</li> <li>CABK is at medium risk of experiencin amongst a total of 389 in Diversified B large Spanish peers<sup>(3)</sup>. Strong perform Governance performance in particular</li> </ul>
	<b>A-</b> (Leadership)	Climate change rating D- D C- C B- B Disclosure Awareness Management	A-A Leadership	<ul> <li>A List Carbon Disclosure. Reference ar</li> <li>First inclusion/Last update/Next updat</li> <li>Out of 9,600 companies analysed wor and other 776 have been recognised which is in the "Leadership" band. Th the global average, both of "C" and Any Spanish bank has been awarded and</li> </ul>

- in DJSI World and DJSI Europe. Reference analyst: S&P
- late: 2012 / Nov. 2020 / Nov. 2021 (annual)
- nks included in DJSI World; with maximum or well above
- ce analyst: MSCI
- late: 2015 / May 2020 / Dec. 2020 (biannual)
- SCI ESG rating of AA in the "Leader" category, with scores evaluated areas for banks. 1<sup>st</sup> guartile and "Leader" rating and Financing Environmental Impact. Only 1% of banks er overall rating than CaixaBank
- ope; FTSE4Good IBEX. Reference analyst: Evalueserve
- late: 2011 / June 2020 / Dec. 2020 (biannual)
- (4.4 vs. 2.9 sector average); also above average across all sector avg.; Social: 4.3 vs. 2.3 sector avg.; Governance: 4.1
- STOXX index. Reference analyst: Sustainalytics
- late: 2011 / May 2020 / May 2021 (annual)
- ing material financial impacts from ESG factors. Ranked 41st Banks sector. Risk exposure well below sector average and rmance in ESG management in general and in Corporate ar
- analyst: PwC / Bureau Veritas
- late: 2013 / Dec. 2020 / Dec. 2021 (annual)
- orldwide, only 270 have been included in the A List in 2020 d in the "Leadership" category. CABK received a "A-" rating This rating is higher than the Europe regional average and d higher than the Financial services sector average of "B". d an "A" rating.

(1) Including financial Inclusion or social and environmental information. (2) The use of CaixaBank of any MSCI ESG Research LLC or its affiliates data and the use of MSCI logos, trademarks, service marks or index names herein do not constitute a sponsorship, endorsement, recommendation or promotion of CaixaBank by MSCI. MSCI services and data are the property of MSCI or its information providers, and are provided "as-is" and without warranty. MSCI names and logos are trademarks or service marks of MSCI. (3) Peer Group includes Banco Santander and BBVA.



28

## **Strong sustainability performance** Ample recognition by main ESG analysts and rating agencies (II/II)

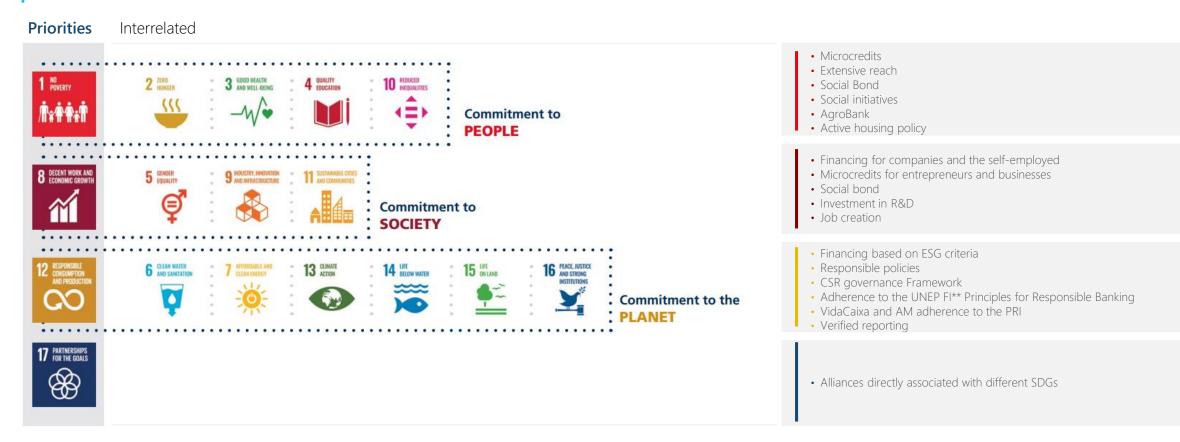
ESG Indices - Ratings	🔀 CaixaBank	Worst <b> Rating scale</b> Best	Additional information
ESG Corporate Rating	C Status: <b>Prime</b> Transparency: <b>very high</b> Decile rank <b>: #1</b>	ESG corporate rating D- D D+ C- C C+ B- B B+ A- A A+ Transparency level Very low Low Medium High Very high	<ul> <li>ISS ESG corporate rating. Reference analyst: ISS.</li> <li>First inclusion/Last update/Next update: 2013 / May 2020 / May 2021</li> <li>In the absolute rating, rated in the ISS ESG Prime segment, in top 10% of industry group ("Financials/Public &amp; Regional Banks", including 277 companies under analysis). In the #1 decile in terms of relative performance ("High") and in transparency, rated "very high".</li> </ul>
ethix-climate-oekom ESG QualityScore	1/3	ESG QualityScore	<ul> <li>ISS ESG QualityScore</li> <li>Last update/Next update: November 2020 / December 2020 (monthly)</li> <li>Top rated in all categories: QualityScore "1" in Environment and Social; QualityScore "3" in Governance. Environment: maximum score in risk and opportunities, carbon-climate natural resources. Social: maximum score in human rights, stakeholders/society, quality of product and brand. Governance: maximum score in compensation and shareholder rights</li> </ul>
EURONEXT Vigeoeiris NDIces	<b>54</b> (Robust)	Sustainability index 0 <30 30-49 50-59 >59 100 Weak Limited Robust Advanced	<ul> <li>ETHIBEL Sustainability Index Europe; Euronext Eurozone 120 and Europe 120. Analyst: VigeoEiris</li> <li>First inclusion/Last update/Next update<sup>(1)</sup>: 2013/ Dec-2019/ Dec. 2020 (annual)</li> <li>"Robust" category and above "Diversified banks" sector average; "Advanced" category in Environmental Strategy and 3 areas of Human Resources<sup>(2)</sup></li> </ul>
imugImage: StandardImage: StandardSTANDARD & POOR'SBloomberg	Other analysts/ESG rat	tings with ongoing assessment on CaixaBank	
Other recognition	Sustainability Award Bronze Class 2020		The Banker and Brand Finance: Top 500 Banking Brands 2020

(1) Dates corresponding to rating review. As per the index composition, last update for Ethibel was May 2020 and for Euronext, July 2019, both updated on an annual basis. (2) "Promotion of labour relations", "Career management and promotion of employability", and "Non-discrimination".



## SDG are integrated into the Strategic Plan and the Socially Responsible Banking Plan 2019-2021

CaixaBank's contribution to SDGs<sup>(1)</sup>



INDEX



## CAIXABANK **IN BRIEF**

术 Page **3** 

## $\mathbf{)}$

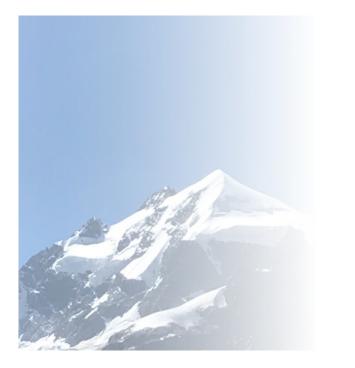
SOCIALLY RESPONSIBLE BANKING PLAN

Page 14

03 **SDG BOND** FRAMEWORK Page **30** 



## **CaixaBank SDG Bond Framework** – Key features and rationale



- CaixaBank supports the UN SDGs while acknowledging the key role played by financial institutions in helping to mobilise capital for the transition to a low-carbon, resource-efficient and inclusive economy
- The SDG Bond Framework developed in 2019 represents a declaration of intent to contribute to the process of transition to a low carbon economy, efficient use of resources, to financial inclusion and to the economy and employment in general

**Public, transparent** and **aligned with the 4 pillars of ICMA** Green and Social Bond Principles (GBP 2018 and SBP 2020) and Sustainability Bond Guidelines (SBG 2018)

#### It allows for the possibility to issue:

- Green bonds (proceeds allocated to green projects only)
- Social bonds (proceeds allocated to social projects only)
- Sustainability bonds

- Aiming at:
- 1. Reinforcing corporate commitment to responsible banking
- 2. Fostering **responsible business** and increasing **customer satisfaction** while raising **ESG awareness**
- 3. Offering a new **investment alternative** to ESG investors





## **SDG Bond Framework aligns with the four key pillars** of ICMA 2018 GBP, 2020 SBP and 2018 SGB<sup>(1)</sup>

DEFINE	SELECT	MONITOR	REPORT	VERIFY
Use of proceeds	Project evaluation and selection	Management of proceeds	Reporting	External review
<ul> <li>Net proceeds will be used to finance or refinance, in whole or in part, new or existing Eligible Projects, loans, investments and expenditures that meet the categories of eligibility<sup>(2)(3)</sup> as established in 2018 GBP/ 2020 SBP/ 2018 SBG</li> <li>Existing assets → assets initiated up to 3 years prior to the year of execution of any Bond issued under this SDG Framework</li> <li>Some activities are excluded from consideration<sup>(4)</sup></li> </ul>	<ul> <li>A 3-stage process determines eligibility and selects projects:         <ol> <li>Business Units nominate;</li> <li>SDGs Bond Working Group reviews and shortlists;</li> <li>Environmental Risk Committee and Corporate Responsibility and Reputation Committee ratify inclusion or exclusion<sup>(5)</sup></li> </ol> </li> <li>Additionally: the Compliance Dept. supervises and monitors eligibility condition fulfilment</li> </ul>	<ul> <li>CABK's Treasury team is in charge of:         <ol> <li>Managing and tracking the proceeds from the Bonds</li> <li>Keeping a register including:                 <ul> <li>Principal amount, maturity and coupon</li> <li>List of Eligible Projects and Eligibility Criteria</li> <li>Net proceeds allocated to the projects</li> </ul> </li> </ol></li></ul>	<ul> <li>Allocation reporting:</li> <li>Information on allocation of net proceeds to be provided on an annual basis, at least, until full allocation or material change<sup>(6)</sup></li> <li>Impact reporting:</li> <li>Performance indicators of Eligible Projects financed will be provided at least until all net proceeds have been allocated<sup>(6)</sup></li> </ul>	<ul> <li>Second party opinion obtained from Sustainalytics<sup>(6)</sup></li> <li>Allocation of net proceeds will be subject to Audit Review by an external auditor or independent qualified provider<sup>(6)</sup></li> <li>A qualified sustainability expert is also to be engaged to assess the impact of the Projects to which proceeds have been allocated<sup>(6)</sup></li> </ul>

(1) ICMA Green Bond Principles 2018 (2018 GBP) and Social Bond Principles 2020 (2020 SBP) and Sustainability Bond Guidelines 2018 (2018 SBG). (2) Where a business or project derives  $\geq$ 90% of revenues from activities that align with Eligibility Criteria, its financing can be considered eligible for CABK Green, Social, or Sustainability Bond(s). In these instances, the Use of Proceeds can be used by the business for general purposes (as long as it does not fund activities in the Exclusion list). (3) Expenditures could be considered if compliant with the final EU GBS (Green Bond Standard) definition of Green expenditures. (4) Additional exclusions on top of the exclusions specified in the ESG Management Policies. (5) At least on an annual basis, the alignment of Eligible Projects with the Eligibility Criteria will be re-assessed. (6) It will be published on CaixaBank's website.



## **Use of proceeds –** Green eligible categories

	SDG Target	ICMA GBP category	EU-GBS objective and taxonomy mapping	Eligibility criteria	Including:
6 CLEAN WATER AND SANITATION	6.3 6.4	Sustainable water and wastewater management	<ul> <li>Sustainable use/protection of water/marine resources and climate change mitigation</li> <li>NACE: water supply sewerage, waste management and remediation</li> </ul>	<ul> <li>Activities that increase water-use efficiency and quality through water recycling, treatment and reuse (including treatment of wastewater) while maintaining high degree of energy efficiency</li> </ul>	<ul> <li>Improvements in water quality and use efficiency; construction and maintenance of new water networks to improve residential access to water; construction, operation or extension of water treatment facilities, etc.</li> </ul>
7 AFFORDABLE AND CLEAN ENERGY	7.1 7.2 7.3	<ul><li>Renewable energy</li><li>Energy efficiency</li></ul>	<ul><li>Climate change mitigation</li><li>NACE: electricity, gas, steam and air conditioning supply</li></ul>	• Activities aiming at financing equipment, development, manufacturing, construction, expansion, operation, distribution and maintenance of low-carbon and renew. energy <sup>(1)</sup>	• Renewable energy projects including wind, solar and hydro power (<25MW) with the exception of biomass energy projects, grid and associated infrastructure expansion/development that carries a minimum of 85% renewable energy, smart grid; etc.
9 INDUSTRY, INNOVATION AND INFRASTRUCTURE	9.1 9.2 9.4	• Green buildings	<ul><li>Climate change mitigation</li><li>NACE: construction, real estate activities</li></ul>	• Activities aimed at developing quality, reliable, sustainable green buildings.	<ul> <li>New construction building develop./renovation of existing buildings which meet recognised environmental standards; commercial bdg. develop. w/energy performance in top 15% nationally and 35% better than local baseline; loans for residential real estate with EPC A and B; etc.</li> </ul>
11 SUSTAINABLE CITIES	11.2 11.6	<ul> <li>Affordable basic infrastructure</li> <li>Access to essential services</li> <li>Clean transportation</li> </ul>	<ul><li>Climate change mitigation</li><li>NACE: transport and storage</li></ul>	• Activities that expand or maintain access to affordable, accessible, and sustainable mass passenger transport systems and related infrastructure	• Metro, tram, high speed passenger train; bicycle infrastructure; all emission-free transport with direct emissions lower than 50 grCO2e/p-km; etc.
12 RESPONSIBLE CONSUMPTION AND PRODUCTION	12.2 12.5	Pollution prevention     and control	<ul> <li>Pollution prevention/control; transition to circular econ.; waste prevention and recycling; climate change mitigation.</li> <li>NACE: water supply sewerage, waste management and remediation</li> </ul>	• Activities that contribute to waste prevention, minimisation, collection, management, recycling, re-use, or processing for recovery	• Waste collection/recycling (ex incineration or landfill activities), biogas plants <sup>(1)</sup> (primarily processing bio waste), fertilizers from anaerobic digestion or bio waste, waste treatment; etc.
15 LIFE ON LAND	15.2	• Biodiversity conservation	<ul> <li>Protection of healthy ecosystems and climate change mitigation</li> <li>NACE: Agriculture, forestry and fishing</li> </ul>	• Activities that contribute to the conservation of terrestrial ecosystems	<ul> <li>Afforestation/reforestation programmes with recognised certifications (FSC, PEFC, or equivalent); rehab of/ new greenfield woody perennial agricult. plantations (e.g. orchards, fruit and nut tree), aligned with EU standards</li> </ul>

(1) The GHG emissions shall not exceed 100gr CO2e/kWh or any other lower threshold endorsed by the EU Taxonomy.





### **Use of proceeds –** Social eligible categories

	SDG Target	ICMA SBP category	Eligibility criteria	Including:
1 <sup>№</sup> ₽0verty <b>1</b> ******	1.4	Access to essential services	Activities that increase access to financial services for underserved populations	• Loans under MicroBank umbrella to individuals or families located in Spain with a joint annual income of equal or less than €17,200 without any collateral or guarantee
3 GOOD HEALTH AND WELL-BEING	3.8 3.b	<ul><li>Affordable basic infrastructure</li><li>Access to essential services</li></ul>	• Activities that improve provision of free or subsidised healthcare, and early warning, risk reduction and management of health crises	• Financing: health care facilities for provision of public and/or subsidised health care services; public training centers in public health care provision and emergency response; public infrastructure and equipment for provision of emergency medical care and of disease control services
4 QUALITY EDUCATION	4.1 4.2 4.3 4.4	Access to essential services	<ul> <li>Activities that expand access to publicly funded primary, secondary, adult and vocational education, including for vulnerable population groups and those at risk-of-poverty; activities that improve publicly funded educational infrastructure</li> </ul>	<ul> <li>Construction of public schools (primary, secondary and tertiary)</li> <li>Construction of public student housing</li> <li>Financing educational loans</li> </ul>
8 DECENT WORK AND ECONOMIC GROWTH	8.10	• Employment generation including through potential effect of SME financing and microfinance	<ul> <li>Bank financing that promotes growth of micro, small and medium sized businesses in the most economically disadvantaged regions of Spain (either ranking in the bottom 30<sup>th</sup> percentile in GDP/capita or in the top 30<sup>th</sup> in unemployment rate)</li> </ul>	<ul> <li>Personal loans without any collateral or guarantee for self-employed workers</li> <li>Micro-enterprises and SMEs as per the European Commission definition</li> </ul>

#### EXCLUSIONS

- Animal maltreatment
- Asbestos
- Coal mining and power generation from coal (coal-fired power plants)
- Conflict minerals
- Gambling/adult entertainment
- Hazardous chemicals
- Large scale dams (above 25MW)

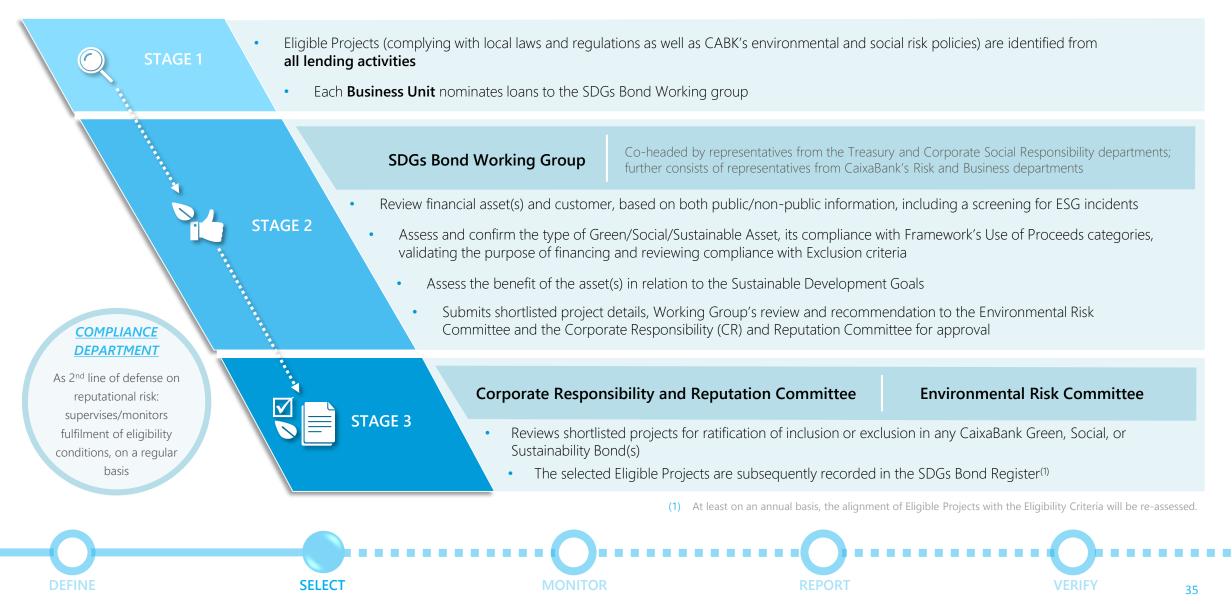
- Nuclear power generation
- Fossil fuel
- Oil and gas
- Palm oil

- Soy oil
- Tobacco
- Weapons





## Asset evaluation and selection process





## Management of proceeds

CaixaBank's Treasury team will be in charge of managing the net proceeds



- CaixaBank's Treasury team will be in charge of managing the net proceeds from Green, Social or Sustainability bonds
- > It will also be responsible for **keeping a register** containing the following information:
  - Green, Social, or Sustainability Bond(s) information such as the principal amount, maturity date or the coupon
  - A list of Eligible Projects and the corresponding Eligibility Criteria, as well as a brief description of the Projects
  - The **net proceeds allocated** to the Projects
- In case of asset divestment or if a project no longer meets the Eligibility Criteria, CaixaBank intends to use the net proceeds to finance other Eligible Projects which are compliant with the Eligibility Criteria of the SDGs Framework
- CaixaBank will invest the balance of net proceeds from the Green, Social, or Sustainability Bond(s) issued unallocated to Eligible Projects, according to the Treasury's general liquidity guidelines for short- term investments



### <u> CaixaBank</u>

# Reporting



(0)

### Allocation reporting

• Information on the allocation of net proceeds of Green, Social or Sustainability bonds will be provided on the corporate website on an annual basis, at least, until all the net proceeds have been allocated and thereafter in case of material change

- The information will contain at least the following details:
  - 1. Total amount allocated by SDG and Eligible Criteria
  - 2. The remaining balance of unallocated proceeds
  - 3. The amount and percentage of new financing and refinancing

Impact reporting

#### Performance indicators on the Eligible Projects financed will be provided, at least until all net proceeds have been allocated. Such indicators include among others:

1 <sup>№</sup> Poverty <b>Ř¥ŘŘŤŤŤ</b>	<ul> <li># of loans, deposits or insurance products in line 7 with SDGs or # of people provided with them</li> <li>Default rate of loan recipients</li> </ul>	7 AFFORDABLE AND CLEAN DERBY	AND PRODUCTION	<ul> <li>Tonnes of waste recycled/reduced/avoided</li> <li>Annual GHG emissions reduced/avoided in tonnes of CO<sub>2</sub> equivalent</li> </ul>
3 GOOD HEALTH AND WELL-BEING	<ul> <li># public hospitals and other healthcare facilities built/upgraded</li> <li># of residents benefitting from healthcare</li> </ul>	8 BEENT WORK AND	erprise and SME loans	<ul> <li>Tones or CO<sub>2</sub> emissions avoided through planted forests</li> <li>Total land area with restoration</li> </ul>
4 QUALITY EDUCATION	<ul><li> # students</li><li> # loan beneficiaries</li></ul>	<ul> <li>Location and type of certifier</li> <li># tonnes of CO<sub>2</sub> avoided</li> <li>Energy consumption (KWh</li> </ul>		
6 CLEAN WATER AND SANITATION		<ul> <li>Lengths of tracks built for the second second</li></ul>	hrough sustainable transport	
0-	O	——————————————————————————————————————		·····
DEFINE	SELECT	MONITOR	REPORT	VERIFY 37



# External review by Sustainalytics deems **CaixaBank SDG Framework credible and impactful**

environment.

(SBG) and Green Loan Principles 2018 (GLP).

### FRAMEWORK VERIFICATION – Second party opinion



Second-Party Opinion CaixaBank Sustainable Development Goals Framework

Astronomy to a 2016

ics is of the cointion that the Calcaliant: Statisticable Development Scale creditie and impactful and aligns with the Statisticability i It is a second provide the second rest the following

> eligible categories for the use of counted by both the Sneen Bond Principles and inciples as impactful. Statisticallytics considers financine of projects and companies dedicated to providing I ntal services, (ii) affordable basic infrastructure, ( rejorment generation, (iv) statainable water and wastewate energy (if) energy efficiency, (if) gree yill clean transportations (to) pollution prevention and

ortrol and (a) tenestrial and actuatic biodiversity conservation to ave positive environmental or social impacts and to advance the instaitable Development licela. ind selecting projects is aligned with market process of Selicated SDGs Working Scorp to preselec SDGs Working Scorp is co headed b orn the Treasury and Corporate Respon nes from the R

ets. Final arcented of aborthated periorits is mental Risk Management Committee and Caballank's processes it i of proceeds is aligned with market practices as in place an internal register to track the use of instructed proceeds will be held according to

on the allocation of rine armaly on impet indexion until t such as the location and type of green building rs. 00, emissions avoided number of jobs created and solar farms, wind farms or hydro power plants built thera. In Statistical view, reporting on

auty's ceneral liquidity outleitnes for abort terr

OPINION Evaluation data August, 201

PARTY

SUSTAINALYTICS SECOND-



 All (2020) 10 (0040) initia Shakia Dian Yo Project Manager ritta ala Magle +1) 617 603 3329 CARLES STREET

all states had and the state is still a

- CaixaBank's internal process of evaluating and selecting projects as well as processes for management of proceeds are aligned with market practice. In addition, CaixaBank intends to report on the allocation of proceeds on its website on an annual basis.
- claude berthelotige (+21) 20 205 00 16
- - The allocation of the net proceeds will also be subject to External Review while a qualified sustainability expert will be engaged to prepare the impact of the Projects to which proceeds have been allocated and is committed to reporting annually on impact indicators on its website until full allocation.

Sustainalytics is of the opinion that the CaixaBank SDG Framework is credible and impactful and aligns with the

four core components of the Green Bond Principles 2018 (GBP), Social Bond Principles 2018 (SBP) Sustainability Bond Guidelines 2018

• Sustainalytics considers the financing of projects and companies dedicated to providing (i) access to essential services, (ii) affordable

· CaixaBank integrates sustainability in its business strategy, committing to support the transition to a sustainable economy while

continuously working towards avoiding, mitigating and remedying those activities that could present a risk for the community and

conservation to have positive environmental or social impacts and to advance the UN Sustainable Development Goals.

basic infrastructure, (iii) employment generation, (iv) sustainable water and wastewater management, (v) renewable energy, (vi) energy

efficiency, (vii) green buildings, (viii) clean transportation, (ix) pollution prevention and control and (x) terrestrial and aquatic biodiversity

(1) This independent verification assessment is published on CaixaBank website

Sustainalytics considers CaixaBank's SDGs Framework aligned with GBP, SBP, SBG and GLP<sup>(1)</sup>

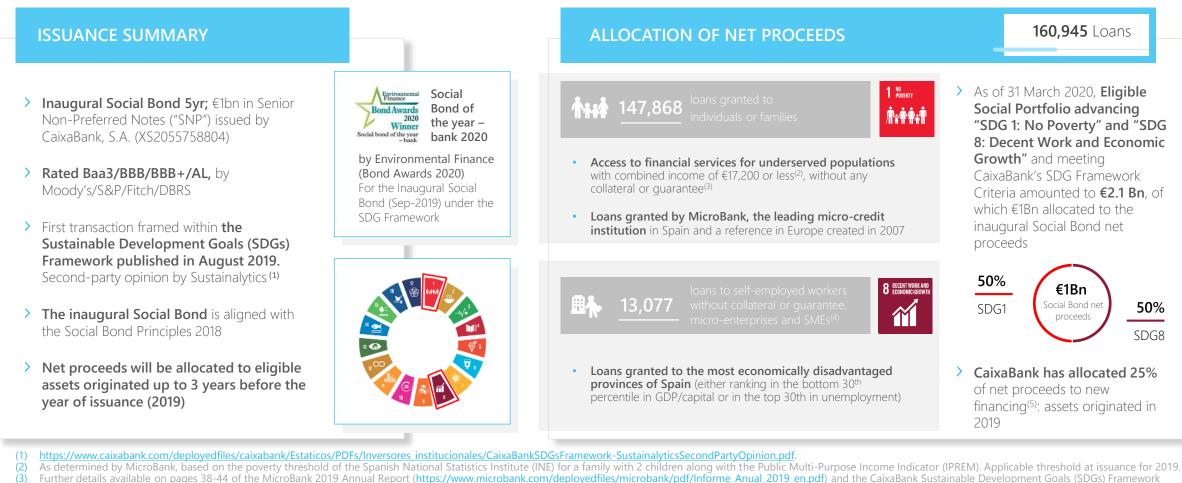
https://www.caixabank.com/deployedfiles/caixabank/Estaticos/PDFs/Inversores\_institucionales/CaixaBankSDGsFramework-SustainalyticsSecondPartyOpinion.pdf.





# **Inaugural Social Bond** – SNP issued in September 2019 (€1Bn 5yr)

In September 2019, CaixaBank became the first-ever Spanish bank to issue a Social Bond in **support of the United Nations Sustainable Development Goals (SDGs)** and CaixaBank's mission, which is to **"contribute to the financial well-being of our customers and to the progress of society**"



- (https://www.caixabank.com/deployedfiles/caixabank/Estaticos/PDFs/Inversores\_institucionales/2019CaixaBankSDGsFramework.pdf).
- (4) Small and medium-sized enterprises as defined by the European Commission (https://ec.europa.eu/growth/smes/sme-definition\_en)
- (5) New financing: all assets originated in the year of issuance and thereafter.



# Inaugural Social Bond – Key Social Bond impacts

160,945 loans have been granted to 151,681 beneficiaries of whom 139,731 are families (349,328 indirect beneficiaries)<sup>(1)</sup> and 11,950 are self-employed workers and companies

帝帝帝 FAMILIES / INDIVIDUALS

- > 87% borrowers claim that the loan has had a positive impact on their lives increasing their well-being and helping them achieve their goals
- 79% borrowers have been able to increase or maintain their savings capacity
- > 59% loans to beneficiaries located in areas where the population is at risk of poverty<sup>(2)</sup>, total amount €299 M
- > 15% loans to beneficiaries located in rural areas<sup>(2)</sup>, total value of €75 M



### SELF-EMPLOYED, MICRO-ENTERPRISES AND SMEs

- More than 1,000 newly-created companies, supported through the loans €61 M granted (12% of the total)
- > 18% loans to beneficiaries located in rural areas<sup>(2)(3)</sup>, for a total value of €62 M (12% of the total)
- More than 60% of the borrowers claim that the loans have helped them start up or strengthen their business
- > 86% of borrowers requested the loan directly from CaixaBank

Global impact on the Spanish economy<sup>(3)</sup>:

€1,480M contributed to Spanish GDP

→ For every €1M
 invested in the social
 bond contributes
 €2.97M to GDP

8,207 jobs created, of which 2,591 are direct, 2,855 indirect and 2,761 induced

→ For every €1M invested in the social bond approximately
 16 jobs are created

### METHODOLOGY<sup>(4)</sup> APPLIED TO MEASURE THE IMPACT OF THE CAIXABANK SOCIAL BOND:

Data collected by conducting				
surveys among borrowers				
(on the loans – proceeds allocated				
to the Social Bond)				

#### Input-output methodology

**used** to calculate the impact of the loans on the Spanish economy

V & -	

#### The Social Bond Impact Report has been calculated in collaboration with an external, independent consultant (Deloitte)

- (1) Number of indirect beneficiaries, on the assumption that an average family has 2.5 members, according to statistical data. (Source: INE) https://www.ine.es/dyngs/INEbase/es/operacion.htm?c=Estadistica\_C&cid=1254736176952&menu=ultiDatos&idp=1254735572981.
- (2) See "Social Bond Report" Appendix II: Methodology for a detailed definition and explanation of the calculation (pages 28 to 36).
- (2) See Social bold Report Appendix II. Methodology for a detailed definition and explanation of the calculation (pages 26 to 56).
   (3) Calculated from surveys using input-output methodology. See "Social Bond Report" Appendix II: Methodology for a definition and explanation of the calculation (pages 34 to 36).
- (4) See "Social Bond Report" Appendix II: Methodology for a definition and explanation of the calculation (pages 28 to 36).



# **COVID-19 Social Bond – SP** CaixaBank €1Bn 6NC5 COVID-19 Social Bond – SP issued in July 2020



### **#WITH YOU MORE THAN EVER**

#### Transaction summary

- COVID-19 Social Bond aligned to the Social Bond Principles 6NC5 EUR-denominated Senior Preferred notes ("SP") issued by CaixaBank, S.A.
- This COVID-19 Social Bond is a Social Bond as defined in the SDG Framework published in August 2019. Framework SPO by Sustainalytics<sup>(1)</sup>
- Notes issued off CaixaBank's €25Bn **EMTN Programme** and governed by Spanish law
- Rated **Baa1/BBB+/A-/A** by Moody's/S&P/Fitch/DBRS

#### **Transaction Rationale**

- A COVID-19 Social Bond aligned to the Social Bond Principles is fully consistent with **CaixaBank's mission and its strong social commitment** with customers and society at large and in particular with those affected by the COVID-19 pandemic
- Loan-book increased by €13.3Bn year-to-date (+5.8% ytd), including €9.7Bn in already disbursed loans with a partial public guarantee by ICO to address impacts from COVID-19 pandemic<sup>(2)</sup>
- As of 31 of May, Eligible Social Portfolio encompassing "SDG 1: No poverty" and "SDG 8: Decent work and economic growth" that meet CaixaBank SDGs Framework Criteria represent €4.0Bn, of which €1.7Bn are new loans granted to address COVID-19 pandemic issues<sup>(3)</sup>
- Use of Proceeds will advance SDG 8: loans granted to micro-enterprises and SMEs<sup>(4)</sup> to mitigate the economic and social impacts derived from COVID-19 in the most economically disadvantaged regions of Spain<sup>(5)</sup>
- At issuance, 100% of the proceeds will be allocated to COVID-19 loans with a partial public guarantee granted to micro-enterprises and SMEs originated after the anti-COVID-19 Royal Decree 8/2020 by the Spanish Government



SDG Framework, Framework Presentation and Second Party Opinion by Sustainalytics can be found at CaixaBank's corporate website: <u>https://www.caixabank.com/inversores-institucionales/inversores-renta-fija/bonos-ods\_en.html</u>.
 Data as of 31 May 2020. (3) Eligible assets as of 31 May 2020, in line with the Framework Eligibility and Exclusions Criteria in the most economically disadvantaged regions of Spain considering loans with partial public guarantee to micro-enterprises and SMEs only, maturing in 4 or more years. (4) Small and medium-sized enterprises as defined by the European Commission (https://ec.europa.eu/growth/smes/sme-definition\_en). (5) Spanish regions either ranking in the bottom 30th percentile in GDP/capita or in the top 30th in unemployment rate. (6) Social Bond SNP €1bn 0.625% Oct. 2024 issued in Sep. 2019.



### Inaugural Green Bond<sup>(1)</sup>

### **TRANSACTION SUMMARY**

- Inaugural Green Bond:€1Bn 6NC5 EUR-denominated Senior Non Preferred issued by CaixaBank, S.A.
- Third transaction framed within the Sustainable Development Goal Framework published in August 2019; SPO by Sustainalytics<sup>(2)</sup>
- Follows the July 2020 EUR1bn COVID-19 Social Bond SP and the EUR1bn inaugural Social SNP
- SDG Bond Framework aligned with the four key pillars of ICMA 2018 GBP, 2020 SBP and 2018 SBG •
- Notes issued off CaixaBank's €25Bn EMTN Programme and governed by Spanish law
- Rated Baa3 / BBB / BBB+ / A (low) by Moody's/S&P/Fitch/DBRS

### TRANSACTION RATIONALE

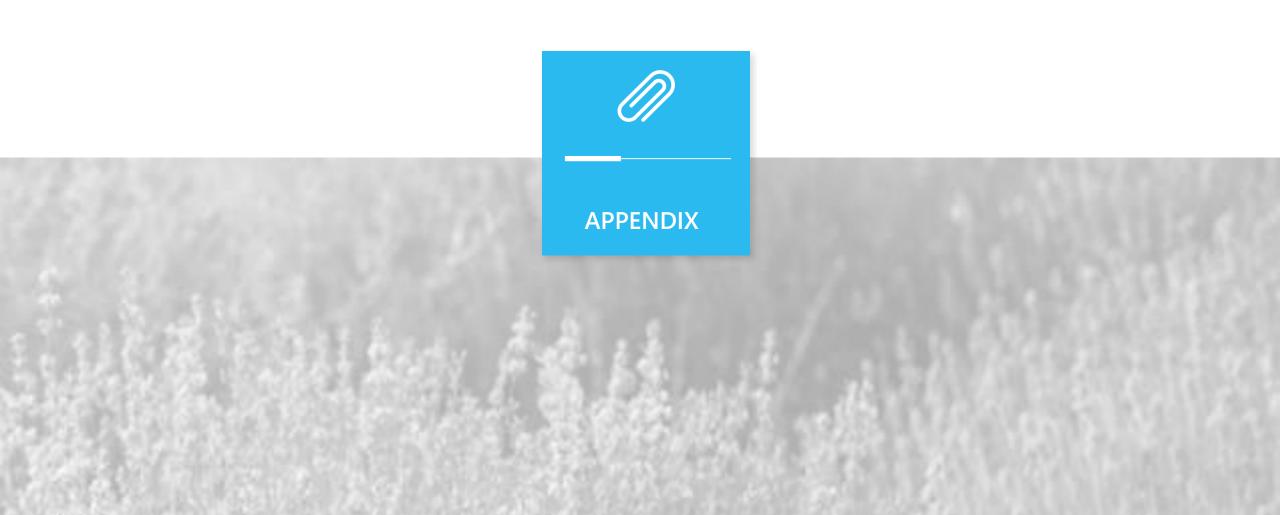
- Aligned with CaixaBank's Socially Responsible Banking Plan and CaixaBank's Funding plan
- Aiming to advance Climate Change Mitigation goal within the EU-Green Bond Standard and aligned with EU Taxonomy
- Green Bond Use of Proceeds will advance:
  - **SDG 7**  $\rightarrow$  Affordable and Clean Energy: Renewable Energy
  - SDG 9  $\rightarrow$  Industry, Innovation and Infrastructure: Green Buildings
- Conservative look-back period: proceeds will be allocated to assets initiated up to 3 years prior to the year of issuance
- Best-in-class subordination from an MREL compliant entity with a comfortable buffer over regulatory minima<sup>(3)</sup>

#### Use of proceeds - Eligible green assets outstanding as of 30 September 2020



#### (1) Already issued two Social Bonds. Refer to Appendix 3 for additional details. (2) SDG Framework, Framework Presentation and SPO by Sustainalytics can be found at CaixaBank's corporate website: https://www.caixabank.com/inversoresinstitucionales/inversores-renta-fija/bonos-ods\_en.html. (3) % MREL/% Sub-MREL as of 30 September 2020 PF Comercia disposal and AT1 issuance in October stand at 24.4% and 20.9% respectively versus requirements of 22.7% and 16.8%

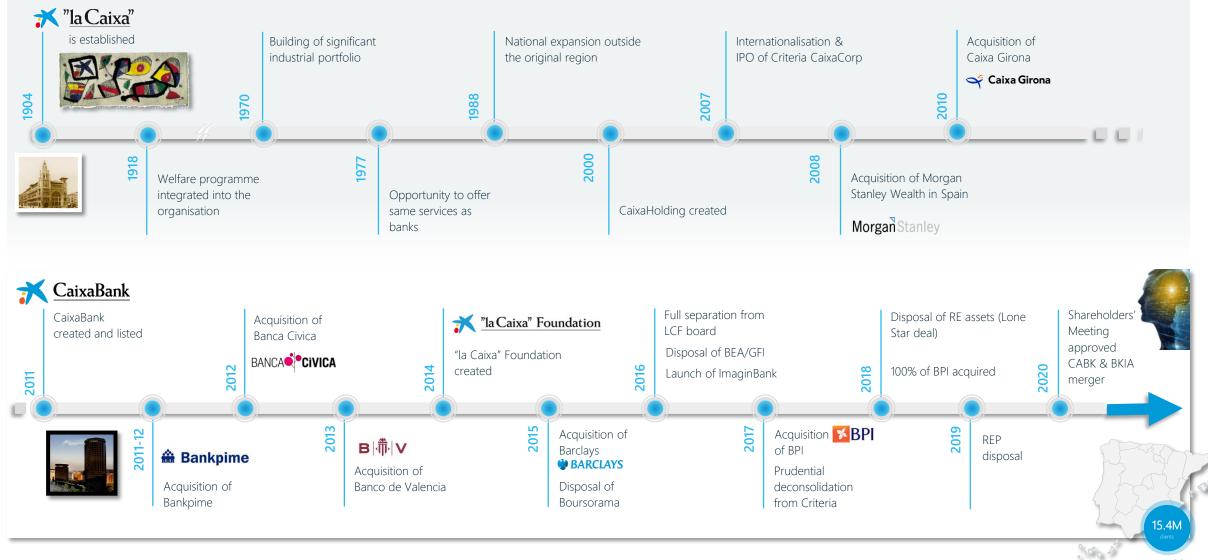




 $\square$ 



# A history that spans over 115 years



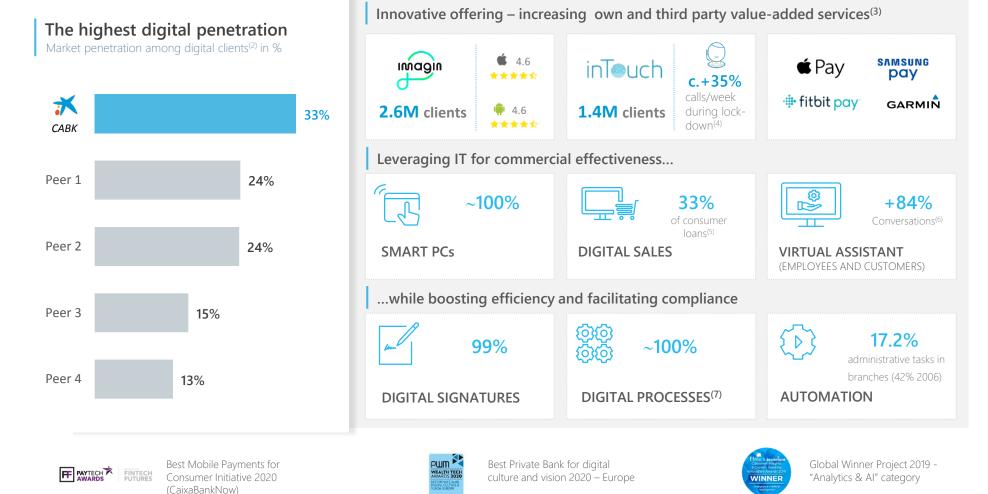
# At the forefront of digitalisation



Spain 2020

GLOBAL FINANCE Best Consumer Mobile Banking

app in Western Europe 2020



(1) In Spain. Individual clients 20-74 years old with at least one transaction through digital channels in the last 12 months. Ambition 2021e (Spain): c.70% of digital clients. (2) 12 month average, latest available data as of September 2020. In Spain. CaixaBank ex BPI; peer group includes: Bankia, Banco Sabadell, Banco Sabadell, Banco Santander, BBVA. Source: Comscore. (3) Data as of June 2020. (4) Average/week in April vs. average/week in February and first half of March. (5) Sales executed via electronic channels (web, mobile and ATM). (6) vs. pre-covid period. Information as of June 2020. (7) % of documentation related to product acquisition that is digitalised. CABK ex BPI.



# Strong cybersecurity standards and protection measures

INFOPR®TECT.

Think safely

Comprehensive information security and cybersecurity approach

### Advanced cyber security model externally certified

- ▶ ISO 27001 certification over cybersecurity activities
- Established CERT official through a team of specialists (100% externally certified), trained and prepared 24/7 to prevent, detect and take action when facing any cyber threat. Active cooperation with other national and international CERTs
- Contingency Technological Governance framework designed, developed, and certified, in accordance with ISO 27031 standard, ensuring implementation of best practices in ICT Readiness for Business Continuity (IRBC) areas
- ▶ Information security policy  $\rightarrow$  last updated in November 2019

### Continued training for all employees and security awareness for employees and clients

- Since 2015, *Infoprotect* integrates all the security awareness initiatives aimed at all employees to protect information and to foster a company-wide culture of global security
- ▶ Bimonthly security newsletter with security news and recommendations
- Monthly phishing simulation campaign
- ► Face-to-face training sessions
- New (June 2019) quarterly newsletter for Now and credit card clients with security tips (CaixaBankProtect)

### **Outperforming in benchmarks**



	>€50M	2019 Invested in information security
)	100%	Cyber attacks blocked
	98%	Employees that have taken cybersecurity courses

92

DJSI points for

information security

(1) 250-900. (2) CaixaBank Group. (3) 2019. (4) Spanish National Cybersecurity Institute 2018.



# Premium brand reputation with ample external recognition

Premium brand reputation



Excellence in Leadership in Western Europe 2020 Euromoney



World's Best Consumer Bank 2020 Best Bank in Spain and Western Europe 2020 Global Leader Bank facing the 2020 crisis Global Finance



Best Private Bank in Spain 2020 The Banker/PWM Member of Dow Jones Sustainability Indices Powered by the S&P Global CSA

**Dow Jones Sustainability Index** Among world's top banks in ESG



Most responsible financial institution & best corporate governance Merco



Wide recognition of leading IT infrastructure

WEALTH TECH AWARDS 2020 BEST PRIVATE BANK. DIGITAL CULTURE & VISION, EUROPE

Best Private Bank for digital culture and vision 2020 – Europe PWM (FT Group)



GIOBAL FINANCE Best Consumer

Best Consumer Digital Bank in Spain 2020 Best Consumer Mobile Banking app in Western Europe 2020 Global Finance



Castomer Insights Castomer Insights a Crowb Banking Insolation Awards 2019 **Department** Analysis a Antifatal Intelligence

Best Mobile Payments for Consumer Initiative 2020 (CaixaBankNow) Fintech Futures Global Winner Project 2019 -"Analytics & Al" category EFMA/Accenture



BPI: Premium brand and innovation recognitions



Bank of the Year in Portugal 2020 The Banker



**#1 Brand 2020 – Big Banks category** Escolha do Consumidor



**#1 Brand 2020 -**Big Banks category 5 estrelas



Most Trusted Bank Brand in Portugal 2020 Reader's Digest



Excellence Brand 2020 Superbrands



Best Private Bank in

Portugal 2020

The Banker/PWM

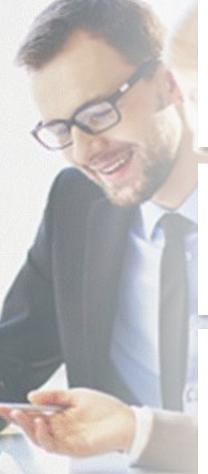


Best Private Bank for portfolio management technology 2020 - Europe PWM (FT Group)



# Active participation in key initiatives

International alliances and partnerships in global initiatives





CaixaBank has chaired the presidency of the Spanish Network of the United Nations Global Compact 2012-2020



aired the Promotes sustainable finance and Spanish the integration of environmental and social aspects in the business (2018) 012-2020

UNEP FINANCE INTIATIVE BANKING

> Defines the role and responsibilities of the financial sector to guarantee a sustainable future (2019)



The pension plans manager, VidaCaixa (2009), the Group asset manager, CaixaBank Asset Management (2016) and BPI Gestao de Activos (2019), are signatories Collective Commitment to Commitment to Climate Action

TCFD

To align the portfolios to reflect and finance the low-carbon, climateresilient economy required to limit global warming to well below 2, striving for 1.5 degrees Celsius.





Entity representing savings banks and retail banking in Europe. There are different committees with participation of teams of CaixaBank



Drives progress towards SDGs by fostering impact investment. CABK AM holds the presidency of the Spanish National Advisory Board (2019)

GSG

**Driving real impact** 



Promotes microfinance as a tool to fight social and financial exclusion in Europe through selfemployment and the creation of microenterprises



are its Member States

Long-term financing institution of the European Union whose shareholders



Its main mission is to support European micro, small and medium-sized enterprises by helping them to access finance



Its mission is to promote

cohesion and strengthen

social integration in Europe

by financing projects with a

strong social component

Principles for Sustainable Insurance

VidaCaixa is signatory of the PSI to develop and expand the innovative risk management and insurance solutions that contribute to environmental, social and economic sustainability (2020)



Global and collaborative initiative of companies committed to using 100% renewable energy (2016)



# Join effort is essential to foster ESG and exchange best practices

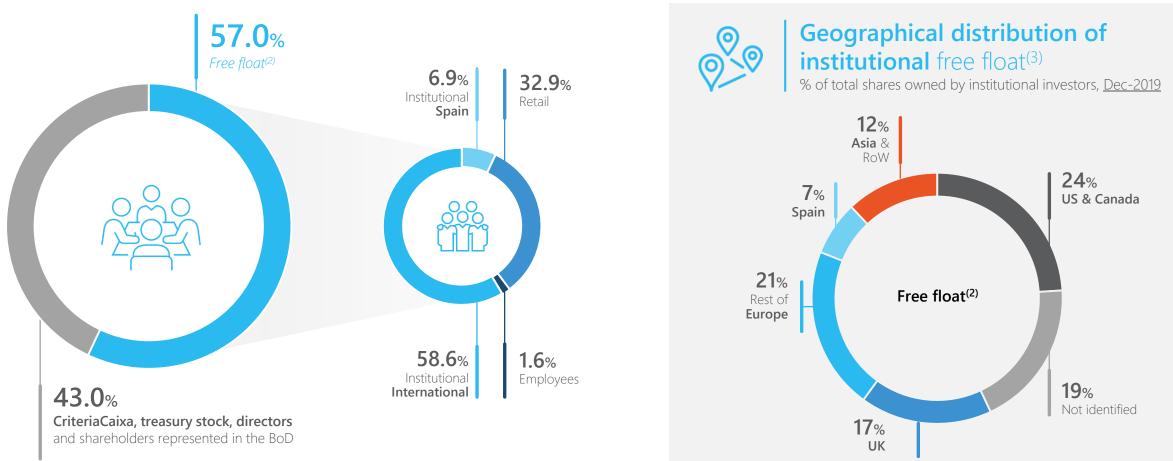
#### National alliances





# Social capital distribution by type of shareholder

Shareholder base by group<sup>(1)</sup>, in % of share capital as of <u>30 September 2020</u>

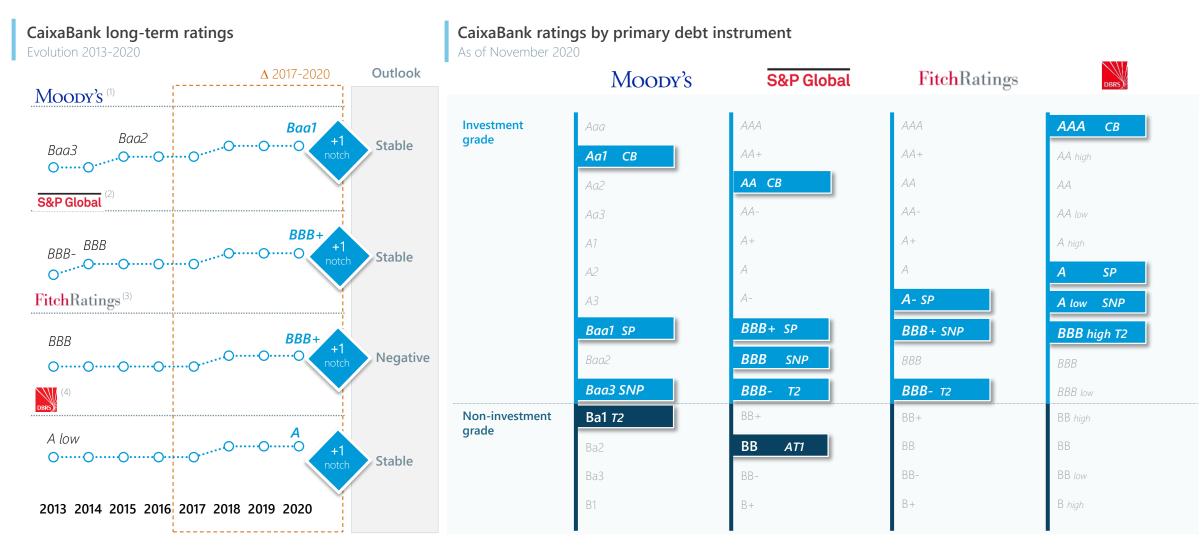


(1) Source: public information as of September 2020 and shareholders' register book.

- (2) Calculated as the number of issued shares less treasury stock and shares owned by the members of the Board of Directors and by the shareholders represented in the Board of Directors
- (3) Percentage calculated on the institutional free float identified at the Shareholder identification elaborated by CMi2i.



# Credit ratings facilitate continued market access





### **Balance sheet and P&L**

### Balance sheet

€ million	Sep. 30, 2020	Jun. 30, 2020	Change %	Dec. 31, 2019	Change %
- Cash and cash balances at central banks and other demand deposits	50,009	44,304	12.9	15,110	
- Financial assets held for trading	8,158	7,774	4.9	7,370	10.7
- Financial assets not designated for trading compulsorily measured at fair value		201	(45.0)		(24.4)
through profit or loss	323	381	(15.2)	427	(24.4)
Equity instruments	180	184	(2.2)	198	(9.1)
Debt securities	53	54	(1.9)	63	(15.9)
Loans and advances	90	143	(37.1)	166	(45.8)
- Financial assets at fair value with changes in other comprehensive income	19,416	20,745	(6.4)	18,371	5.7
- Financial assets at amortised cost	266,760	269,430	(1.0)	244,702	9.0
Credit institutions	6,486	7,109	(8.8)	5,159	25.7
Customers	235,510	236,291	(0.3)	222,154	6.0
Debt securities	24,764	26,030	(4.9)	17,389	42.4
- Derivatives - Hedge accounting	438	392	11.7	2,133	(79.5)
- Investments in joint ventures and associates	3,955	3,928	0.7	3,941	0.4
- Assets under the insurance business <sup>1</sup>	74,363	72,700	2.3	72,683	2.3
- Tangible assets	7,109	7,229	(1.7)	7,282	(2.4)
- Intangible assets	3,903	3,883	0.5	3,839	1.7
- Non-current assets and disposal groups classified as held for sale	1,335	1,257	6.2	1,354	(1.4)
- Other assets	13,541	13,549	(0.1)	14,202	
Total assets	449,310	445,572		391,414	
Liabilities	424,759	421,179	0.8	366,263	16.0
- Financial liabilities held for trading	2,377	2,191	8.5	2,338	1.7
- Financial liabilities at amortised cost	341,463	339,710	0.5	283,975	20.2
Deposits from central banks and credit institutions	57,657	57,840	(0.3)	20,656	
Customer deposits	240,808	238,674	0.9	221,079	8.9
Debt securities issued	35,221	34,291	2.7	33,648	4.7
Other financial liabilities	7,777	8,905	(12.7)	8,592	(9.5)
- Liabilities under the insurance business <sup>1</sup>	72,478	70,769	2.4	70,807	2.4
- Provisions	3,313	3,356	(1.3)	3,624	(8.6)
- Other liabilities	5,128	5,153	(0.5)	5,519	(7.1)
Equity	24,551	24,393	0.6	25,151	(2.4)
- Shareholders' equity	26,475	25,996	1.8	26,247	0.9
- Minority interest	25	25	0.0	29	(13.8)
- Accumulated other comprehensive income	(1,949)	(1,628)	19.7	(1,125)	73.2
Total liabilities and equity	449,310	445,572	0.8	391,414	14.8

### P&L

€ million	9M20	9M19	Change	Change %
Net interest income	3,647	3,720	(73)	(2.0)
Dividend income	96	161	(65)	(40.7)
Share of profit/(loss) of entities accounted for using the equity method	218	344	(126)	(36.4)
Net fee and commission income	1,905	1,904	1	0.0
Trading income	182	285	(103)	(36.3)
Income and expense under insurance or reinsurance contracts	441	407	34	8.5
Other operating income and expense	(229)	(211)	(18)	8.3
Gross income	6,260	6,610	(350)	(5.3)
Recurring administrative expenses, depreciation and amortisation	(3,485)	(3,597)	112	(3.1)
Extraordinary expenses		(978)	978	
Pre-impairment income	2,776	2,035	741	36.4
Pre-impairment income stripping out extraordinary expenses	2,776	3,013	(237)	(7.9)
Allowances for insolvency risk	(1,594)	(288)	(1,306)	
Other charges to provisions	(207)	(151)	(56)	36.7
Gains/(losses) on disposal of assets and others	(92)	(82)	(10)	11.9
Profit/(loss) before tax	883	1,514	(631)	(41.7)
Income tax expense	(157)	(246)	89	(36.2)
Profit/(loss) after tax	726	1,268	(542)	(42.8)
Profit/(loss) attributable to minority interest and others	(1)	2	(3)	
Profit/(loss) attributable to the Group	726	1,266	(540)	(42.6)

(1) In accordance with the Amendments to IFRS 4, the Group decided to apply temporary exemption from applying IFRS 9 to the financial investments of the Group's insurance firms for all periods that come before 1 January 2021. This date is currently being reviewed by the European Commission as it awaits its alignment with the entry into force of the new IFRS 17: Insurance Contracts (expected on 1 January 2023), which will govern the presentation and measurement of insurance contracts (including technical provisions). Accordingly, these investments are grouped under "Assets under the insurance business" on the balance sheet. To make the information more readily comparable, the Group has also grouped together the technical provisions relating to Unit Link and Flexible Investment Annuity (part under management), which are now reported jointly under 'Liabilities under the insurance business'.



www.CaixaBank.com

Pintor Sorolla, 2-4 46002 Valencia

Spain



Av. Diagonal, 621-629 - Barcelona





Q

MSCI (1) 2019 Constituent MSCI ESG Leaders Indexes





