



1Q 2016 Results

28th April, 2016

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In so far as it relates to results from investments, this financial information from CaixaBank Group for 1Q 2016 has been prepared mainly on the basis of estimates.

Earnings trending up with solid contribution from non-banking businesses

1

Increased operating profit and lower impairments

- Significant pre-tax income improvement (+79% yoy/+€643M qoq)
 - ✓ NII evolves as expected; impacted by index repricing and floor removal (-10% yoy)
 - ✓ Fees reflect increased market volatility in the quarter (-9% yoy)
 - ✓ Recurrent costs down as efficiency gains and cost synergies feed in (-3% yoy)
 - ✓ Provisions down 45% yoy with CoR at 0.58% / 0.41% 1Q annualised
 - ✓ Trading income offsets one-off charges below-the line

2

Loan volumes close to inflection point

- Performing loan book shows slight growth (+0.2% ytd)
 - ✓ Strong growth in new lending to individuals: consumer and mortgages c. 45% yoy
- Customer funds stable ex-market impacts (+0.2% ytd)
 - ✓ On-balance funds (+0.3% qoq) supported by life insurance activity
- Customer spread up 1 bp ytd

3

Continuous NPA reduction

- Steady reduction in NPLs (-3.9% ytd)
- Foreclosed RE assets decline slightly (-0.1% ytd)
- Higher profits in RE sales: +3% over sale price (vs. +2% 4Q15 and -18% 1Q15)
- High coverage maintained at 55%

4

Organic capital build-up reinforces solvency

- Capital build-up offsets regulatory impacts in the quarter
 - ✓ CET1 FL: 11.6% (+9 bps ytd) or ~11.8% PF disposal of BEA/GFI
 - ✓ Total capital FL: 14.8% (+17 bps ytd)
 - ✓ Leverage ratio FL: 5.3% (+9 bps ytd)

1Q 2016 Results

- **Commercial activity**
- Financial results
- Asset quality
- Liquidity & Solvency
- Final remarks

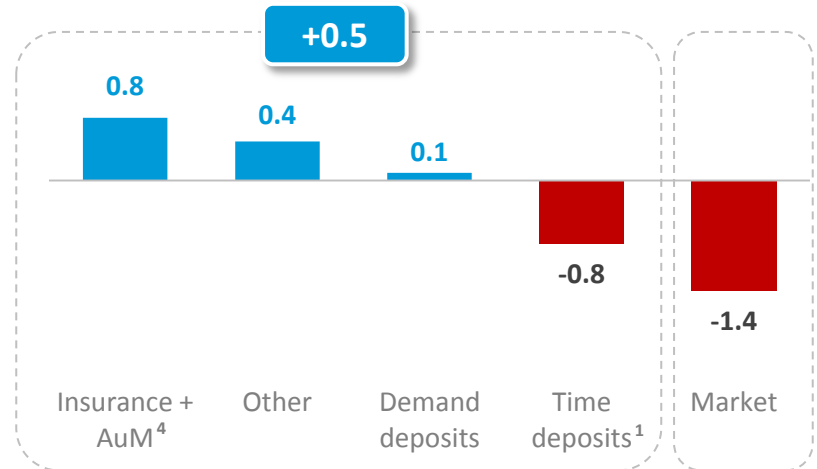
Customer funds stable as life insurance growth offsets market volatility

Customer funds breakdown

In Billion Euros	31 st Mar.	YTD
I. Funds on balance sheet	217.4	0.3%
Demand deposits	117.0	0.1%
Time deposits ¹	60.1	(1.3%)
Subordinated liabilities	3.3	0.0%
Insurance	35.9	4.2%
Other funds	1.1	(16.4%)
II. Off-balance sheet funds	78.3	(1.8%)
Mutual funds ²	49.4	(3.8%)
Pension plans	23.1	(0.2%)
Other managed resources ³	5.8	10.2%
Total customer funds	295.7	(0.3%)

Customer funds stable ex market impacts

Customer funds evolution ytd, in Billion Euros



- Customer funds (-0.3% ytd) resilient to market volatility and adverse seasonality
- On-balance funds evolution (+0.3% ytd) reflect strong life insurance activity and demand deposit resilience to seasonal effects
- Off-balance funds (-1.8% ytd) impacted by the high market volatility in the quarter

(1) Includes retail commercial paper

(2) This category includes SICAVs and managed portfolios besides mutual funds

(3) Includes among others a subordinated debt issued by "la Caixa" (currently held by Criteria Caixa) as well as outsourced pension plans and insurance contracts from Barclays

(4) Mutual funds and pension plans

Outstanding quarterly performance of life and non-life insurance business

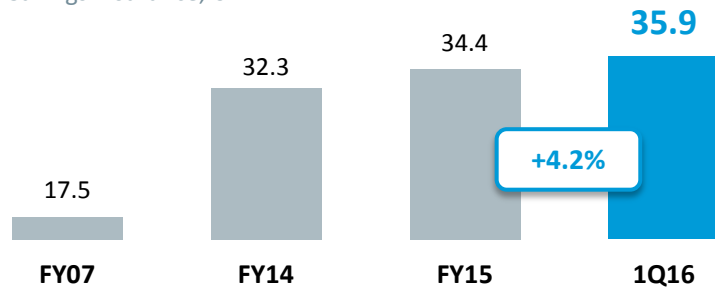
Growth in life saving insurance gathers pace

€1.9 Bn production¹

(+88% vs. 1Q15)



Savings insurance, €Bn



Strong 1Q in life-risk business

€130 M premia²

(+18% vs. 1Q15)

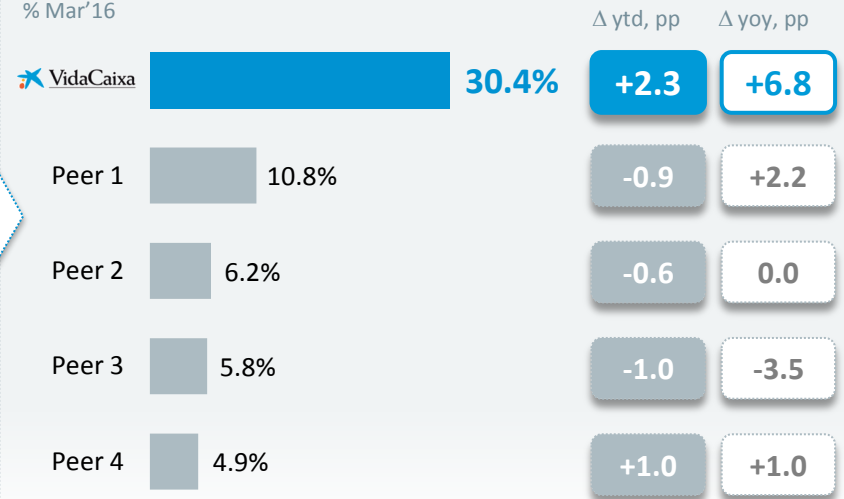
235,966 new policies²

(+27% vs. 1Q15)



Further market share gains

Market share in life insurance by total premia³, % Mar'16



Steady growth in non-life insurance (P&C and health)

€138 M premia²

(+24% vs. 1Q15)

386,090 new policies²

(+26% vs. 1Q15)



VidaCaixa The largest and fastest-growing insurance group in Spain

(1) Gross production in saving insurance Including only individuals
 (2) Including only individuals
 (3) Including life-risk and life-saving. Peer group includes: BBVA Seguros, Grupo Ibercaja, Mapfre and Zurich. Source: ICEA

Non-banking businesses are key contributors to results

Large and profitable businesses...



VidaCaixa

SegurCaixa Adeslas



CaixaBank
ASSET MANAGEMENT



CaixaBank
CONSUMER FINANCE



CaixaCard



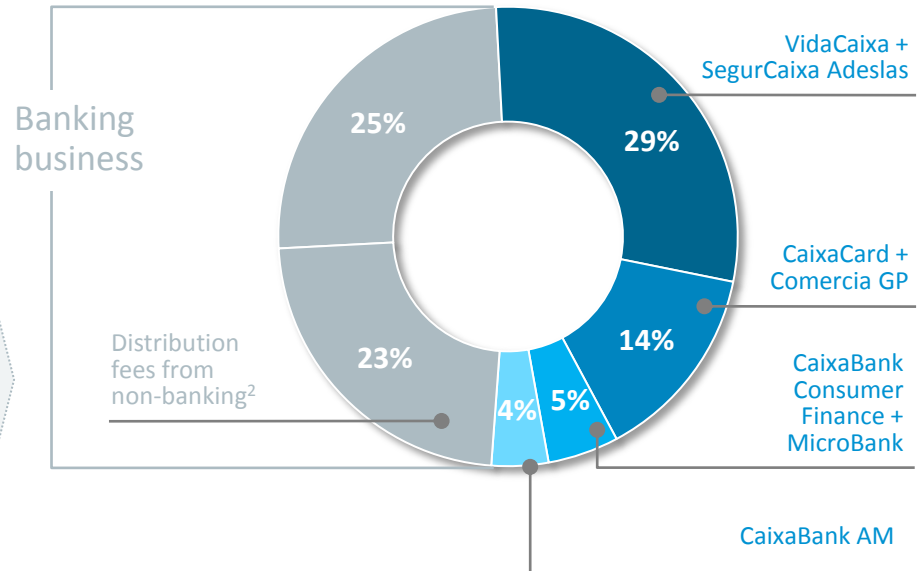
Comercia Global Payments



MicroBank

...with a significant contribution to net income

Net income from bancassurance (ex non-core real estate) segment reporting¹:
breakdown by business in % of total (Trailing 12 months)



10.9%

**Bancassurance
RoTE¹**

~5pp

**Contribution from non-
banking businesses to
bancassurance RoTE¹**

(1) Trailing 12 months excluding extraordinary expenses. Core Bancassurance (ex non-core real estate)
 (2) Distribution fees related to the activity in insurance and AM paid to CaixaBank and included in the banking business

Reaching an inflection point as performing loans show slight growth

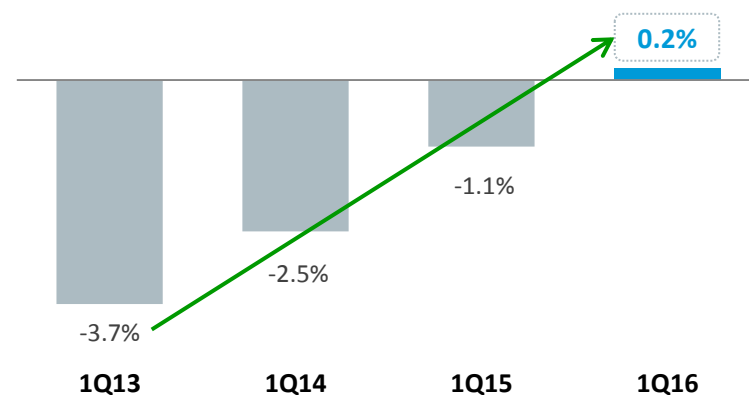
Loan-book breakdown

In Billion Euros, gross amounts

	31 st March	YTD
I. Loans to individuals	120.2	(0.6%)
Residential mortgages – home purchases	88.7	(0.8%)
Other	31.5	(0.2%)
II. Loans to businesses	72.0	0.4%
Corporates and SMEs	60.7	1.4%
Real Estate developers	9.3	(5.4%)
Criteria Caixa	2.0	(0.4%)
Loans to individuals & businesses	192.2	(0.3%)
III. Public sector	14.0	1.6%
Total loans	206.2	(0.1%)
Performing loans	190.2	0.2%

Performing loan book geared for recovery

Gross performing loans, % qoq (organic)



- Deleveraging troughs (-0.1% ytd) underpinned by positive lending dynamics and lower amortisations
- Loans to businesses up 0.4% ytd despite adverse seasonality: corporate & SME (+1.4% ytd) more than offset RE developer decline (-5.4% ytd)
- Improved quality of the portfolio: performing loans up 0.2% ytd with further reduction in NPLs

Positive loan volume dynamics expected to continue

Steady growth in a higher-yielding segment

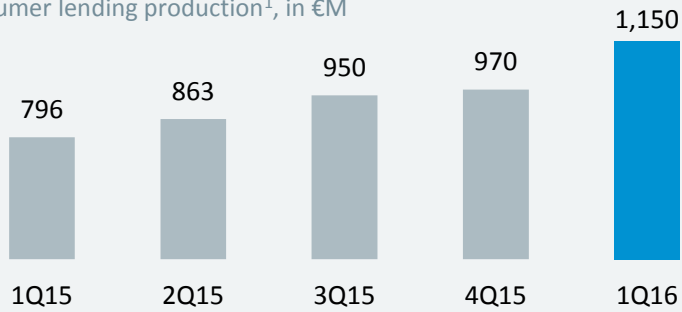
New consumer lending

+44%

1Q16 vs. 1Q15



Consumer lending production¹, in €M



22% of total new lending (ex CIB)

~9% FB yield²

Better trends in mortgage loans

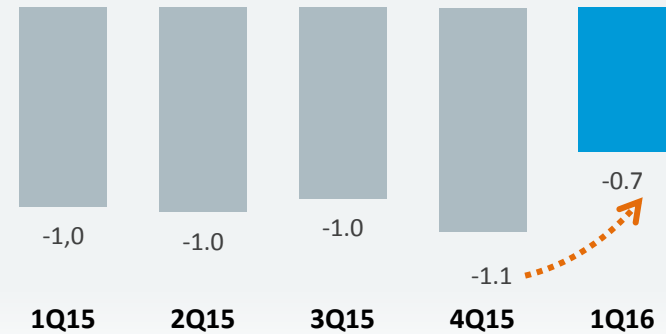
New lending for residential mortgages

+45%

1Q16 vs. 1Q15



Change in residential mortgages portfolio qoq in €Bn



25% market share in payroll deposits provides key advantage

(1) CaixaBank and MicroBank personal loans plus new lending by CaixaBank Consumer Finance

(2) Front book yields include CaixaBank and MicroBank personal loans but exclude CaixaBank Consumer Finance

Source: Social Security and CaixaBank internal data

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Revenue resilience and lower credit costs lead to higher pre-tax income

Consolidated income statement¹

In Million Euros	1Q16	1Q15	yoy (%)	qoq (%)
Net interest income	1,020	1,138	(10.4)	(2.4)
Net fees and commissions	465	513	(9.4)	(5.0)
Income from investments & associates	137	180	(23.6)	
Trading income	291	129	125.0	146.0
Other operating income & exp.	9	(7)		
Gross income	1,922	1,953	(1.6)	36.3
Recurring expenses	(1,003)	(1,035)	(3.1)	0.6
Extraordinary operating expenses	0	(239)		
Pre-impairment income	919	679	35.4	122.5
Impairment losses & others	(410)	(748)	(45.2)	(45.7)
Gains/losses on assets disposals & others ¹	(133)	280		
Pre-tax income	376	211	78.7	
Income tax	(101)	164		
Profit for the period	275	375	(26.9)	
Minority interests	2	0		
Profit attributable to the Group	273	375	(27.2)	

Pre-impairment income grows

- NII qoq reflecting lower ALCO book contribution and Euribor rates
- Fees (-5.0% qoq) negatively affected by increased market volatility
- Costs synergies keep recurring cost base in line with guidance (~€1bn/quarter)
- Exceptional trading gains from taking advantage of market opportunities

Improvement in credit charges continues

- CoR down to 58bps vs 91bps in 1Q15
- Total provisions down 45.7% qoq
- Gains/losses on asset disposals show significant improvement when adjusting Q1 15 for €602M of BBSAU badwill

(1) Barclays Spain consolidated from 1st January 2015. 1Q15 includes, among others, €602M of badwill from the Barclays Spain acquisition (including fair value adjustments of the assets and liabilities of Barclays); €64M of asset impairment due to asset obsolescence and €239M in restructuring costs associated with the Barclays Spain acquisition

Positive evolution of core banking and insurance profitability

P&L Banking & Insurance segment (ex non-core RE¹)

In Million Euros

	Banking & insurance			
	1Q15	4Q15	1Q16	yoy
Net interest income	1,211	1,121	1,082	(10.7)
Net fees	512	490	465	(9.2)
Other income	229	(22)	415	80.8
Gross income	1,952	1,589	1,962	0.5
Expenses - recurring	(1,009)	(967)	(975)	(3.3)
Expenses - extraordinary	(239)			
Pre-impairment income	704	622	987	40.0
Pre-impairment income w/o extr. exp.	943	622	987	4.7
Impairment losses & others	(282)	(551)	(224)	(20.6)
Gains/losses on disposals & others	482	29		
Profit before tax	904	100	763	(15.7)
Income tax, minority interests & others	(91)	(16)	(219)	
Net profit²	813	84	544	(33.2)
Average own funds³, € Billion			18.2	
Adjusted RoTE⁴ (%)			10.9%	

 Incl. €602M
badwill
Barclays

Consolidated income statement

In Million Euros

	1Q15	4Q15	1Q16
	1,138	1,045	1,020
	513	489	465
	302	(124)	437
	1,953	1,410	1,922
	(1,035)	(997)	(1,003)
	(239)		
	679	413	919
	918	413	919
	(748)	(754)	(410)
	280	74	(133)
	211	(267)	376
	164	89	(103)
	375	(182)	273
			24.0
			3.7%

- Bancassurance business recovery underpinned by lower provisions
- Core banking RoTE remains at double digit levels
- Declining losses in RE segment a key driver of consolidated profitability
- Contribution of non-controlled stakes segment to fall post closing of announced transactions

(1) Non-core RE segment includes primarily non-core RE developer loans (mainly NPL and substandard) and foreclosed RE assets

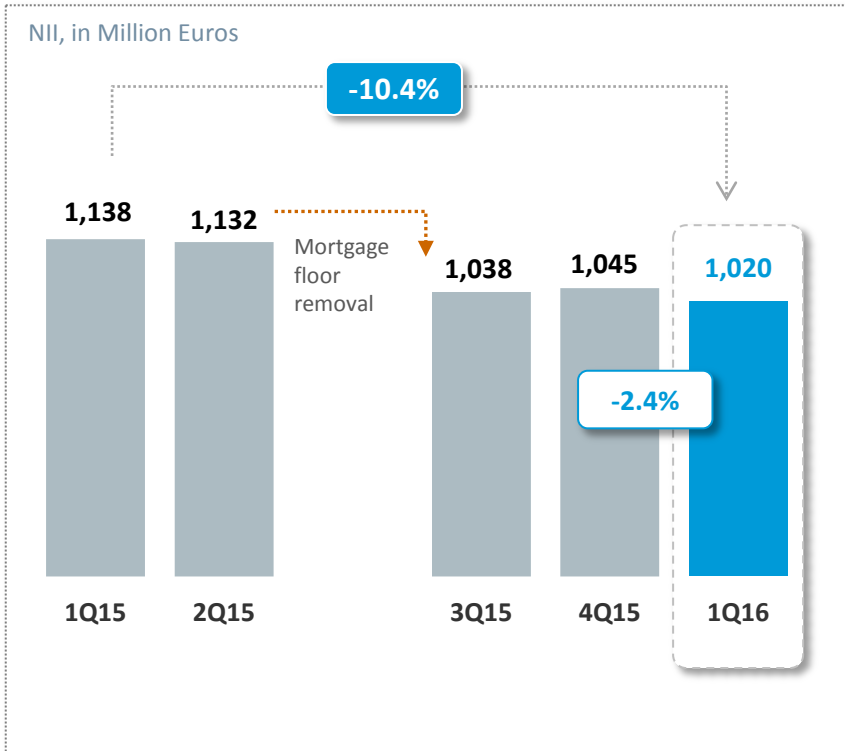
(2) Profit attributable to the Group. The impact of minority interests was -€2M in 4Q15 and -€2M in 1Q16

(3) Average own funds trailing 12 months.

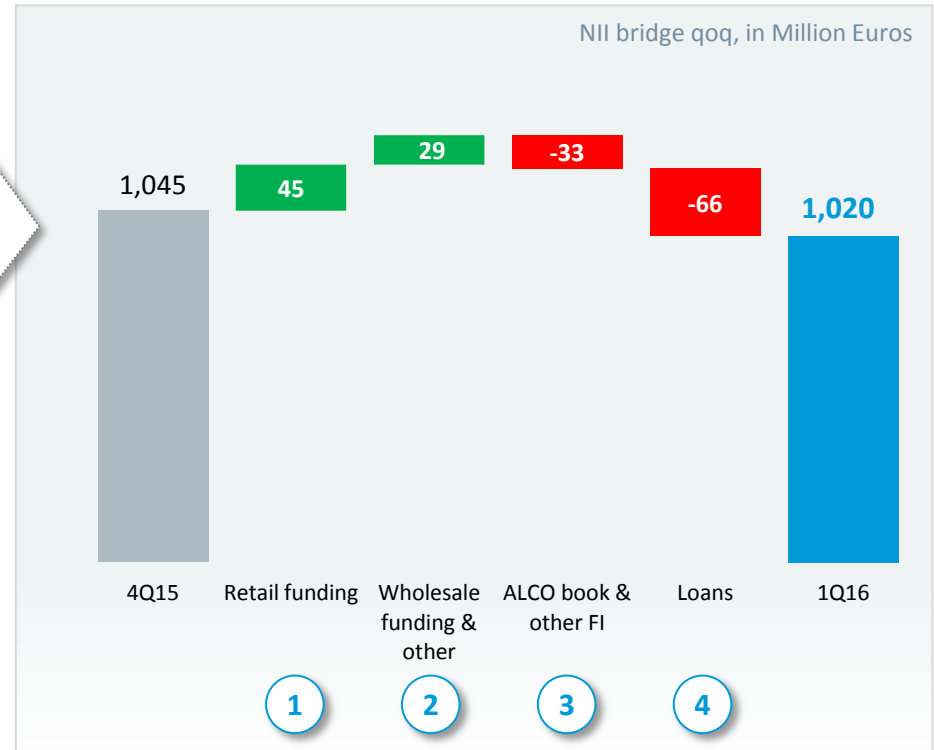
(4) RoTE trailing 12 months excluding extraordinary expenses

NII troughing as volumes and margins stabilise

NII down from Euribor repricing and floor removals



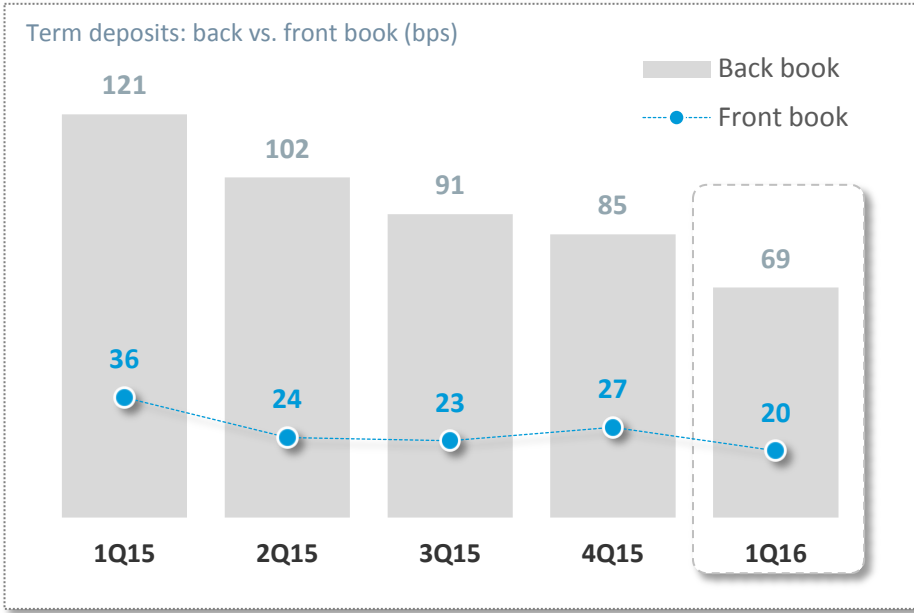
QoQ evolution impacted by index repricing, lower ALCO book and lower average loan balances



- Euribor resets still dragging NII down (-2% qoq) but impacts reduced following recent ECB actions
- Lower retail and wholesale funding costs continue to be the main offset
- YoY evolution reflects impact of floor removal (-€55M)
- In line with guidance: favourable loan volume dynamics and lower market rates pressure to support NII in coming quarters

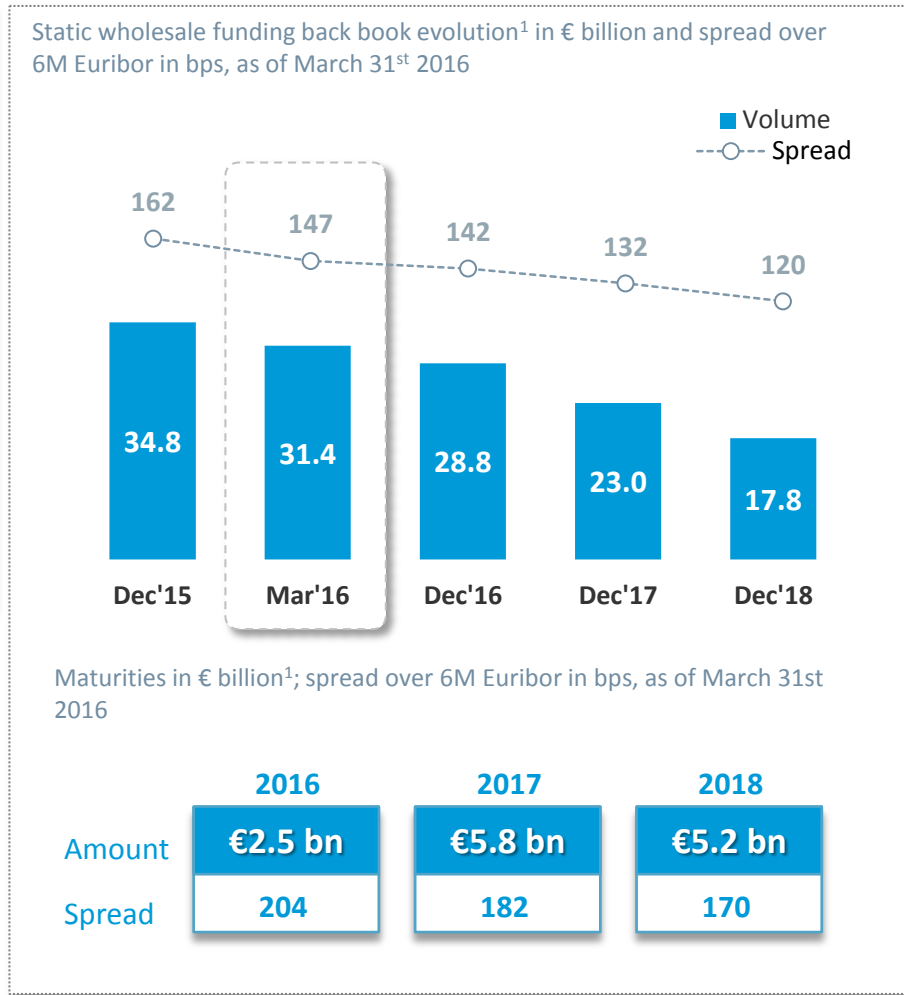
1 + 2 Sharp drop in back book deposit yields as front book continues to decline

Step-change in deposit re-pricing



- Downward trend in new deposit rates to continue
- Significant pending liability repricing albeit at lower pace, with new deposits priced at 49 bps below BB yields
- Continued shift into sight deposits enables further reduction in cost of customer funds

Wholesale funding improvement expected to continue

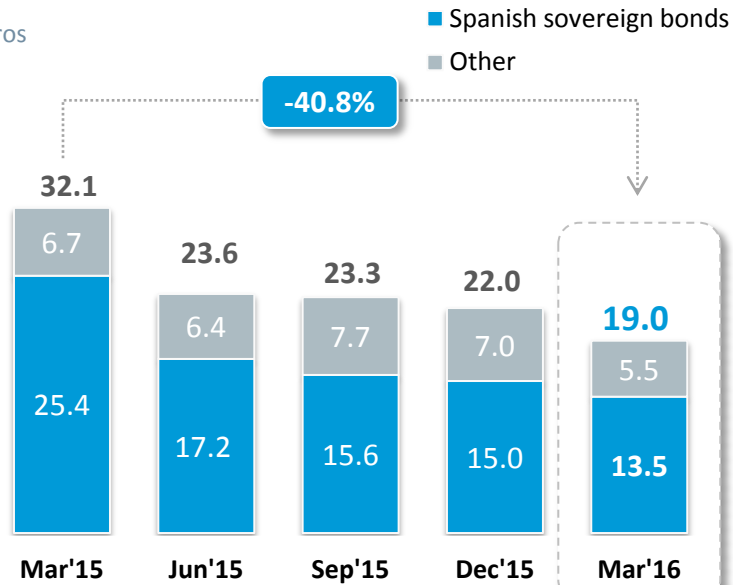


(1) Excludes self-retained bonds. Wholesale funding figures in the Annual Financial Report reflect the Group's funding needs and as such do not include ABS securities and self-retained multi-issuer covered bonds, unlike this Figure, which depicts the impact of wholesale issuances in funding costs

Active management of ALCO book to profit from market volatility

ALCO fixed income portfolio¹ evolution

In Billion Euros



Yield

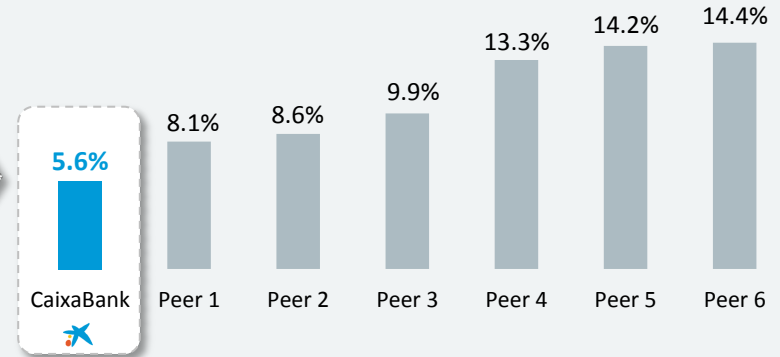
3.4% 3.6% 3.5% 3.1% **3.0%**

Average life

3.1y 3.4y 4.2y 4.6y **3.9y**

Lower dependence on ALCO book

ALCO book over total assets², %



ALCO book yields down qoq:

- Reduced average life of the portfolio due to tactical reduction of the portfolio after measures announced by the ECB on 10th of March
- Lower portfolio yields reflect maturities of high-yielding bonds
- Low dependence on carry trade and lower risk relative to peers with option to grow if market opportunities arise

(1) Banking book fixed-income securities portfolio, excluding trading book assets and Liquidity Portfolio of 3.6 Bn, as of the end of the quarter. As part of its ALCO management CaixaBank holds a portfolio of fixed income investments including, among others, bonds guaranteed by the Kingdom of Spain such as ICO,FADE,FROB and others); ESM bonds; as well as Spanish covered bonds. The sovereign bond portfolio is made up mostly of Spanish and Italian government bonds.

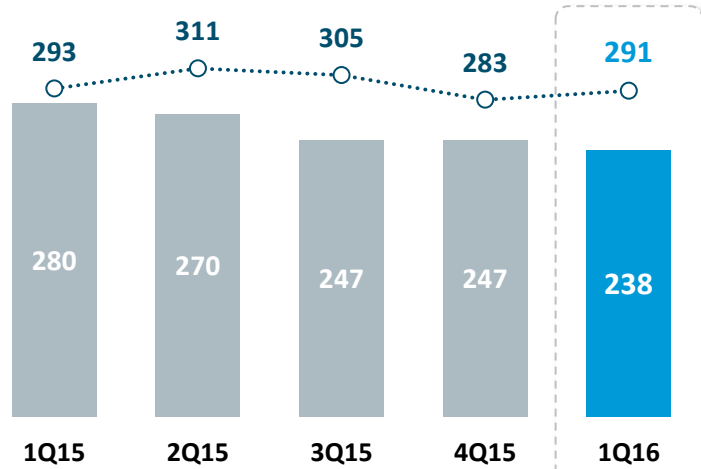
(2) Peers include Bankia, Bankinter, BBVA Spain + RE business, Popular, Sabadell (ex TSB), Santander Spain + RE business. Latest available data: CaixaBank, Bankinter and Sabadell as of 1Q16; other peers as of FY2015. Sources: Based on company information

Front book widening reflects lending skew to higher-yielding segments

Loan book yields

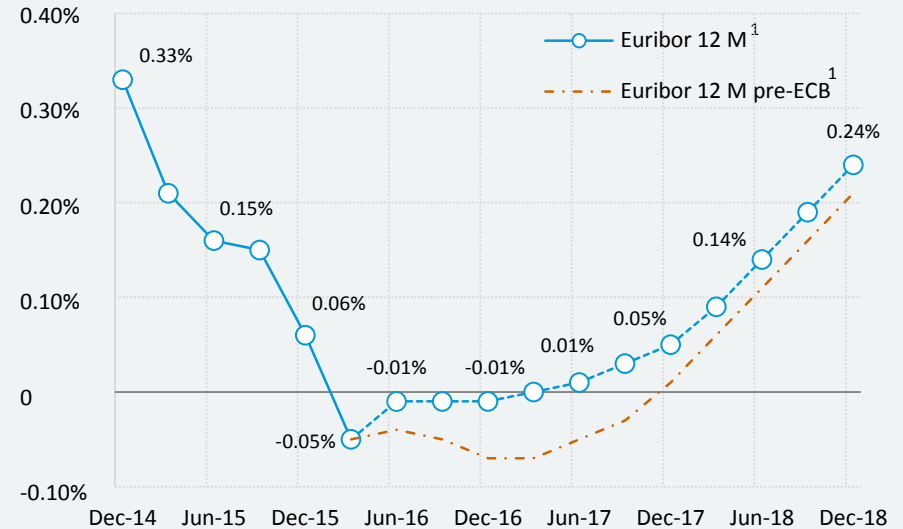
In bps

■ Back book
 ○····· Front book ex public sector



Low rate outlook slightly better post ECB

Euribor 12M, market estimates from Mar-16 in %



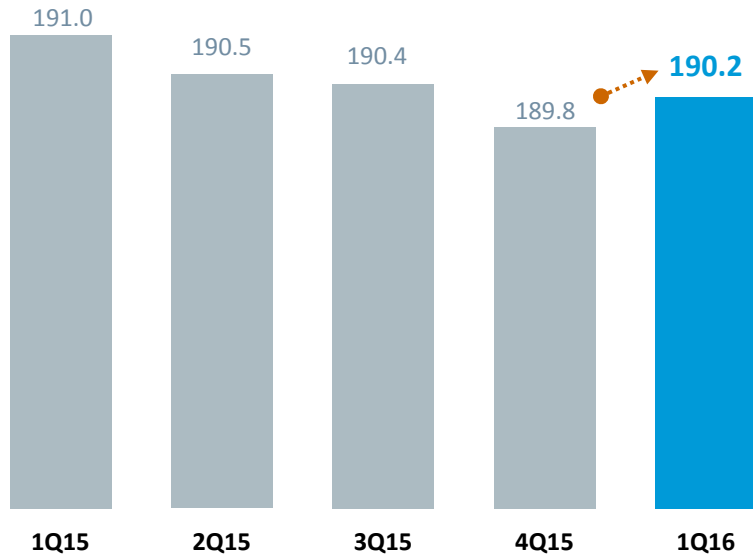
- FB up +8 bps qoq underpinned by mix shift to higher-yielding segments
 - ✓ Steady growth in consumer lending (+44% vs 1Q15) with attractive yields
- FB (ex public-sector) accretive to the back-book due to higher yielding mix
- BB yields down -9 bps qoq still dragged by Euribor repricing (-5 bps) and amortisations
- Better rate outlook post ECB to reduce expected pressure in coming months

(1) Market estimates as of 19th of April 2016; pre-ECB as of March 1st 2016

Margins stabilise while volumes reach inflection point

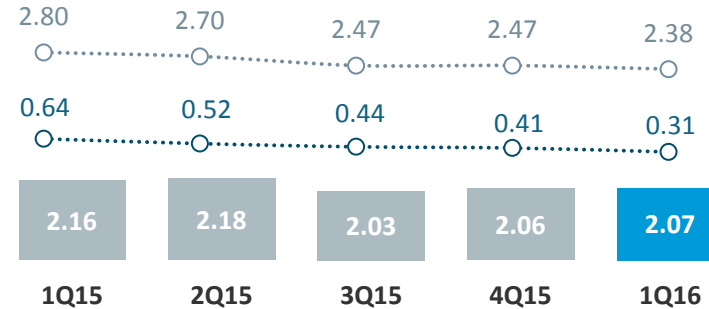
Loan volumes show slight growth

Gross performing loans (seasonally adjusted), €Bn



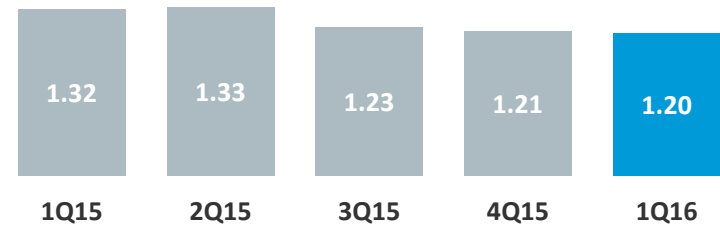
Margin stability supported by fast liability repricing

Customer spread, in %



— Loans and credits — Customer funds¹ ■ Customer spread

NIM, in %



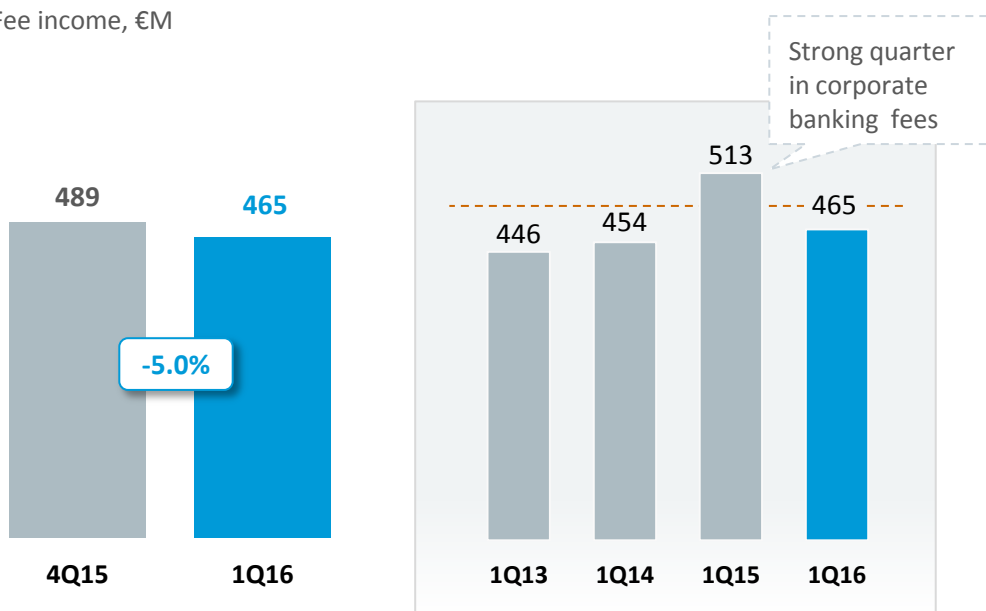
- Customer spread widens slightly as funding cost decline accelerates
- NIM shows resilience to a smaller ALCO contribution

(1) The cost of customer funds reflects the cost of both demand and time deposits, as well as repos with retail clients. Excludes the cost of institutional issuance and subordinated liabilities

Fees reflect increased market volatility early in the quarter

Fee income remains at high historical levels despite volatility

Fee income, €M

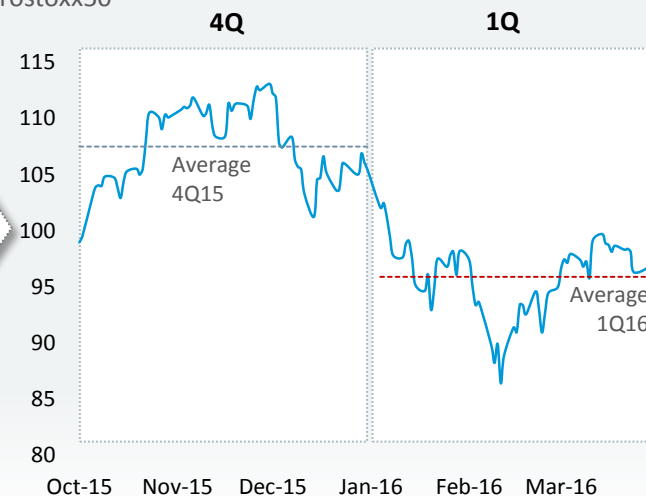


Net fees breakdown

In Million Euros	1Q16	yoy (%)	qoq (%)
Banking and other fees	287	(17.7)	(3.3)
Mutual funds and pension plans	139	8.6	(11.2)
Insurance fees	39	7.2	8.6

Strong market volatility until mid February

Eurostoxx50

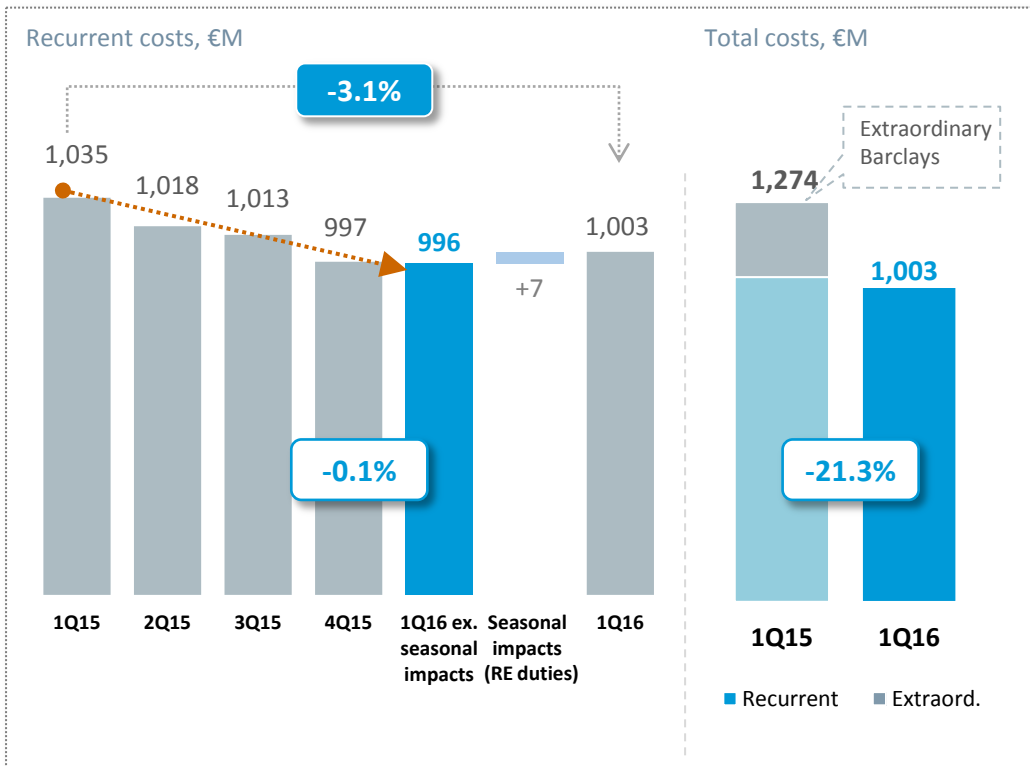


- 1Q fees impacted by lower investment banking activity and market volatility on AuM¹
- Mutual funds fees reflect lower average balances (-4% qoq) in 1Q vs 4Q15
- Asset management and insurance fees grow yoy with a rising contribution to total fees (+6pp yoy)

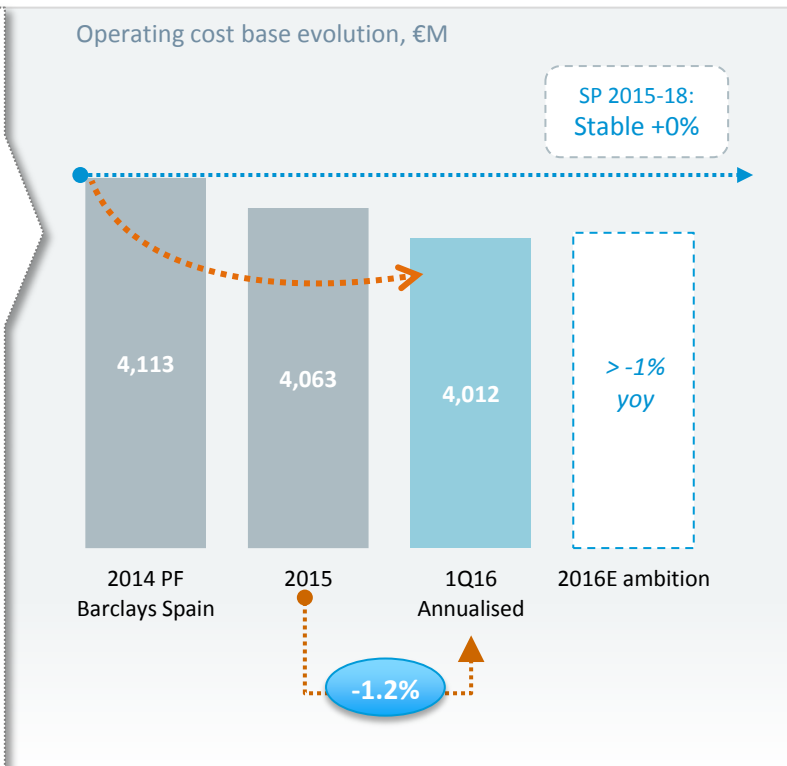
(1) Assets under management: Mutual Funds and Pension Plans

Good progress in operating costs

Operating costs evolution



Cost evolution better than planned

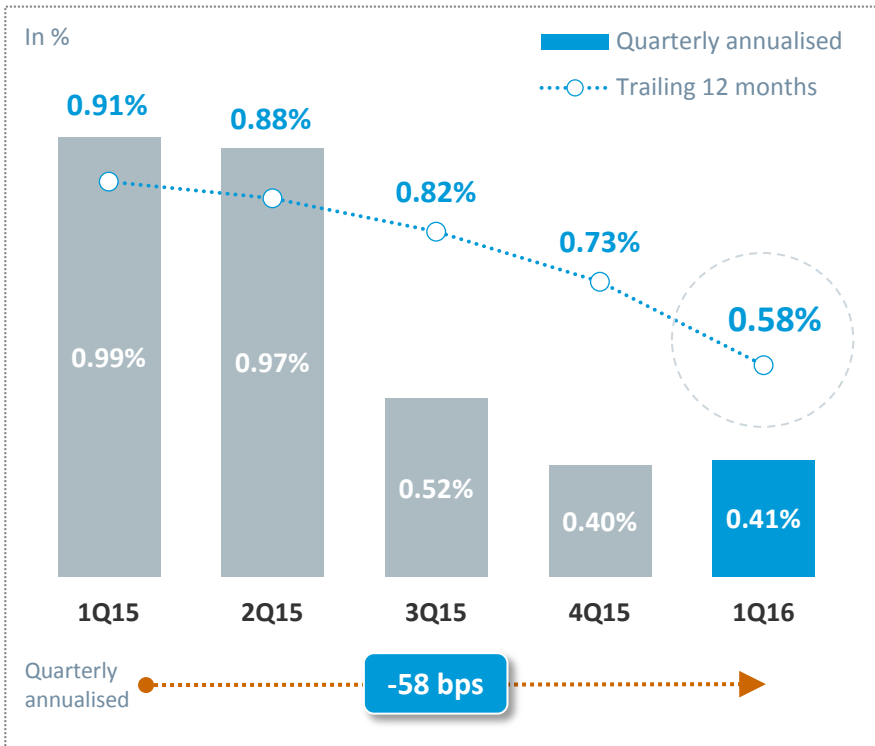


- Recurrent costs down 3% yoy as cost savings from synergies keep feeding in
- Slight increase in 1Q driven by general expenses seasonality related to RE duties
- Early delivery of cost-saving plans supports gradual efficiency improvement (C/I ratio ex extraordinaries¹ down to 52.4%)
- Early retirement plan for c. 370 employees announced in 2Q with estimated €160M restructuring costs and annual cost savings of c. €40M; departures starting 1st of June

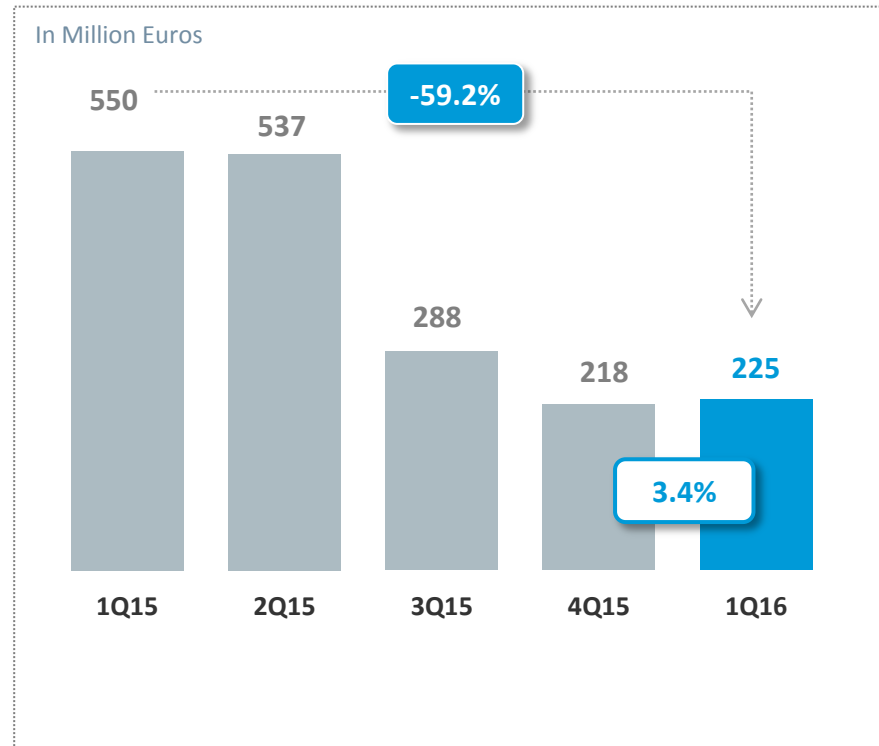
(1) Trailing 12 months

Loan loss provisions more than halved in 12 months

Cost of Risk¹



Loan-loss provisioning



- CoR reduction gathers pace: -15 bps qoq to 0.58% (-33 bps yoy)
- Total provisions -46% qoq (-45% yoy) with LLPs at minimum levels since the beginning of the crisis despite SLE's in 1Q
- A good start toward achieving the YE target

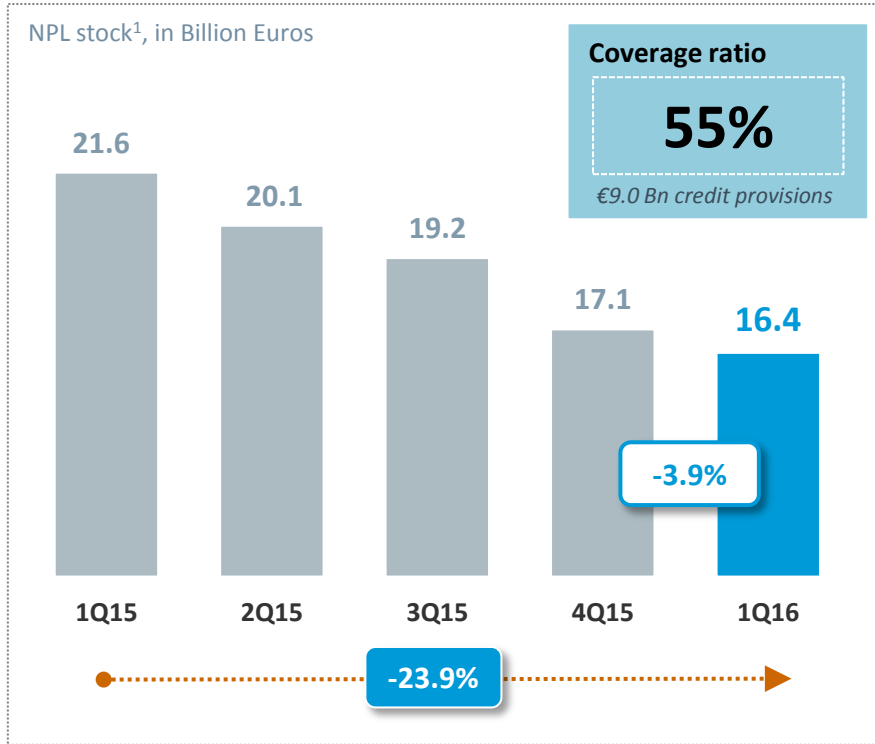
(1) Loan-loss provisions over total gross customer loans plus contingent liabilities, as of the end of the period on a trailing 12 months and on an annualised quarterly basis

1Q 2016 Results

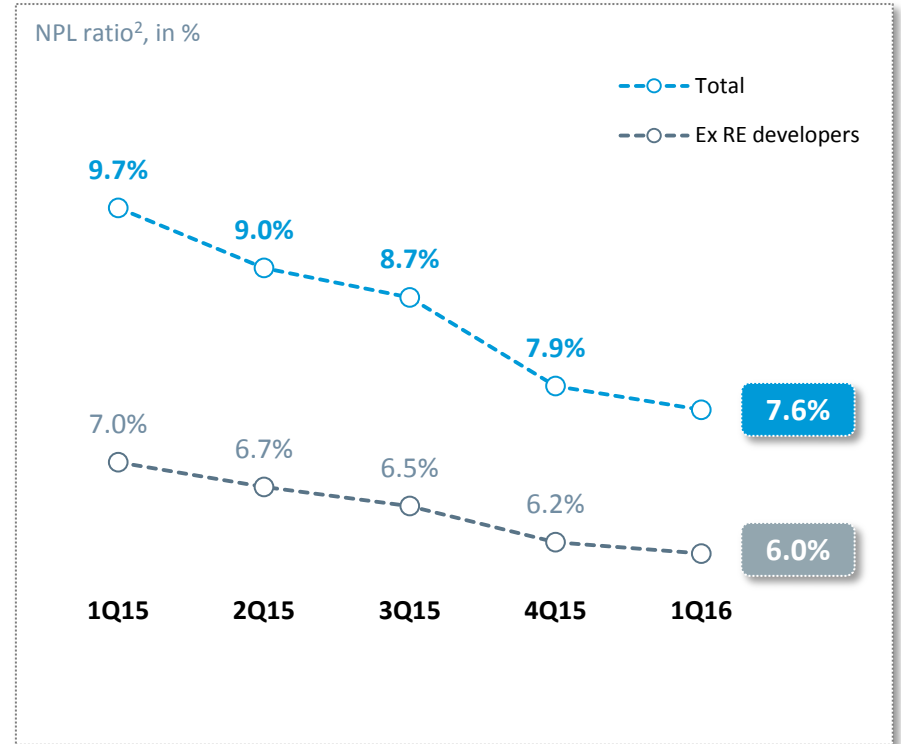
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Lower NPL formation drives reduction in NPLs

NPL stock on a steady downward trend



NPL ratios continue their steady decline



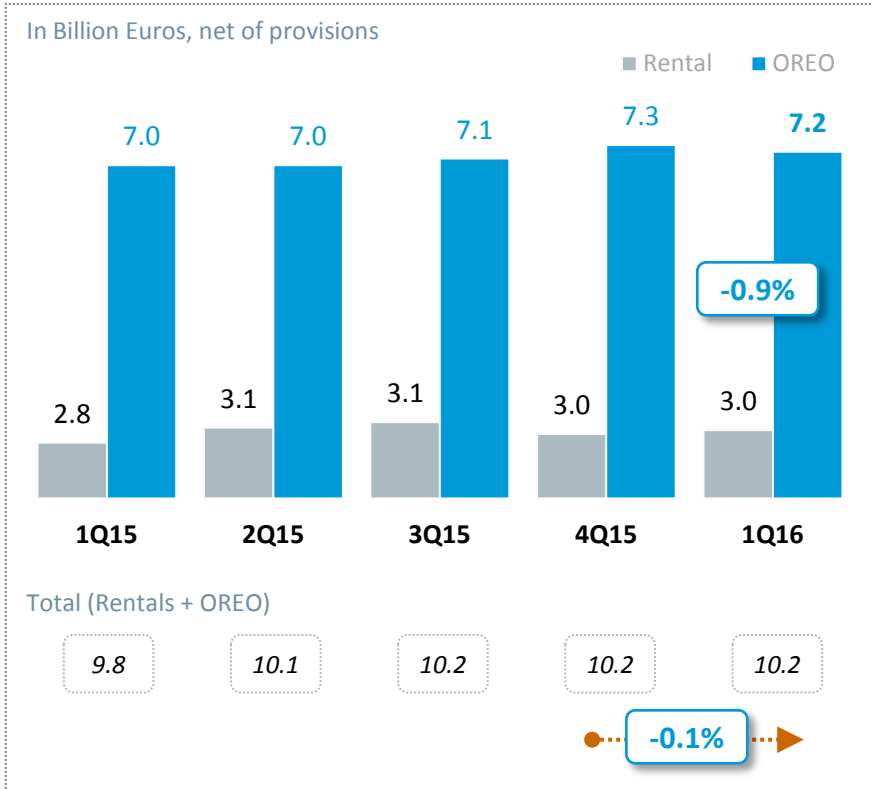
- NPLs -3.9% qoq driven by decline in inflows and continued wind-down of RE developer exposures
- NPL ratio at 7.6% (-33 bps ytd) with NPL ratio for businesses ex RE down 52 bps ytd
- Comfortable NPL coverage ratio at 55%

(1) Including non-performing contingent liabilities (€482M in 1Q16)

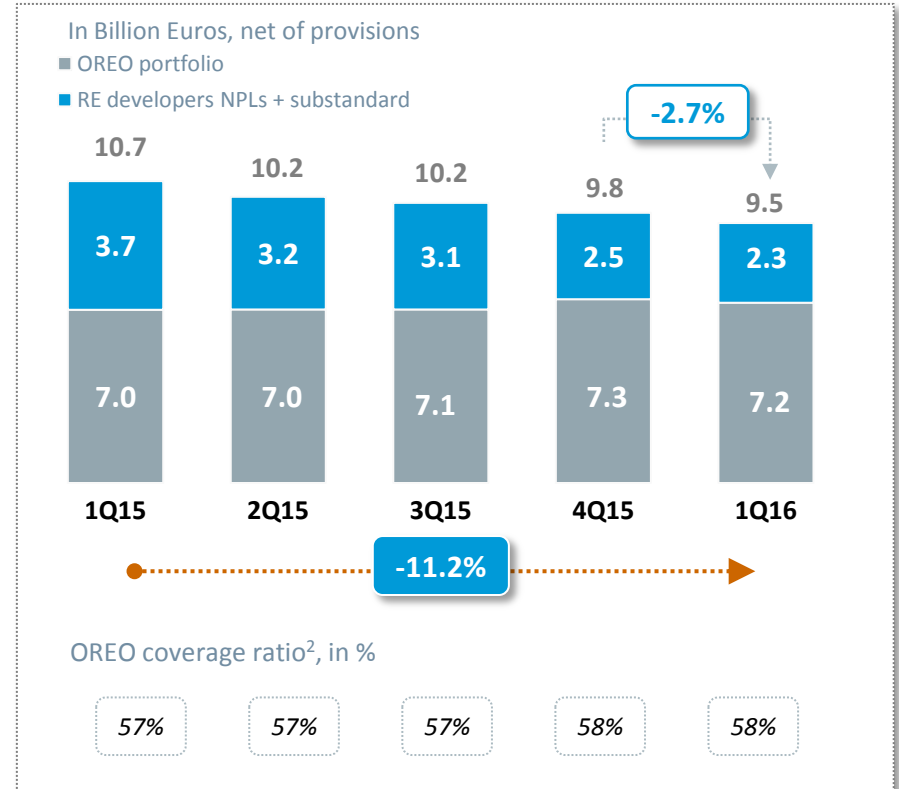
(2) NPL ratio is the ratio of NPLs to total gross customer loans and contingent liabilities as of at the end of the period

NPAs also decline as foreclosed asset book falls slightly

Net repossessed RE assets



Net non-performing RE assets¹



- Lower inflows consolidate stabilisation trend of RE asset portfolio (-0.1% ytd) and drive net OREO reduction (-0.9% ytd)
- Continued RE developer NPLs reduction (-10.9% ytd) with performing RE developer loan book stable at ~€5 bn
- Both trends contribute to further to non-performing RE assets reduction (-2.7% ytd)
- Rental portfolio stable with high occupancy ratio (92%) and lower non-performing ratio (-6 pp ytd)

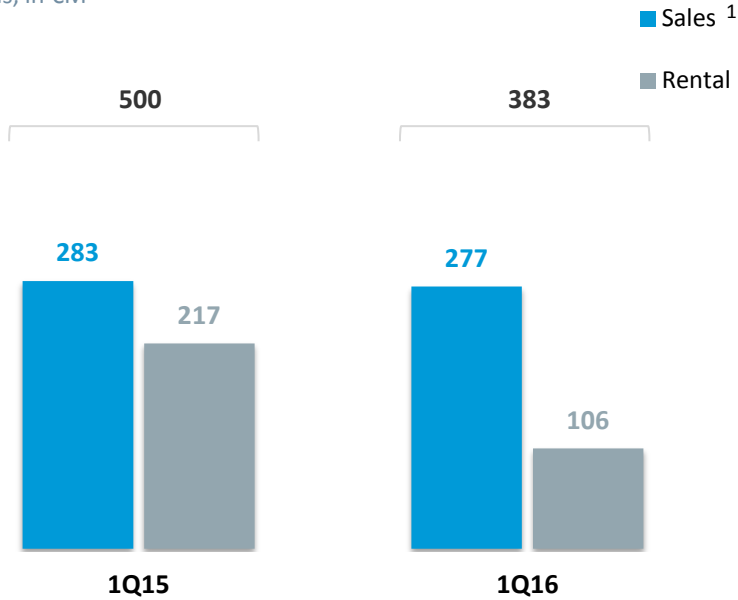
(1) OREO portfolio and problematic RE developer loans, both net of provisions

(2) Loan equivalent coverage ratio, i.e. includes write-downs on conversion to OREO

RE sales remain at high levels while margins increase

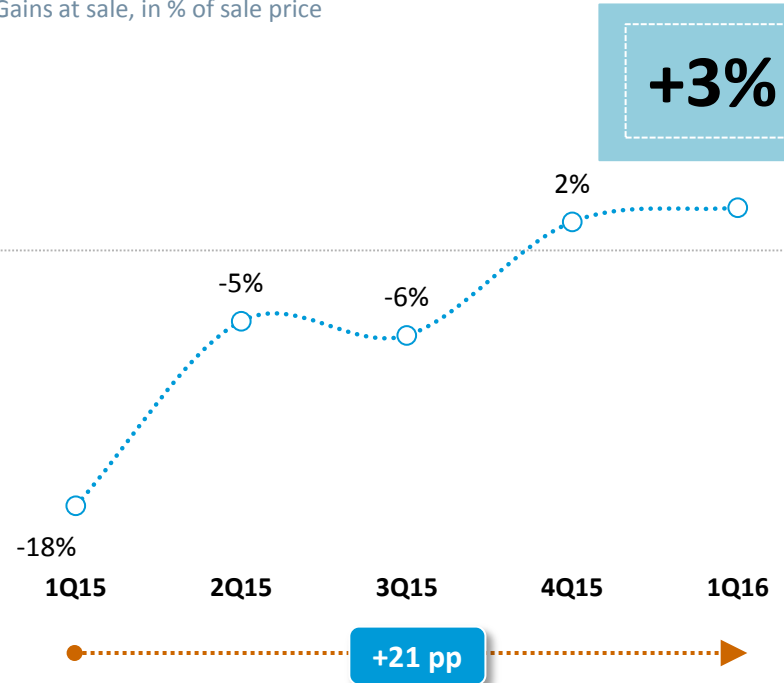
Robust sales with focus on value preservation

Disposals, in €M



Increased margin at sale

Gains at sale, in % of sale price



- Better RE fundamentals drive improved margins at sale of RE assets (+3% in 1Q vs. 2% in 4Q/-18% in 1Q)
- Progressive stabilisation of stock and prices supports focus on value-preservation
- Sales maintained at high levels c.€0.3 Bn

(1) Revenue of RE sales

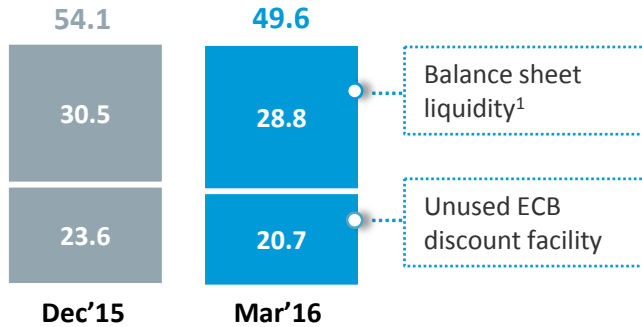
1Q 2016 Results

- Commercial activity
- Financial results
- Asset quality
- **Liquidity & Solvency**
- Final remarks

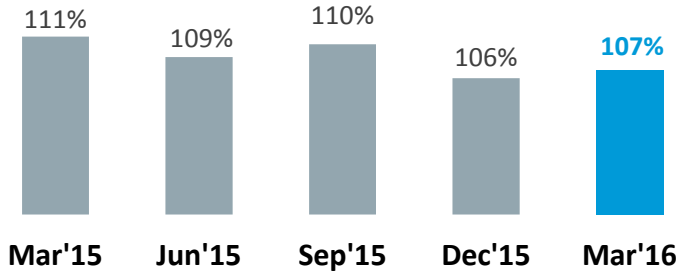
Comfortable liquidity metrics

Ample liquidity with comfortable LtD ratio...

Total liquidity, in Billion Euros

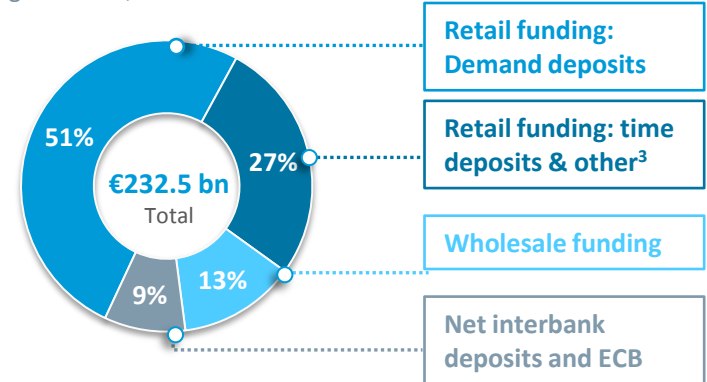


Loan to deposits² ratio evolution, in %

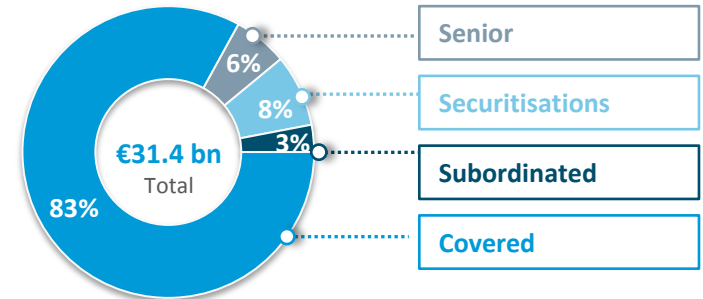


... and a stable funding structure

Financing structure, % of total



Wholesale funding⁴ by category, Mar'16

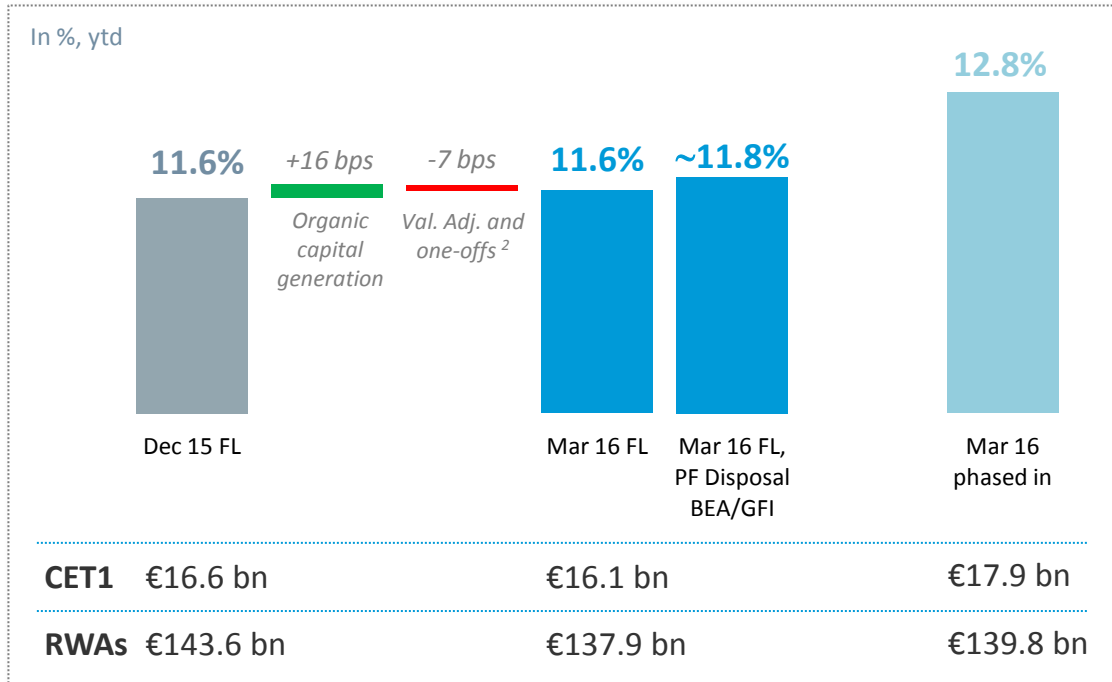


- LCR and NSFR ratios comfortably above targets of Strategic Plan

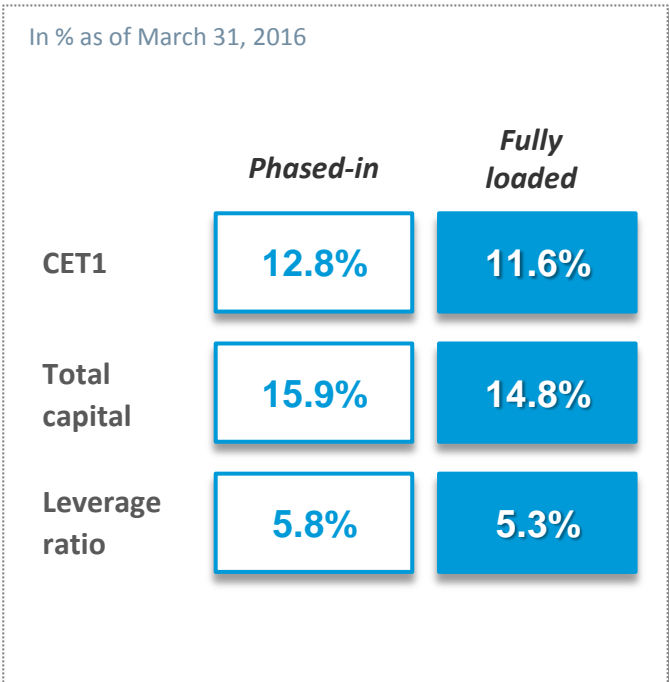
(1) Balance sheet liquidity: includes cash, interbank deposits, accounts at central banks and unencumbered sovereign bonds
 (2) Defined as: gross loans net of loan provisions (total loan provisions excluding those corresponding to contingent guarantees) and excluding pass-through funding from multilateral agencies/ retail funds (deposits, retail issuances)
 (3) Other includes: subordinated and retail debt securities
 (4) Includes ABS securities and self-retained multi-issuer covered bonds

Solvency reinforced in the quarter

CET1 ratio evolution¹



Capital ratios



- Capital build-up offsets regulatory impacts in the quarter: CET1 FL +9 bps
- RWA decline includes synthetic risk transfer transaction and other market impacts
- 1Q'16 CET1 FL at ~11.8% PF the disposal of BEA/GFI

(1) Dec 15 figures updated according to final COREP adjustments

(2) Including synthetic risk transfer transaction and other market impacts

1Q 2016 Results

- Commercial activity
- Financial results
- Asset quality
- Liquidity & Solvency
- **Final remarks**

1Q 1016: key takeaways



1

Solid pre-tax income

2

Outstanding performance of insurance business

3

Reaching inflection point in volumes

4

Asset quality keeps improving





5

Solvency further reinforced

**Well-equipped
to navigate a
low rate
environment**







Appendix

CaixaBank Credit Ratings

	Long term	Short term	Outlook	Rating of covered bond program
 Moody's Investors Service ⁽¹⁾	Baa2	P-2	negative	Aa2 ⁽⁵⁾
 STANDARD & POOR'S ⁽²⁾	BBB	A-2	stable	A+ ⁽⁶⁾
 Fitch Ratings ⁽³⁾	BBB	F2	positive	-
 DBRS ⁽⁴⁾	A (low)	R-1 (low)	stable	AA (high) ⁽⁷⁾

(1) As of 20/04/16
 (2) As of 22/04/16
 (3) As of 26/04/16
 (4) As of 13/04/16
 (5) As of 18/06/15
 (6) As of 13/10/15
 (7) As of 10/03/16

Investment Portfolio

FINANCIAL STAKES		Stake	Consolidated carrying amount ¹	Of which Goodwill ¹	€/Share
		%	€Bn	€Bn	€
BEA		17.30%	2.1	0.6	4.57
BPI		44.10%	0.9	-	1.48
Erste		9.92%	1.2	-	28.00
Inbursa		9.01%	0.8	0.3	1.40
NON-FINANCIAL STAKES					
Telefónica		5.01%			
Repsol		10.21%			

(1) Consolidated carrying amount of equity of the different entities, attributable to the CaixaBank Group, net of write-downs. Goodwill, net of write-downs

Data as of March 31, 2016

Refinanced loans

As of March 31, 2016 (€Bn)	Performing		Substandard		NPL		Total	
	qoq		qoq		qoq		qoq	
Individuals ¹	6.3	-0.1	1.1	+0.7	2.9	+0.2	10.3	+0.8
Businesses (ex-RE)	2.6	-0.1	0.6	0.0	2.9	-0.1	6.1	-0.2
RE Developers	0.8	0.0	0.3	0.0	2.0	0.0	3.1	-0.1
Public Sector	1.1	+0.1	0.1	0.0	0.0	0.0	1.2	+0.1
Total	10.8	-0.1	2.1	+0.6	7.8	+0.1	20.7	+0.6
Of which: Total Non-RE	10.0	-0.1	1.8	+0.6	5.8	+0.2	17.6	+0.7
Provisions			0.3	0.0	3.1	-0.1	3.4	-0.1

(1) Including self-employed

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